2013 Handware

Industry Analysis Report

2014.08











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1. 2013 China Hardware Original Place of Exported Goods

HS Code	Product Name
	Hand tools, the following: spades, shovels, mattocks, picks, hoes, forks and rakes; axes, bill
8201	hooks and similar hewing tools; secateurs and pruners of any kind; scythes, sickles, hay knives,
0201	hedge shears, timber wedges and other tools of a kind used in agriculture, horticulture and
	forestry. Hereinafter referred to as "Agriculture\ Horticulture\ Forestry Hand Tool".
8202	Hand saws; blades for saws of all kinds (including slitting, slotting or toothless saw blades).
0202	Hereinafter referred to as "Hand Saw".
	Hand-operated spanners and wrenches (including torque meter wrenches but not including tap
8204	wrenches); inter changeable spanner sockets, with or without handles. Hereinafter referred to as
	"Hand Wrench".
8467	Tools for working in the hand, pneumatic and hydraulic and with selfcontained electric or
0407	nonelectric motor. Hereinafter referred to as "Electric Tool ".

1.1. 2013 Jan.-Dec. China Agriculture\ Horticulture\ Forestry Hand Tool (HS: 8201) Original Export Places

Ragion	Volumo (Ka)	Volue (\$)	Year on Year		
Region	Volume (Kg)	Value (\$)	Volume	Value	
Hebei	100,376,894	154,536,717	4%	5.1%	
Zhejiang	48,588,583	136,633,853	5%	7.5%	
Guangdong	26,902,498	127,263,899	-1.6%	10.5%	
Shandong	19,441,533	37,428,694	-0.2%	1.8%	
Jiangsu	10,352,436	33,010,766	-11.3%	-10.9%	

From Jan. to Dec. 2013, Hebei agriculture\ horticulture\ forestry hand tools export volume accounted for 41.67% of the total export volume of this product; and export value accounted for 26.48% of the total export value of this product. Followed by Zhejiang, whose export volume accounted for 20.17%, and export value accounted for 23.42%.

1.2. 2013 Jan.-Dec. China Hand Saws (HS: 8202) Original Export Places

Pagion	Volumo (Ka)	Value (\$)	Year on Year	
Region	Volume (Kg)	Value (\$)	Volume	Value
Jiangsu	31,570,420	254,727,987	14.2%	15.3%
Zhejiang	34,886,789	173,516,163	4.6%	-1.2%
Guangdong	11,712,530	118,028,549	-1.3%	-4.9%
Shandong	10,320,340	75,568,597	-7.4%	-2.3%
Shanghai	8,186,530	71,999,909	5.2%	1.1%

From Jan. to Dec. 2013, Jiangsu hand saws export volume accounted for 23.69% of the total export volume of this product; and export value accounted for 27.59% of the total export value of this product. Followed by Zhejiang, whose export volume accounted for 26.18%, and export value accounted for 18.80%.

1.3. 2013 Jan.-Dec. China Hand Wrench (HS: 8204) Original Export Places

Dogion	Volumo (Ka)	Volue (¢)	Year on Year		
Region	Volume (Kg)	Value (\$)	Volume	Value	
Zhejiang	73,515,152	265,042,216	6.5%	7%	
Shandong	30,055,268	145,528,902	4.1%	8.3%	
Shanghai	25,284,942	135,025,277	4.1%	2.3%	
Jiangsu	16,415,316	72,994,787	-2.3%	-0.7%	
Guangdong	5,284,873	43,950,387	-14.8%	9.1%	

From Jan. to Dec. 2013, Zhejiang hand wrenches export volume accounted for 46.23% of the total export volume of this product; and export value accounted for 37.77% of the total export value of this product. Followed by Shandong, whose export volume accounted for 18.9%, and export value accounted for 20.74%.

1.4. 2013 Jan.-Dec. China Electric Tool (HS: 8467) Original Export Places

Pagion	\/aluma ()	Volue (¢)	Year on Year		
Region	Volume (-)	Value (\$)	Volume	Value	
Jlangsu	94,690,108	2,934,742,845	6.7%	7%	
Zhejiang	127,004,385	2,531,021,704	4.4%	8.4%	
Guangdong	40,537,902	1,566,044,472	9.2%	18.5%	
Shanghai	15,692,754	480,587,222	8.4%	7.2%	
Shandong	6,415,291	299,638,339	1.6%	53.7%	

From Jan. to Dec. 2013, Jiangsu electric tools export volume accounted for 31.86% of the total export volume of this product; and export value accounted for 36.25% of the total export value of this product. Followed by Zhejiang, whose export volume accounted for 42.73%, and export value accounted for 31.26%.

(Source: China Customs)



2. 2013 China Hardware Tool Industry Export Situation

2.1. 2013 Jan.-Dec. China Agriculture\ Horticulture\ Forestry Hand Tool (HS: 8201) Export Trend Analysis

2.1.1. 2013 Jan.-Dec. China Agriculture\ Horticulture \ Forestry Hand Tool Export Volume and Value

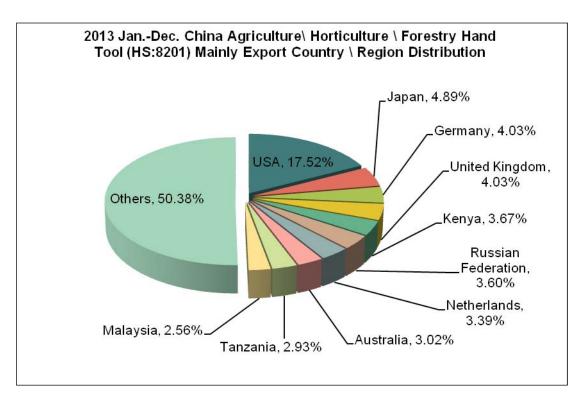
Month	Values (Ka)	Value (\$)	Year o	n Year
Month	Volume (Kg) Value (\$)	Volume	Value	
Jan.	24,967,125	64,484,264	-6.4%	-3.5%
Feb.	18,444,404	45,641,966	52.4%	51.6%
Mar.	16,243,893	42,020,275	-21.3%	-15.1%
Apr.	21,374,010	50,557,131	0	-1%
May	21,871,569	47,502,441	6.2%	4.1%
Jun.	19,728,187	45,741,314	-2.5%	-0.1%
Jul.	22,051,098	49,386,974	24.5%	15.7%
Aug.	18,386,461	42,912,594	-3.9%	-1.5%
Sep.	17,151,320	40,284,395	3.2%	8.8%
Oct.	17,729,283	41,887,603	11.3%	17.9%
Nov.	17,851,857	45,666,897	-4.1%	8.2%
Dec.	25,096,996	67,425,397	12%	14%
Total	240,896,203	583,511,251	3.8%	6.3%

China's export value for agriculture\ horticulture\ forestry hand tools from Jan. to Dec. 2013 amounted to 584 million US dollars, an increase of 6.3% compared to the same period of last year.

2.1.2. 2013 Jan.-Dec. China Agriculture\ Horticulture\ Forestry Hand Tool Mainly Export Country\ Region Distribution

No	Country	Volume (Kg)	Value (\$)	Year on Year	
No.			Value (\$)	Volume	Value
1	USA	27,551,990	102,224,456	-9.7%	-0.2%
2	Japan	7,882,201	28,525,903	0.4%	-6.5%
3	Germany	6,509,080	23,527,594	-1.8%	1.3%
4	United Kingdom	6,350,466	23,491,039	4.9%	3%
5	Kenya	14,847,808	21,426,558	15.3%	16.2%
6	Russian Federation	9,242,751	20,977,845	35.7%	24%
7	Netherlands	6,262,380	19,754,705	9.4%	5%
8	Australia	5,676,980	17,634,900	18.3%	15%
9	Tanzania	12,004,853	17,071,443	-6.3%	-4.1%
10	Malaysia	6,829,951	14,918,507	7.5%	32.4%





The biggest export market for China's agriculture\ horticulture\ forestry hand tools was USA from Jan. to Dec., 2013. The export value amounted to 102 million US dollars, a decrease of 0.2% year on year; which accounted for 17.52% of the total export value of this product, followed by Japan, which accounted for 4.89% market share.

Among the top ten export countries/ regions for China's agriculture\ horticulture\ forestry hand tools from Jan. to Dec., 2013, the largest increase of export volume was to Russian Federation (increased 35.7% year on year); while, the largest increase of export value was to Malaysia (increased 32.4% year on year).

2.2. 2013 Jan.-Dec. China Hand Saw (HS: 8202) Export Trend Analysis

2.2.1. 2013 Jan.-Dec. China Hand Saw Export Volume and Value

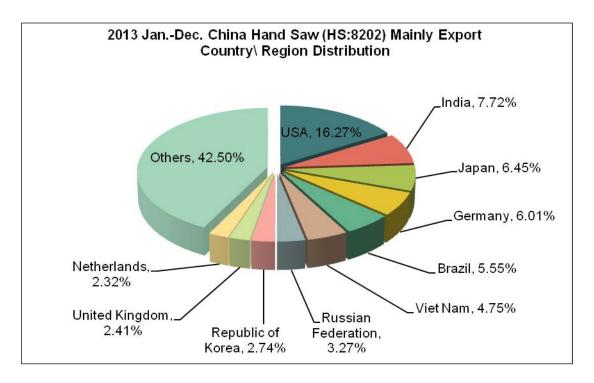
Month	Values (Ka)	Value (\$)	Year o	n Year
Month	Volume (Kg) Value (\$)		Volume	Value
Jan.	11,782,704	75,915,777	11.2%	8.4%
Feb.	7,810,844	54,499,042	46.8%	25.2%
Mar.	8,242,568	67,115,828	-21.8%	-14.6%
Apr.	11,276,747	76,890,710	-1.6%	-2.8%
May	11,719,910	80,643,437	-0.4%	3.8%
Jun.	12,567,694	77,884,442	4.6%	-4.7%
Jul.	11,895,169	80,886,653	12.9%	11%
Aug.	12,229,659	80,368,885	18.1%	7.1%
Sep.	11,024,664	77,336,399	1.5%	-3.8%
Oct.	11,224,290	73,140,365	23.8%	15.5%
Nov.	10,715,154	81,241,021	15.9%	20.1%
Dec.	12,791,102	97,272,893	8.1%	19%
Total	133,280,505	923,195,452	7.8%	5.9%

China's export value for hand saws from Jan. to Dec. 2013 amounted to 923 million US dollars, an increase of 5.9% compared to the same period of last year.

2.2.2. 2013 Jan.-Dec. China Hand Saw Mainly Export Country\ Region Distribution

No.	Country	Volume (-)	Value (\$)	Year on Year	
NO.				Volume	Value
1	USA	16,076,831	150,239,749	6.6%	2.6%
2	India	13,342,390	71,236,001	14.5%	34.9%
3	Japan	5,431,869	59,571,769	7.8%	8.6%
4	Germany	5,553,186	55,511,304	-6.5%	-6.2%
5	Brazil	8,168,067	51,257,989	20.6%	16.5%
6	Viet Nam	3,095,354	43,807,796	-15.6%	-28.6%
7	Russian Federation	5,155,282	30,176,495	3.9%	3.1%
8	Republic of Korea	1,768,904	25,284,685	-0.6%	-2%
9	United Kingdom	2,826,830	22,270,076	-5%	1.1%
10	Netherlands	2,184,834	21,450,349	25.4%	23.6%





The biggest export market for China's hand saws was USA from Jan. to Dec., 2013. The export value amounted to 150 million US dollars, an increase of 2.6% year on year; which accounted for 16.27% of the total export value of this product, followed by India, which accounted for 7.72% market share.

Among the top ten export countries/ regions for China's hand saws from Jan. to Dec., 2013, the largest increase of export volume was to Netherlands (increased 25.4% year on year); while, the largest increase of export value was to India (increased 34.9% year on year).

2.3. 2013 Jan.-Dec. China Hand Wrench (HS: 8204) Export Trend Analysis

2.3.1. 2013 Jan.-Dec. China Hand Wrench Export Volume and Value

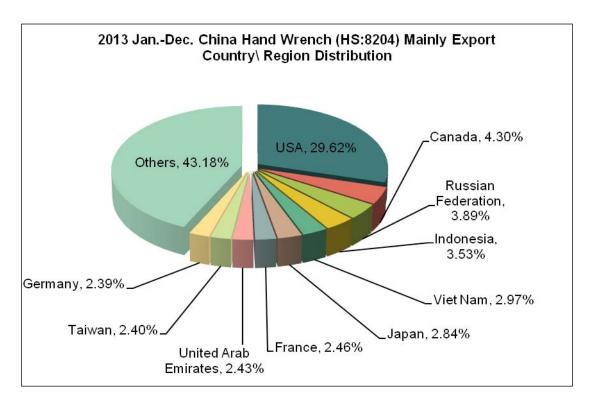
Manth	\/alivaa (// a)	\/alua (\$)	Year o	n Year
Month	Volume (Kg) Value (\$)	Volume	Value	
Jan.	14,377,543	58,503,416	5.6%	6.4%
Feb.	9,785,350	42,794,201	72.1%	79.4%
Mar.	9,506,558	46,038,703	-20.4%	-12.9%
Apr.	13,375,041	58,161,593	2.3%	4.5%
May.	14,890,756	62,223,441	-3.5%	-5.4%
Jun.	14,232,669	60,573,625	7.3%	5.5%
Jul.	14,042,026	60,594,456	6.6%	8%
Aug.	14,636,938	67,661,739	7.3%	10.7%
Sep.	14,127,963	65,389,938	-2.7%	-2%
Oct.	12,277,832	54,365,064	-2%	-1.8%
Nov.	13,505,643	59,706,907	5.8%	4%
Dec.	14,255,719	65,783,883	1.9%	11.9%
Total	159,014,038	701,796,966	3.5%	5.4%

China's export value for hand wrenches from Jan. to Dec. 2013 amounted to 702 million US dollars, an increase of 5.4% compared to the same period of last year.

2.3.2. 2013 Jan.-Dec. China Hand Wrench Mainly Export Country\ Region Distribution

No.	Country	Volume (-)	Value (\$)	Year on Year	
				Volume	Value
1	USA	38,915,678	207,866,576	8.9%	11.4%
2	Canada	5,657,574	30,153,635	24.1%	32.4%
3	Russian Federation	7,267,726	27,319,543	17.2%	23.1%
4	Indonesia	7,168,832	24,798,935	4%	9.5%
5	Viet Nam	2,777,952	20,813,480	-14.8%	-7.9%
6	Japan	3,399,105	19,937,238	-12.3%	-8.3%
7	France	2,567,575	17,260,183	-9.7%	-7.9%
8	United Arab Emirates	4,544,088	17,046,653	3.4%	7.8%
9	Taiwan	4,445,981	16,839,275	32.5%	0.2%
10	Germany	3,732,354	16,758,633	-7.1%	-9.7%





The biggest export market for China's hand wrenches was USA from Jan. to Dec., 2013. The export value amounted to 208 million US dollars, an increase of 11.4% year on year; which accounted for 29.62% of the total export value of this product, followed by Canada, which accounted for 4.3% market share.

Among the top ten export countries/ regions for China's hand wrenches from Jan. to Dec., 2013, the largest increase of export volume was to Taiwan (increased 32.5% year on year); while, the largest increase of export value was to Canada (increased 32.4% year on year).

2.4. 2013 Jan.-Dec. China Electric Tool (HS: 8467) Export Trend Analysis

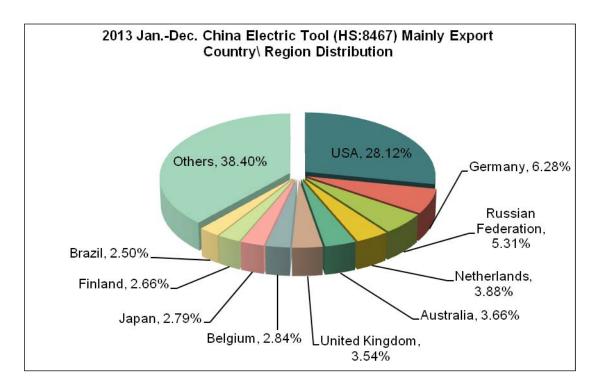
2.4.1. 2013 Jan.-Dec. China Electric Tool Export Volume and Value

Manth	\\\alpha\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	\/alia (ft)	Year o	n Year
Month	Volume (Kg)	Value (\$)	Volume	Value
Jan.	26,316,751	695,534,762	-1%	6.4%
Feb.	19,067,322	525,038,043	36.6%	26.7%
Mar.	22,771,980	664,577,379	-7.2%	1.8%
Apr.	26,074,877	716,059,139	3.8%	10%
May	25,413,553	662,725,602	-2.4%	-0.4%
Jun.	24,161,130	650,234,485	-0.8%	4.6%
Jul.	26,311,134	707,301,335	7.7%	10.1%
Aug.	27,517,859	748,659,909	8.4%	13.2%
Sep.	26,118,008	725,854,900	2.2%	6.8%
Oct.	23,150,190	632,170,437	9.4%	17.6%
Nov.	23,801,195	636,462,033	14.5%	21.4%
Dec.	26,506,400	731,226,740	16%	18.8%
Total	297,210,399	8,095,844,764	5.8%	10.6%

China's export value for electric tools from Jan. to Dec. 2013 amounted to 8.096 billion US dollars, an increase of 10.6% compared to the same period of last year.

2.4.2. 2013 Jan.-Dec. China Electric Tool Mainly Export Country\ Region Distribution

No.	Country	Volume (-)	Value (\$)	Year on Year	
				Volume	Value
1	USA	74,066,052	2,276,268,085	4.6%	9.3%
2	Germany	16,037,219	508,369,913	-6%	0.7%
3	Russian Federation	16,343,147	430,129,862	40.4%	41.1%
4	Netherlands	9,446,634	314,492,289	15%	15.1%
5	Australia	7,294,045	296,411,310	9.3%	16.8%
6	United Kingdom	9,327,555	286,929,965	3.1%	7.7%
7	Belgium	9,349,792	230,017,658	20.9%	10.8%
8	Japan	6,976,321	225,850,574	6.5%	13.1%
9	Finland	4,215,457	215,627,838	34.7%	34.4%
10	Brazil	10,084,604	202,725,653	-5.4%	13.2%



The biggest export market for China's electric tools was USA from Jan. to Dec., 2013. The export value amounted to 2.276 billion US dollars, an increase of 9.3% year on year; which accounted for 28.12% of the total export value of this product, followed by Germany, which accounted for 6.28% market share.

Among the top ten export countries/ regions for China's electric tools from Jan. to Dec., 2013, the largest increase of export volume and value were both to Russian Federation, increased 40.4% and 41.1% respectively.

(Source: China Customs)



3. 2013 Global Hardware Tool Export Trend Analysis

3.1. The first half of 2013 Agriculture\ Horticulture \ Forestry Hand Tools (HS: 8201) Major Demand Countries

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
USA	178,313	6.29%
Germany	75,334	-1.72%
France	41,294	-8.99%
United Kingdom	38,246	-15.47%
Netherlands	30,018	-14.17%
Canada	26,032	0.22%
Russian Federation	25,099	16.98%
Japan	23,794	-10.63%
Malaysia	18,404	30.30%
Austria	15,088	4.81%
Denmark	14,739	1.55%
Belgium	14,594	-1.80%
Finland	13,930	14.01%
Australia	13,511	-4.00%
Italy	13,392	-15.33%
Spain	12,926	2.96%
Poland	12,079	3.06%
Sweden	11,481	-1.86%
Czech Republic	10,864	-3.33%
Switzerland	9,394	6.07%

The first half of 2013 global agriculture\ horticulture\ forestry hand tools major import countries/ regions were USA, Germany, France, United Kingdom, Netherlands, Canada, Russian Federation, Japan, Malaysia and Austria.



3.2. The first half of 2013 Hand Saws (HS: 8202) Major Demand Countries

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
USA	270,933	-0.93%
Germany	152,609	-1.56%
China	87,433	-1.65%
Netherlands	70,127	-5.76%
Russian Federation	65,909	2.15%
France	62,866	-2.88%
Canada	60,543	-2.22%
United Kingdom	51,128	-6.72%
Japan	49,357	-2.97%
Belgium	48,071	19.81%
Singapore	47,707	29.38%
Italy	41,272	-12.90%
India	40,609	2.86%
Sweden	39,941	-2.68%
Republic of Korea	39,739	-27.84%
Turkey	36,220	7.62%
Austria	34,350	-2.61%
Mexico	33,992	-0.22%
Spain	33,257	12.43%
Taiwan	29,354	6.18%

The first half of 2013 global hand saws major import countries/regions were USA, Germany, China, Netherlands, Russian Federation, France, Canada, United Kingdom, Japan and Belgium.



3.3. The first half of 2013 Hand Wrenches (HS: 8204) Major Demand Countries

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
USA	276,449	-4.62%
Germany	88,045	-14.37%
Canada	70,815	7.68%
France	61,076	-7.25%
China	53,527	4.95%
United Kingdom	50,337	0.04%
Russian Federation	47,087	12.82%
Australia	35,025	-9.55%
Japan	33,604	-6.21%
Mexico	32,594	3.91%
Netherlands	30,468	-3.45%
Italy	25,857	-0.58%
Turkey	23,865	11.17%
Sweden	23,640	-8.44%
Belgium	22,838	-17.37%
Poland	22,383	-5.85%
Brazil	18,726	-21.52%
Spain	18,286	4.95%
Austria	17,737	-5.61%
Republic of Korea	17,555	-20.46%

The first half of 2013 global hand wrenches major import countries/regions were USA, Germany, Canada, France, China, United Kingdom, Russian Federation, Japan and Mexico.



3.4. The first half of 2013 Electric Tools (HS: 8467) Major Demand Countries

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
USA	2,265,756	3.60%
Germany	1,053,454	5.58%
Belgium	675,707	-2.26%
France	674,186	5.70%
Russian Federation	569,562	18.80%
Canada	416,419	-5.73%
United Kingdom	400,486	5.12%
Australia	281,671	-0.08%
China	262,433	1.81%
Italy	235,691	-5.70%
Japan	235,287	9.85%
Mexico	217,524	5.87%
Netherlands	210,808	0.23%
Austria	210,208	-3.70%
Sweden	196,987	-2.81%
Singapore	192,950	7.58%
Poland	186,759	1.91%
Brazil	185,042	-5.64%
Switzerland	168,610	1.30%
Republic of Korea	151,582	6.38%

The first half of 2013 global electric tools major import countries/regions were USA, Germany, Belgium, France, Russian Federation, Canada, United Kingdom, Australia, Italy and China.

Source: UN COMTRADE



4. The first half of 2013 Hardware Tool Industry Competition Analysis

4.1. The first half of 2013 Agriculture\ Horticulture\ Forestry Hand Tool (HS: 8201) Major Export Countries/Regions

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
China	296,219	2.29%
Taiwan	67,420	-3.13%
Germany	59,721	-2.93%
Mexico	40,233	6.62%
Finland	35,154	2.97%
Netherlands	25,352	-14.89%
India	24,521	-2.09%
France	24,089	-3.30%
USA	20,949	19.44%
United Kingdom	14,848	10.35%
Colombia	13,477	-7.98%
Poland	12,443	7.19%
Switzerland	12,238	-10.70%
Brazil	11,640	-16.06%
Italy	11,121	4.36%
Czech Republic	10,823	-5.12%
Spain	9,325	-16.72%
Sweden	9,114	0.79%
Japan	8,157	-8.64%
Russian Federation	6,900	7.41%

According to the data statistics from Jan. to Jun. 2013, China was the first largest export market of agriculture\ horticulture\ forestry hand tools. The export value of china's agriculture\ horticulture\ forestry hand tools amounted to 2.96 hundred million USD, increased by 2.29% year on year. Followed by Taiwan, which was 6742 Thousand USD of that. China's competitive advantage is obvious.





4.2. The first half of 2013 Hand Saws (HS: 8202)Major Export Countries/Regions

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
China	432,670	0.47%
Germany	291,012	-5.25%
USA	165,191	-3.18%
Italy	88,816	-3.26%
Sweden	78,276	-4.90%
Netherlands	71,587	-11.43%
Japan	69,414	-12.86%
Canada	55,957	-12.45%
Republic of Korea	49,585	-6.04%
Belgium	45,245	11.42%
Austria	36,210	-18.86%
France	31,596	-9.10%
United Kingdom	29,247	-11.02%
Czech Republic	23,060	-2.14%
Poland	22,977	28.21%
Brazil	21,905	-18.14%
Singapore	18,815	-0.75%
Taiwan	16,593	3.69%
Portugal	12,679	71.11%
Spain	11,004	2.36%

According to the data statistics from Jan. to Jun. 2013, China was the first largest export market of hand saws. The export value of china's hand saws amounted to 4.33 hundred million USD, increased by 0.47% year on year. Followed by Germany, the export value was 2.91 hundred million USD of that, decreased by 5.25% year on year.





4.3. The first half of 2013 Hand Wrenches (HS: 8204) Major Export Countries/ **Regions**

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
China	328,375	5.81%
Taiwan	265,458	-4.53%
USA	160,387	-2.61%
Germany	125,293	0.86%
India	78,035	-2.22%
United Kingdom	31,745	-3.14%
Japan	26,834	-23.08%
Spain	25,120	12.13%
Netherlands	21,250	-13.74%
Belgium	20,117	5.34%
France	18,840	-4.62%
Italy	18,813	-14.07%
Sweden	16,078	3.05%
Mexico	9,770	27.93%
Poland	8,932	15.79%
Austria	7,060	-1.64%
Slovenia	6,476	0.40%
South Africa	6,115	48.78%
Turkey	6,042	-18.33%
Canada	5,767	-2.24%

According to the data statistics from Jan. to Jun. 2013, China was the first largest export market of hand wrenches. The export value of china hand wrenches amounted to 3.28 hundred million USD, increased by 5.81% year on year. Followed by Taiwan, the export value was 2.65 hundred million USD, decreased by 4.53% year on year.



4.4. The first half of 2013 Electric Tool (HS: 8467) Major Export Countries/ Regions

Major Import Countries/Regions	Import Value from Jan. to Jun. 2013 (Thousand USD)	Year on Year
China	3,913,901	6.99%
Germany	1,663,404	0.89%
USA	742,563	-5.56%
Belgium	532,311	-1.30%
Mexico	441,604	15.56%
Japan	434,875	-12.29%
Sweden	413,033	-12.52%
Taiwan	295,863	-6.95%
Austria	260,246	7.46%
Netherlands	182,839	29.63%
France	171,809	6.84%
Czech Republic	171,589	4.04%
Singapore	170,121	-0.23%
Hungary	161,698	1.57%
Italy	150,429	5.40%
United Kingdom	144,391	-7.71%
Malaysia	140,627	17.99%
Switzerland	121,049	5.74%
Romania	81,748	4.61%
Finland	73,287	17.80%

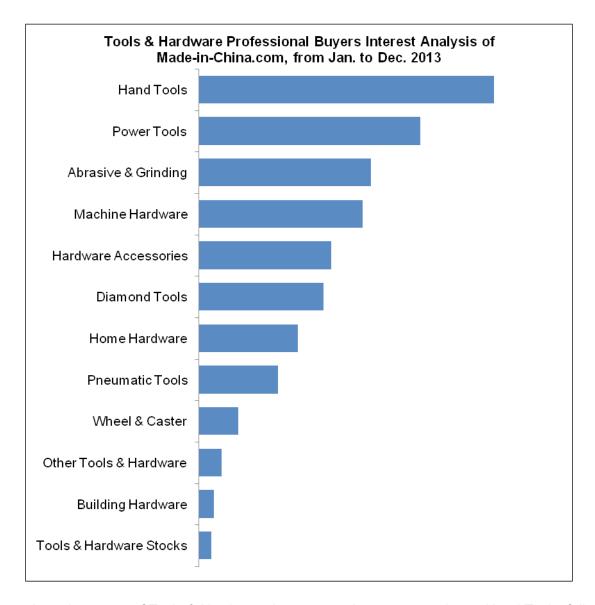
According to the data statistics from Jan. to Jun. 2013, China was the first largest export market of electric tools. The export value of china's electric tools amounted to 39.14 hundred million USD, increased 6.99% year on year. Followed by Germany, the export value was 16.63 hundred million USD, increased by 0.89% year on year. China's competitive advantage is obvious.

Source: UN COMTRADE



5. Tools & Hardware Industry Data Analysis of Made-in-China.com

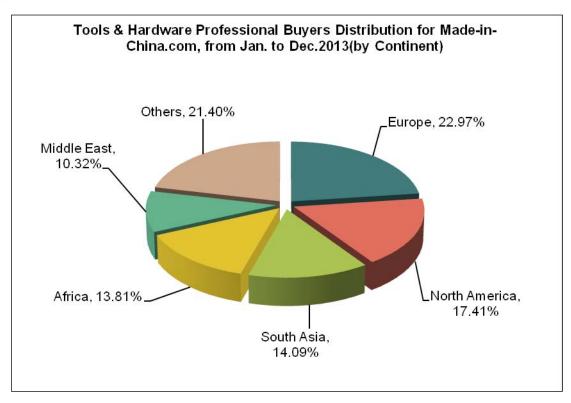
5.1. Tools & Hardware Professional Buyers Interest Analysis of Made-in-China.com, from Jan. to Dec. 2013

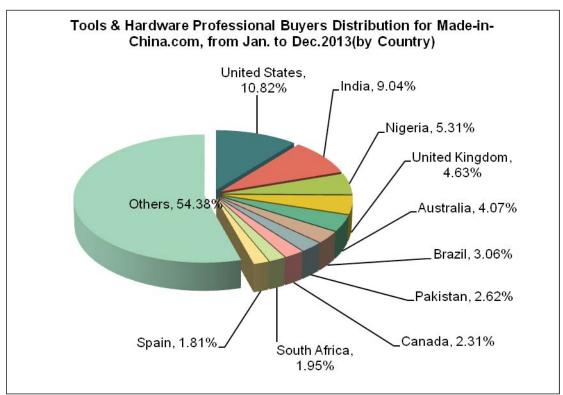


Among the sub-sectors of Tools & Hardware, buyers pay the most attention to Hand Tools, followed by Power Tools, from Jan. to Jun. 2013.



5.2. Tools & Hardware Professional Buyers Distribution for Made-in-China. com, from Jan. to Dec.2013





From Jan. to Dec. 2013, inquiries for Tools & Hardware on Made-in-China.com were mainly from the United States and India and so on. Inquiries from these two countries accounted for 10.82% and 9.04% respectively of the total inquiries. Inquiries for Tools & Hardware on Made-in-China.com



were mainly from Europe, North America, South Asia, Africa, the Middle East and other regions when divided by continent.

Source: Made-in-China.com

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and collating industry information for supplying the service of timely and

exact information analysis, providing necessary information and dates for

clients'decision.

Thanks for reading the report, if you have any questions, opinions or advices,

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