Excavator Industry Analysis Report 2014.01







Produced by IAR Team Focus Technology Co., Ltd.





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1. Domestic Operating Data

• Chinese Different Provinces Excavator Output Data Sheet from Jan. to October in 2013

	Excavator (set)			
Regions	Output of October	Output of Jan	October (Year-on-	Total of JanOctober
		October	Year)	Year-on-Year
Nationwide	9,534	121,984	40.25%	-6.34%
Shandong	2,413	27,626	56.49%	14.02%
Hunan	1,234	22,675	2.24%	-21.10%
Jiangsu	1,881	22,629	334.41%	-3.91%
Shanghai	528	9,879	80.20%	-20.27%
Anhui	889	9,687	-7.88%	-18.38%
Guangxi	621	7,362	-13.75%	13.56%
Henan	684	5,845	24.82%	42.01%
Hebei	263	3,163	5.20%	-15.06%
Sichuan	294	3,139	345.45%	-5.34%
Zhejiang	311	2,873	113.01%	0.67%
Beijing	116	2,490	-18.31%	3.84%
Fujian	144	1,748	87.01%	-15.56%
Shanxi	48	1,141	-79.13%	-59.55%
Guizhou	45	695	-36.62%	-9.27%
Hubei	10	607	-90.10%	-16.39%
Xinjiang	28	274	1	1
Chongqing	13	91	116.67%	-25.41%
Yunnan	1	49	1	-20.97%
Liaoning	11	11	/	/

The total output of excavator nationwide amounted to 121,984 sets, with an increase of -6.34% year on year. The output of excavator in October amounted to 9534 sets, with an increase of 40.25% year on year.



• Chinese Different Provinces Excavating and Earth Moving Machinery Output Data Sheet from Jan. to October in 2013

	Excavating and Earth Moving Machinery (set)			
Regions		Output of Jan	October (Year-on-	Total of JanOctober
	Output of October	October	Year)	(Year-on-Year)
Nationwide	34,979	372,522	24.68%	-0.06%
Shandong	11,317	120,292	43.58%	10.72%
Henan	6,285	48,396	12.41%	17.44%
Jiangsu	3,293	45,069	19.79%	-5.85%
Hunan	2,301	31,586	16.27%	-14.59%
Guangxi	2,873	27,986	27.97%	-14.15%
Fujian	2,345	26,851	28.49%	7.07%
Shanghai	1,693	20,697	64.85%	-16.94%
Anhui	1,578	17,452	-3.31%	-7.73%
Sichuan	816	9,083	406.83%	0.07%
Hebei	651	7,163	-38.58%	-3.01%
Zhejiang	434	3,573	80.08%	-19.35%
Shanxi	401	3,463	-29.28%	-41.29%
Jiangxi	523	3,412	0.19%	15.94%
Beijing	116	2,490	-18.31%	3.84%
Chongqing	73	1,487	-1.35%	29.30%
Heilongjiang	88	917	-3.30%	42.61%
Guizhou	58	798	-46.79%	-0.75%
Hubei	10	607	-90.10%	-17.75%
Tianjin	20	451	900%	4.16%
Xinjiang	28	274	/	1
Inner Mongolia	38	235	26.67%	-11.32%
Liaoning	32	151	45.45%	-45.88%
Yunnan	1	57	-75%	-17.39%
Gansu	5	32	/	/

The total output of excavating and earth moving machinery nationwide amounted to 372,522 sets, with an increase of -0.06% year on year. The output of excavating and earth moving machinery in October amounted to 34,979 sets, with an increase of 24.68% year on year.



2. China Excavator Export Enterprises Distribution

Corresponding Product Name Description to HS Code

HS Code	Product Name
8429	Self-propelled bulldozer, angledozer, grader, excavator, etc, hereinafter referred to as
	"excavator"

• China Excavator (HS: 8429) Export Enterprises Distribution from Jan. to September in 2013 (by export value)

Regions	Total Export Value from Jan. to Sep. (USD)	Percentage
Jiangsu	917,381,902	27.88%
Shandong	451,494,909	13.72%
Shanghai	346,259,533	10.52%
Guangxi Zhuang Autonomous Region	321,342,125	9.77%
Xinjiang Uygur Autonomous Region	252,983,533	7.69%

As seen from the export data of Jan.-Sep. in 2013, our country's excavator main exporting source areas are Jiangsu, Shandong and Shanghai, among of which, the export value of Jiangsu accounted for 27.88% of the total export value of China, with a decrease of 12.11% compared to 39.99% in last year.

Source: Customs Information Network



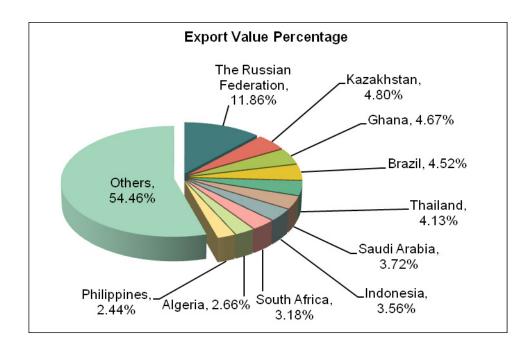
3. China Excavator Export Volume and Value and Major Export Countries/Regions (by value)

• China Excavator (HS: 8429) Export Volume and Value and Major Export Countries/Regions from Jan. to September in 2013 (by export value)

No.	Countries/Regions	Jan. to S	ep. Total	Total Year on Year	
INU.	Countines/Regions	Volume (set)	Value (USD)	Volume	Value
1	The Russian	10 214	390,194,217	14.4%	-10.9%
1	Federation	10,314	ation 10,514 590,194,217 14.4%	14.470	-10.9%
2	Kazakhstan	3,249	157,861,575	25%	28.3%
3	Ghana	1,218	153,663,455	-17.4%	-20.7%
4	Brazil	3,515	148,802,774	-32.9%	-36.2%
5	Thailand	2,444	135,934,954	31.4%	14.4%
6	Saudi Arabia	2,588	122,292,904	3.1%	-14.9%
7	Indonesia	3,261	117,120,960	27.1%	-26%
8	South Africa	1,674	104,733,479	9.8%	-2.1%
9	Algeria	1,620	87,502,076	-32.9%	0.3%
10	Philippines	1,469	80,124,791	8.3%	22.5%







As seen from the export data of Jan.-Sep. in 2013, our country's excavator total export value amounted to about 3.290 billion US dollars from Jan. to Sep., with a decrease of 14.2% year on year. Main export countries are the Russian Federation, Kazakhstan, Ghana, Brazil, Thailand, Saudi Arabia, Indonesia, South Africa, Algeria and the Philippines and so on, and the export markets are dispersed, mainly concentrated in the Russian Federation, Kazakhstan and other neighboring countries and developing countries in Africa, Latin America. Apart from the Russian Federation, there is small difference among market share of various countries. The Russian Federation is China excavator's key export market. The export value to the Russian Federation accounted for about 11.86% of the total export value of the product.

Source: Customs Information Network



4. Global Excavator Major Import Countries Situation in 2013

• Excavator (HS: 8429) Major Import Countries from Jan. to June in 2013 (by import value)

Import Countries/Regions	Import Value (Thousand USD)	Year-on-Year
USA	2,593,387	-25.95%
The Russian Federation	1,676,549	-10.66%
Canada	1,642,281	-25.11%
Australia	1,008,175	-48.43%
Germany	738,841	-23.17%

The United States' import value of excavator amounted to 2.593 billion US dollars from Jan. to June in 2013, with a decrease of 25.95%. The import value of global top five import countries all declined in different degrees year on year and the decreases are all more than 10%.

Source: UN Comtrade



5. Global Excavator Major Export Countries Situation in 2013

• Excavator (HS: 8429) Major Export Countries from Jan. to June in 2013 (by export value)

Export Countries/Regions	Export Value (Thousand USD)	Year-on-Year
Japan	4,375,072	-33.06%
USA	3,259,846	-26.98%
China	2,232,512	-11.38%
South Korea	2,175,424	-25.10%
Germany	1,629,867	-17.14%

Japan's export value of excavator amounted to 4.375 billion US dollars from Jan. to June in 2013, with a decrease of 33.06%. China's export value from Jan. to June in 2013 amounted to 2.233 billion US dollars, which ranked the third. The export value of global top five export countries in the first half year of 2013 all declined in different degrees year on year and the decreases are all more than 10%.

Source: UN Comtrade

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Thanks for reading the report, if you have any questions, opinions or advices, please contact us.

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