

# 2014Q2 Construction Machinery

## Industry Analysis Report

2015.01



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### 1. Chinese Construction Machinery Industry Export Enterprises Distribution

In Jun. 2014, the export value of construction machinery was 2.91 billion dollars, with a growth of -7.01% and chain relative ratio increase of 7.18%. From Jan. to Jun., the export value was 15.45 billion dollars, with a growth of -5.76 %. In Jun. 2014, the output of construction machinery industry main products varied widely. All sub-sectors output has declined, except compaction machinery.

Source: Mei.net.cn

- HS Code and Corresponding Product Name Description

HS Code	Product Name	Abbreviation
8425	Pulley tackle and hoists other than skip hoists; winches and capstans; jacks	Pulley tackle and hoists; winches and capstans
8426	Ships derricks; cranes, including cable cranes; mobile lifting frames, straddle carriers and works trucks fitted with a crane	Cranes
8427	Forklift trucks; other works trucks fitted with lifting or handling equipment	Forklift trucks
8428	Other lifting, handling, loading or unloading machinery (for example, lifts, escalators, conveyors, teleferics)	Lifts, handling and unloading machinery
8429	Self-propelled bulldozers, angledozers, graders, levelers, scrapers, mechanical shovels, excavators, shovel loaders, tamping machines and road rollers	Bulldozer, graders
8430	Other moving, grading, leveling, scraping, excavating, tamping, compacting, extracting or boring machinery, for earth, minerals or ores; pile drivers and pile-extractors; snow ploughs and snow-blowers	Moving, grading machinery for earth, minerals
8431	Parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30	
8474	Machinery for sorting, screening, separating, washing, crushing, grinding, mixing or kneading earth, stone, ores or other mineral substances, in solid (including powder or paste) form; machinery for agglomerating, shaping or molding solid mineral fuels, ceramic mud, not hardened cement, gypsum or other powdery material	Machinery for screening and mixing earth, mineral substances
8705	Special purpose motor vehicles, other than those principally designed for the transport of persons or goods (for example, breakdown lorries, crane lorries, fire fighting vehicles, concrete mixer lorries, road sweeper lorries, spraying lorries, mobile workshops, mobile radiological lorries)	Special purpose vehicles

● 2014 Jan. to Jun. Chinese Major Construction Machinery Exports (by Export Value)

Product Name	Unit	Volume	Value (\$)	Year on Year	
				Volume	Value
Parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30	Kg	1,466,677,642	3,851,791,819	18.8%	13.2%
Bulldozer, graders	Set	45,791	2,021,841,379	-15.2%	-9.4%
Lifts, handling and unloading machinery	Set	1,211,212	1,975,987,765	12.8%	3.3%
Cranes	Set	11,075	1,764,882,173	41%	-1.8%
Moving, grading machinery for earth, minerals	Set	328,980	1,674,901,369	-13.2%	10.6%
Machinery for screening and mixing earth, mineral substances	—	155,413,663	1,568,998,375	13.2%	-3.2%
Pulley tackle and hoists; winches and capstans	Set	24,924,921	958,218,261	7%	17.5%
Forklift trucks	Set	809,832	925,067,599	-15.1%	14.6%
Special purpose vehicles	Set	8,664	814,648,792	2.3%	-1.8%

### 1.1. 2014 Jan. to Jun. Chinese Pulley Tackle and Hoists; Winches and Capstans (HS: 8425) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Zhejiang	322,464,665	33.65%
Jiangsu	237,178,165	24.75%
Shanghai	122,906,471	12.83%
Guangdong	45,671,716	4.77%
Shandong	43,613,286	4.55%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese pulley tackle and hoists; winches and capstans were Zhejiang, Jiangsu and Shanghai. Among them, Zhejiang's export value accounted for 33.65% of the total export value.

### 1.2. 2014 Jan. to Jun. Chinese Cranes (HS: 8426) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Shanghai	840,778,814	47.64%
Jiangsu	367,525,856	20.82%
Liaoning	98,773,000	5.60%
Hunan	72,180,930	4.09%
Fujian	71,189,243	4.03%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese cranes were Shanghai, Jiangsu and Liaoning. Among them, Shanghai's export value accounted for 47.64% of the total export value.

### 1.3. 2014 Jan. to Jun. Chinese Forklift Trucks (HS: 8427) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Zhejiang	292,548,947	31.62%
Jiangsu	161,396,055	17.45%
Liaoning	107,652,959	11.64%
Anhui	100,235,645	10.84%
Shandong	62,266,449	6.73%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese forklift trucks were Zhejiang, Jiangsu and Liaoning. Among them, Zhejiang's export value accounted for 31.62% of the total export value.

### 1.4. 2014 Jan. to Jun. Chinese Lifts, Handling and Unloading Machinery (HS: 8428) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Jiangsu	642,696,127	32.53%
Shanghai	281,019,009	14.22%
Zhejiang	246,155,894	12.46%
Guangdong	218,266,506	11.05%
Liaoning	157,989,536	8.00%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese lifts, handling and unloading machinery were Jiangsu, Shanghai and Zhejiang. Among them, Jiangsu's export value accounted for 32.53% of the total export value.

### 1.5. 2014 Jan. to Jun. Chinese Bulldozer, Graders (HS: 8429) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Jiangsu	802,666,457	39.70%
Shandong	403,455,906	19.95%
Shanghai	129,979,956	6.43%
Guangxi Zhuang Autonomous Region	114,920,680	5.68%
Beijing	83,974,536	4.15%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese bulldozer, graders were Jiangsu, Shandong and Shanghai. Among them, Jiangsu's export value accounted for 39.70% of the total export value.

### 1.6. 2014 Jan. to Jun. Chinese Moving, Grading Machinery for Earth, Minerals (HS: 8430) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Sichuan	406,830,365	24.29%
Shandong	265,022,768	15.82%
Shanghai	139,023,003	8.30%
Jiangsu	119,949,407	7.16%
Tianjin	100,253,988	5.99%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese moving, grading machinery for earth, minerals were Sichuan, Shandong and Shanghai. Among them, Sichuan's export value accounted for 24.29% of the total export value.

### 1.7. 2014 Jan. to Jun. Chinese Parts Suitable for Use Solely or Principally with the Machinery of Headings No.84.25 to 84.30 (HS: 8431) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Jiangsu	887,000,787	23.03%
Shandong	487,573,542	12.66%
Shanghai	424,996,021	11.03%
Zhejiang	419,375,938	10.89%
Tianjin	226,033,335	5.87%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese parts suitable for use solely or principally with the machinery headings were Jiangsu, Shandong and Shanghai. Among them, Jiangsu's export value accounted for 23.03% of the total export value.

### 1.8. 2014 Jan. to Jun. Chinese Machinery for Screening and Mixing Earth, Mineral Substances (HS: 8474) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Shanghai	249,664,127	15.91%
Jiangsu	206,134,422	13.14%
Shandong	187,948,351	11.98%
Guangdong	172,521,240	11.00%
Henan	127,716,719	8.14%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese machinery for screening and mixing earth, mineral substances were Shanghai, Jiangsu and Shandong. Among them, Shanghai's export value accounted for 15.91% of the total export value.



### 1.9. 2014 Jan. to Jun. Chinese Special Purpose Vehicles (HS: 8705) Export Enterprises Distribution (By Export Value)

Regions	Jan. to Jun. Accumulative Export Value (\$)	Percentage
Hunan	261,178,192	32.06%
Jiangsu	129,635,649	15.91%
Shandong	99,626,351	12.23%
Beijing	49,980,556	6.14%
Hubei	43,883,111	5.39%

According to the export statistical data from Jan. to Jun. 2014, the major export sources for Chinese special purpose vehicles were Hunan, Jiangsu and Shandong. Among them, Hunan's export value accounted for 32.06% of the total export value.

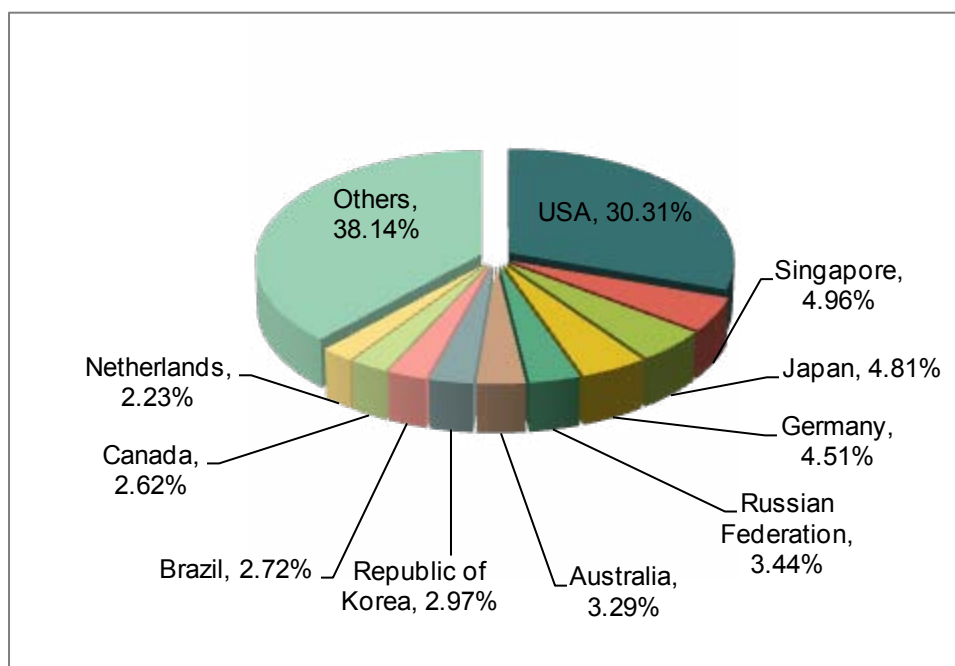
Source: China Customs



### 2. Chinese Construction Machinery Export Volume/ Value and Major Export Countries/ Regions (By Value)

#### 2.1. 2014 Jan. to Jun. Chinese Pulley Tackle and Hoists; Winches and Capstans (HS: 8425) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

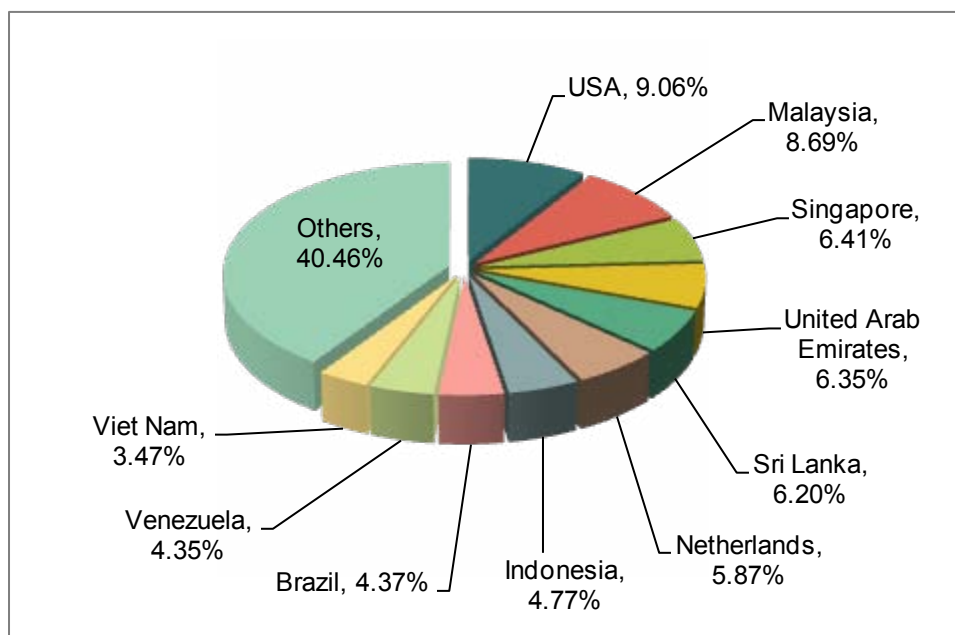
No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Set)	Value (\$)	Volume	Value
1	USA	8,797,404	290,413,508	-2.3%	7.7%
2	Singapore	46,919	47,548,233	53.9%	80.8%
3	Japan	1,564,370	46,090,709	41.7%	6.8%
4	Germany	1,133,716	43,247,065	17%	28.7%
5	Russian Federation	1,196,942	33,003,439	11.5%	14.8%
6	Australia	502,381	31,489,739	-17.6%	41.3%
7	Republic of Korea	392,682	28,443,516	5.7%	21.6%
8	Brazil	668,668	26,085,608	-1.4%	26.1%
9	Canada	929,594	25,082,012	40.9%	22.2%
10	Netherlands	551,659	21,337,178	31.1%	



From Jan. to Jun. 2014, the accumulative export value of Chinese pulley tackle and hoists; winches and capstans was 0.958 billion dollars, increased 17.5% year on year. The major export countries were USA, Singapore, Japan, Germany, Russian Federation, Australia, Republic of Korea, Brazil, Canada and Netherlands. Among them, USA was the mainly export market, and the export value accounted for 30.31% of the total export value of these products. The export to other markets was decentralized, except USA.

### 2.2. 2014 Jan. to Jun. Chinese Cranes (HS: 8426) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

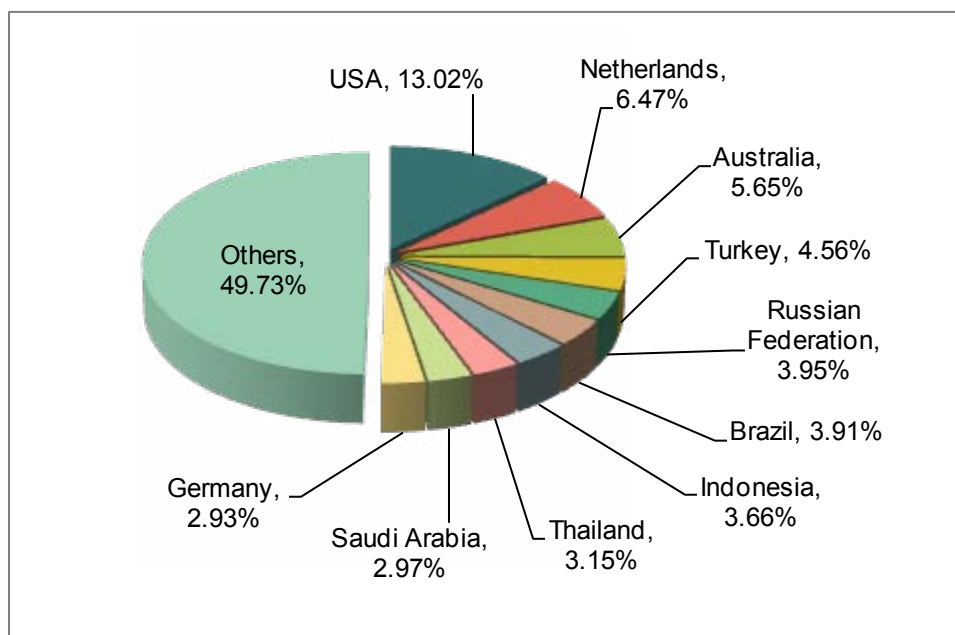
No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Set)	Value (\$)	Volume	Value
1	USA	1,936	159,875,627	46.3%	350.1%
2	Malaysia	391	153,428,392	38.2%	279.1%
3	Singapore	265	113,188,990	-9.9%	31.3%
4	United Arab Emirates	247	112,068,771	220.8%	362.7%
5	Sri Lanka	53	109,410,245	3.9%	128.1%
6	Netherlands	53	103,674,788	89.3%	2059.3%
7	Indonesia	485	84,169,461	-2%	17.5%
8	Brazil	186	77,149,123	-31.1%	-49.5%
9	Venezuela	32	76,720,558	-57.9%	273.1%
10	Viet Nam	414	61,176,317	152.4%	87.7%



From Jan. to Jun. 2014, the accumulative export value of Chinese cranes was 1.765 billion dollars, declined 1.8% year on year. The growth rate of export value was far lower than the export volume. The major export countries were USA, Malaysia, Singapore, United Arab Emirates, Sri Lanka, Netherlands, Indonesia, Brazil, Venezuela and Viet Nam. Among them, the growth rate of export volume to Brazil and Viet Nam was much higher than the export value, which was in contrast to the general export trend of this industry. From Jan. to Jun. 2014, USA was the major export market for Chinese cranes, whose export value accounted for 9.06% of the total export value of these products. Among the top ten export markets, the export value to USA, Malaysia, United Arab Emirates, Sri Lanka, Netherlands and Venezuela increased fastly, with the growth rate of 350.1%, 279.1%, 362.7%, 128.1%, 2059.3% and 273.1% respectively.

### 2.3. 2014 Jan. to Jun. Chinese Forklift Trucks (HS: 8427) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

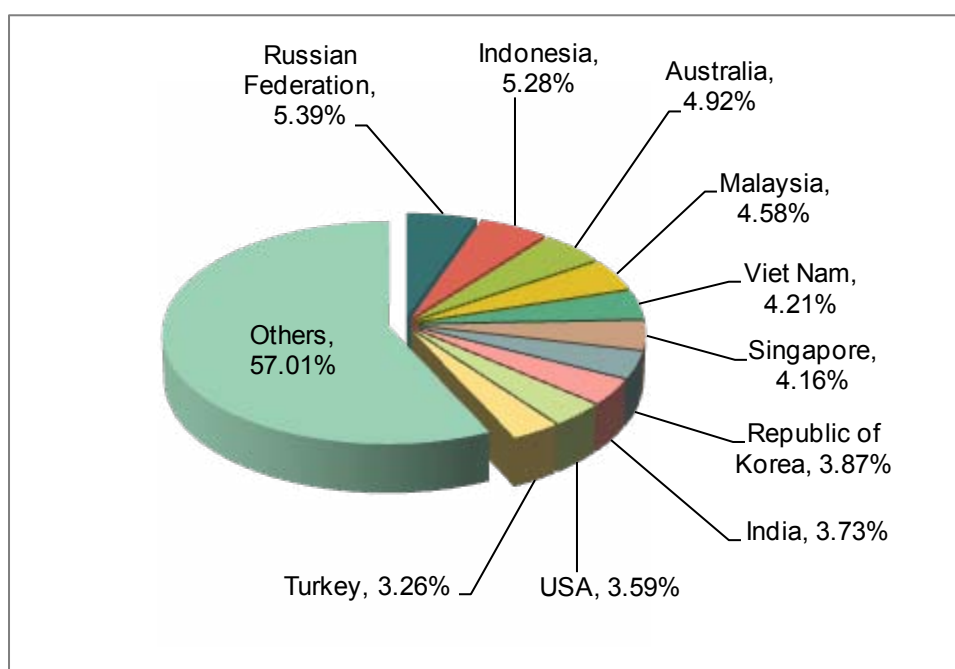
No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Set)	Value (\$)	Volume	Value
1	USA	216,685	120,425,857	17.5%	17.1%
2	Netherlands	20,962	59,870,654	16.6%	123.8%
3	Australia	17,082	52,298,698	3.2%	24%
4	Turkey	36,229	42,150,361	-10.5%	41.5%
5	Russian Federation	55,176	36,521,343	7.9%	-22.1%
6	Brazil	18,423	36,197,180	-13.4%	-12%
7	Indonesia	15,895	33,899,069	-2%	20.5%
8	Thailand	15,182	29,175,791	1%	4.1%
9	Saudi Arabia	5,301	27,457,890	-25.9%	34.6%
10	Germany	56,004	27,065,997	-47.9%	-0.9%



From Jan. to Jun. 2014, the accumulative export value of Chinese forklift trucks was 0.925 billion dollars, increased 14.6% year on year. The major export countries were USA, Netherlands, Australia, Turkey, Russian Federation, Brazil, Indonesia, Thailand, Saudi Arabia and Germany. USA was the major export market for Chinese forklift trucks, whose export value accounted for 13.02% of the total export value of these products. Among the top ten export markets, the export value to Netherlands increased fast, with the growth rate of 123.8%. It is noteworthy that the growth rate of export value to Netherlands in 2013 was also the highest among the top ten markets.

### 2.4. 2014 Jan. to Jun. Chinese Lifts, Handling and Unloading Machinery (HS: 8428) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

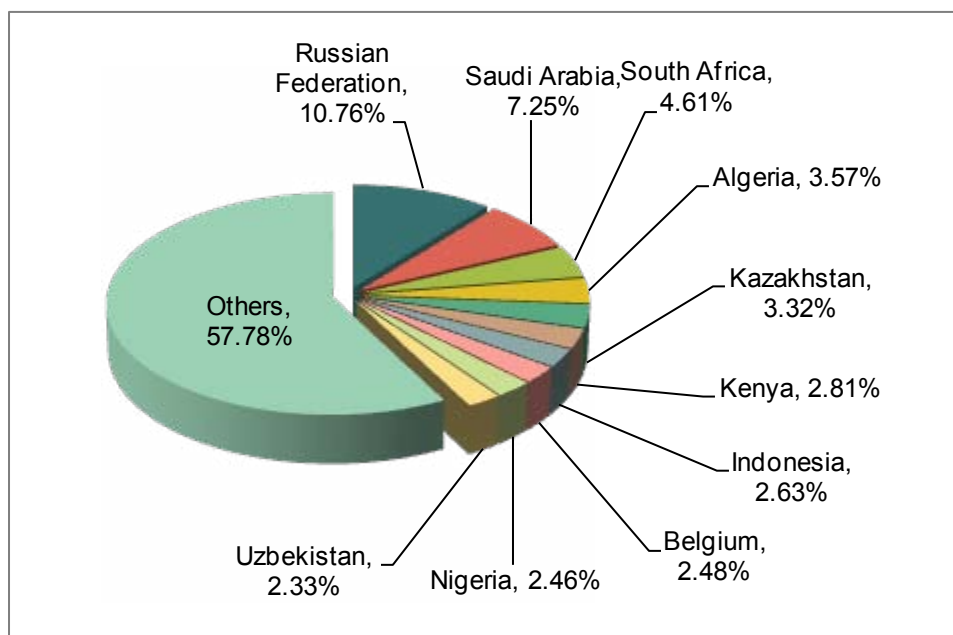
No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Set)	Value (\$)	Volume	Value
1	Russian Federation	24,032	106,463,941	61.2%	26.2%
2	Indonesia	10,482	104,392,498	15.9%	6.1%
3	Australia	43,930	97,177,807	27.6%	-22%
4	Malaysia	8,608	90,544,820	39.9%	-29.1%
5	Viet Nam	10,163	83,102,781	113%	16.5%
6	Singapore	26,011	82,224,814	263.8%	48.2%
7	Republic of Korea	11,255	76,460,061	64.2%	30.3%
8	India	7,744	73,729,983	9.1%	-36.5%
9	USA	273,281	70,858,924	-23.2%	28.7%
10	Turkey	20,091	64,496,917	-10.4%	-5.4%



From Jan. to Jun. 2014, the accumulative export value of Chinese lifts, handling and unloading machinery was 1.976 billion dollars, increased 3.3% year on year. The major export countries were Russian Federation, Indonesia, Australia, Malaysia, Viet Nam, Singapore, Republic of Korea, India, USA and Turkey. Russian Federation was the major export market for Chinese lifts, handling and unloading machinery, whose export value accounted for 5.39% of the total export value of these products. The export markets for Chinese lifts, handling and unloading machinery was decentralized, and mainly export to China neighboring developing countries, like Russian Federation, Indonesia and Malaysia, etc.

### 2.5. 2014 Jan. to Jun. Chinese Bulldozer, Graders (HS: 8429) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Set)	Value (\$)	Volume	Value
1	Russian Federation	6,030	217,563,463	-16.5%	-20.9%
2	Saudi Arabia	1,933	146,517,328	3%	99.9%
3	South Africa	1,141	93,284,370	0.7%	40.8%
4	Algeria	1,120	72,229,141	19.8%	37.2%
5	Kazakhstan	1,434	67,156,019	-38.7%	-42.2%
6	Kenya	462	56,880,861	175%	537.5%
7	Indonesia	1,017	53,212,061	-60.6%	-31.9%
8	Belgium	481	50,156,161	114.7%	174.5%
9	Nigeria	710	49,649,553	55%	49.2%
10	Uzbekistan	872	47,051,706	59.1%	29.9%

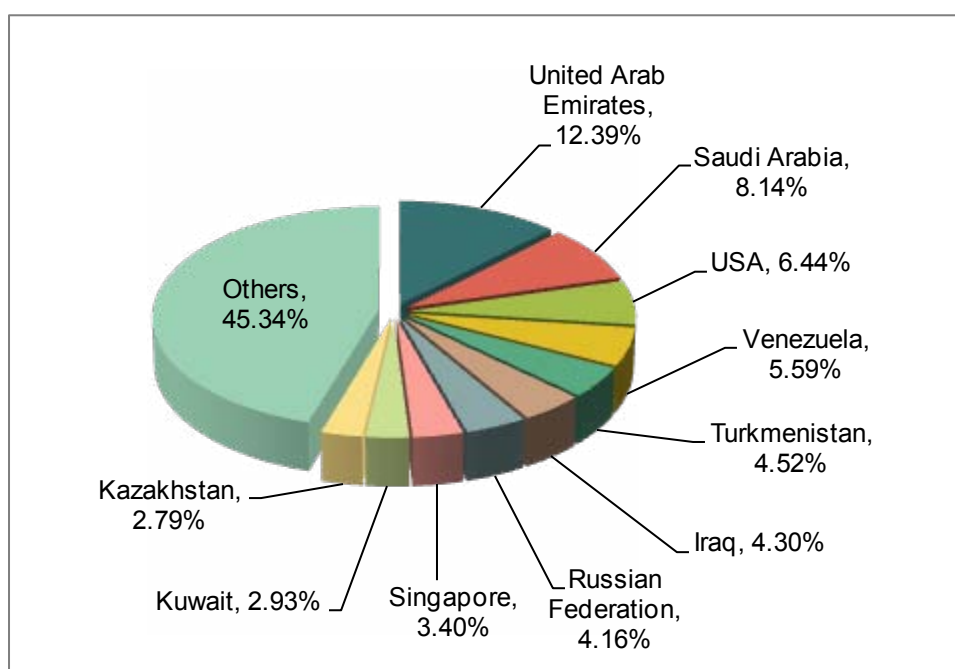


From Jan. to Jun. 2014, the accumulative export value of Chinese bulldozer, graders was 2.022 billion dollars, declined 9.4% year on year, which continued the downward trend in 2013. The major export countries were Russian Federation, Saudi Arabia, South Africa, Algeria, Kazakhstan, Kenya, Indonesia, Belgium, Nigeria and Uzbekistan. The export market for Chinese bulldozer, graders was decentralized. It mainly export to Asian, African, Latin American developing countries, and every nation accounted for a very small share.

From Jan. to Jun. 2014, Russian Federation was the major export market for Chinese bulldozer, graders, and the export value to Russian accounted for 10.76% of the total export value of these products. In the first half of 2014, the export value to the top ten export markets fluctuated, and the export value to Russian Federation, Kazakhstan and Indonesia declined 20% to 40%. While, the export value to Saudi Arabia, Kenya and Belgium increased 99.9%, 537.5% and 174.5% respectively.

### 2.6. 2014 Jan. to Jun. Chinese Moving, Grading Machinery for Earth, Minerals (HS: 8430) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Set)	Value (\$)	Volume	Value
1	United Arab Emirates	8,488	207,583,167	-27%	501.4%
2	Saudi Arabia	6,447	136,314,061	26.7%	485.5%
3	USA	26,335	107,888,352	26.5%	-47.8%
4	Venezuela	1,207	93,606,910	-47.5%	-40.6%
5	Turkmenistan	83	75,649,490	-40.3%	15770.4%
6	Iraq	6,877	72,088,787	-37.2%	-4.2%
7	Russian Federation	30,188	69,671,862	-12.7%	-33.4%
8	Singapore	1,185	56,992,067	2.2%	-51.1%
9	Kuwait	5	49,046,100	-98.4%	70253.3%
10	Kazakhstan	4,548	46,709,567	-56.2%	31.1%

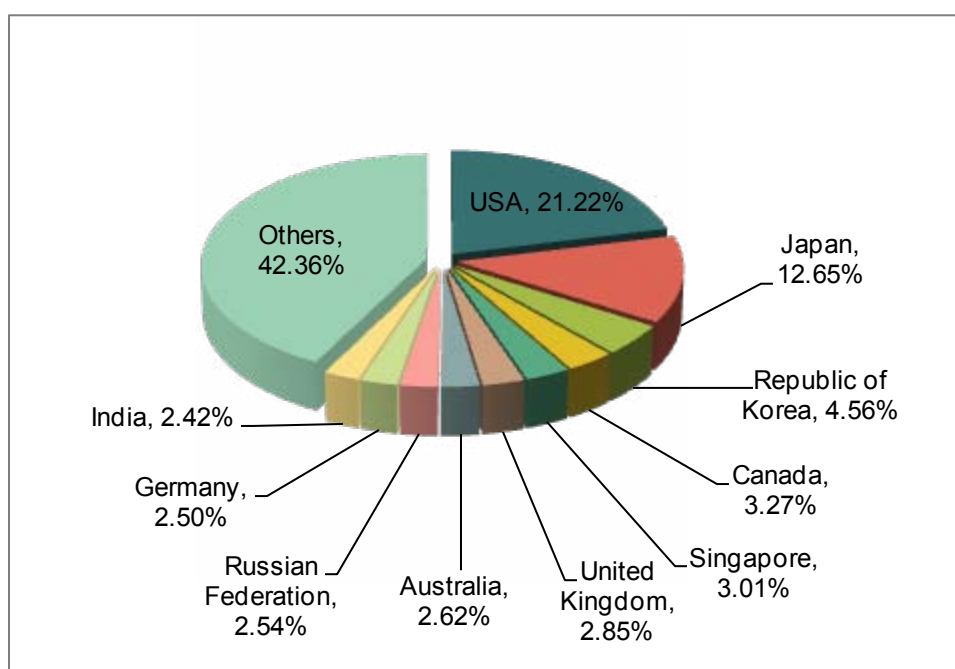


From Jan. to Jun. 2014, the export value of Chinese moving, grading machinery for earth, minerals was 1.675 billion dollars, increased 10.6% year on year. The major export countries were United Arab Emirates, Saudi Arabia, USA, Venezuela, Turkmenistan, Iraq, Russian Federation, Singapore, Kuwait and Kazakhstan. From Jan. to Jun. 2014, United Arab Emirates, surpassed USA, became the major export market for Chinese moving, grading machinery for earth, minerals. The export value to United Arab Emirates accounted for 12.39% of the total export value of these products. Among the top ten export markets, the export value to United Arab Emirates, Saudi Arabia, Turkmenistan and Kuwait increased fast, with the growth rate of 501.4%, 485.5%, 15770.4% and 70253.3% respectively. While, the export value to USA, Venezuela, Russian Federation and Singapore declined obviously.



### 2.7. 2014 Jan. to Jun. Chinese Parts Suitable for Use Solely or Principally with the Machinery of Headings No.84.25 to 84.30 (HS: 8431) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Kg)	Value (\$)	Volume	Value
1	USA	342,945,782	817,188,647	56.8%	46.4%
2	Japan	233,590,819	487,229,874	17.9%	20.5%
3	Republic of Korea	107,424,608	175,642,698	-12.9%	-20.7%
4	Canada	47,443,366	125,936,713	21.6%	22.1%
5	Singapore	25,421,001	116,104,251	2.1%	-0.5%
6	United Kingdom	49,777,318	109,769,308	17.7%	11.2%
7	Australia	33,321,829	100,888,542	1.7%	-13.5%
8	Russian Federation	23,312,993	97,700,268	-7.5%	9.4%
9	Germany	43,771,689	96,439,273	13.3%	18.9%
10	India	40,926,964	93,141,686	5.4%	-1.5%

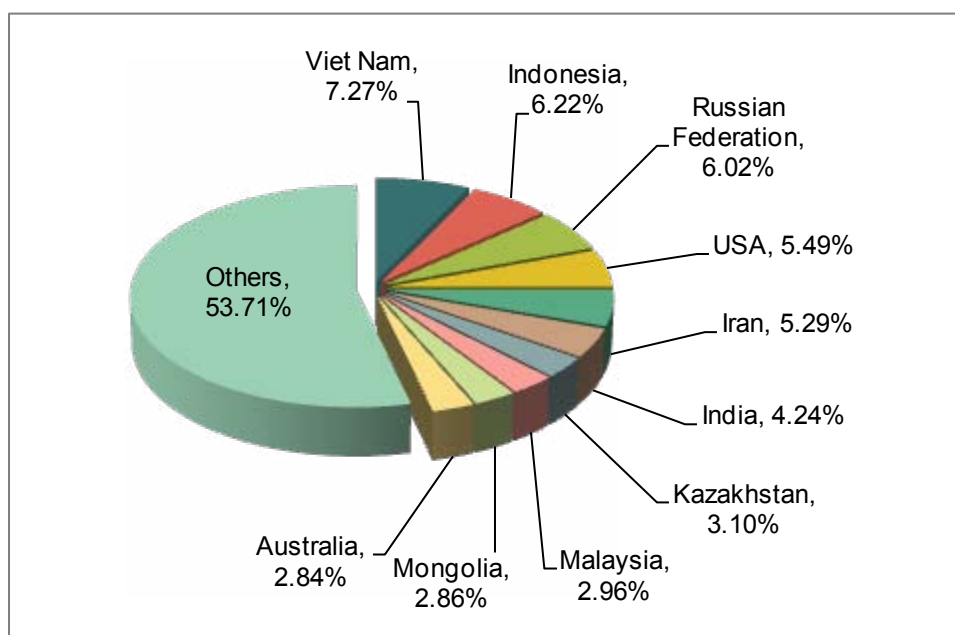


According to the statistical data from Jan. to Jun. 2014, the export value of Chinese parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30 was 3.852 billion dollars, increased 13.2% year on year. The major export countries were USA, Japan, Republic of Korea, Canada, Singapore, United Kingdom, Australia, Russian Federation, Germany and India. USA was the major export market for Chinese parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30, and the export value to USA accounted for 21.22% of the total export value of these products.



### 2.8. 2014 Jan. to Jun. Chinese Machinery for Screening and Mixing Earth, Mineral Substances (HS: 8474) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

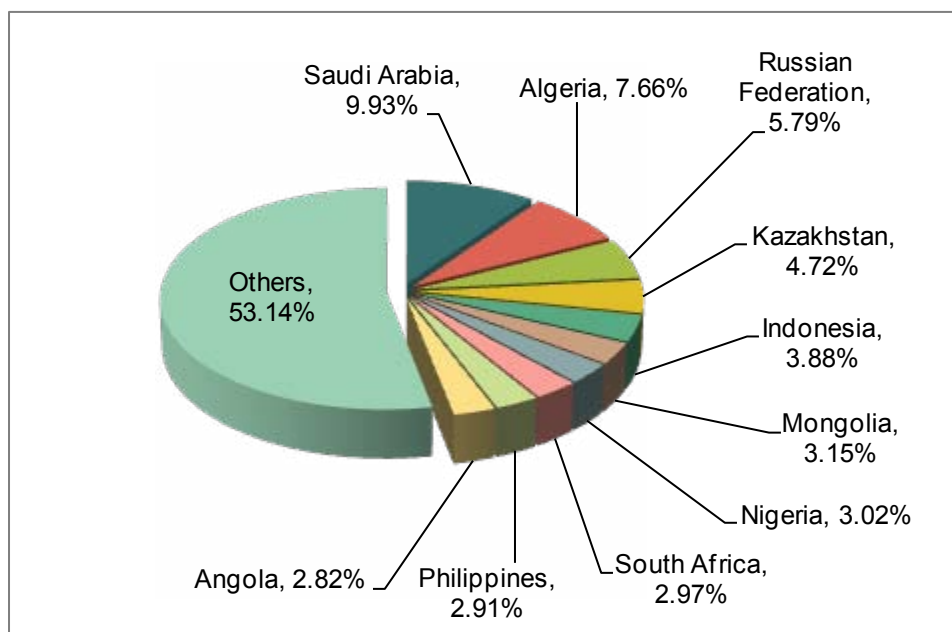
No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (-)	Value (\$)	Volume	Value
1	Viet Nam	5,411,772	113,989,622	-7.3%	26.4%
2	Indonesia	6,628,179	97,531,517	59.9%	-18.2%
3	Russian Federation	3,965,816	94,469,313	17.3%	-3.8%
4	USA	17,929,958	86,135,720	14.5%	11.3%
5	Iran	1,109,419	83,063,450	966.2%	72.9%
6	India	4,817,287	66,580,208	-14%	-42.9%
7	Kazakhstan	2,231,841	48,610,376	134.5%	106.4%
8	Malaysia	2,937,026	46,513,485	-21.8%	-27%
9	Mongolia	929,438	44,809,503	13.2%	36.6%
10	Australia	9,760,586	44,537,875	55.3%	-0.7%



From Jan. to Jun. 2014, the export value of Chinese machinery for screening and mixing earth, mineral substances was 1.569 billion dollars, declined 3.2% year on year. The major export countries were Viet Nam, Indonesia, Russian Federation, USA, Iran, India, Kazakhstan, Malaysia, Mongolia and Australia. In the first half of 2014, Viet Nam, surpassed Indonesia, became Chinese major export market of machinery for screening and mixing earth, mineral substances, and the export value to Viet Nam accounted for 7.27% of the total export value of these products. Among the top ten export markets, the export value to Kazakhstan showed the fastest increase, from Jan. to Jun. 2014, with 106.4% growth year on year.

### 2.9. 2014 Jan. to Jun. Chinese Special Purpose Vehicles (HS: 8705) Export Volume/ Value and Major Export Countries/ Regions (By Export Value)

No.	Countries/Regions	Jan. to Jun. Total		Year on Year	
		Volume (Set)	Value (\$)	Volume	Value
1	Saudi Arabia	494	80,922,163	81%	73.1%
2	Algeria	800	62,410,582	70.6%	78.8%
3	Russian Federation	367	47,157,471	40.6%	96.5%
4	Kazakhstan	262	38,443,758	-67.7%	-42.4%
5	Indonesia	189	31,613,094	-42.2%	-4.4%
6	Mongolia	377	25,701,196	6.5%	9.4%
7	Nigeria	313	24,635,443	88.6%	148.8%
8	South Africa	279	24,218,819	82.4%	77.6%
9	Philippines	385	23,671,137	6.1%	2.3%
10	Angola	370	22,957,280	38.6%	53.8%



From Jan. to Jun. 2014, the export value of Chinese special purpose vehicles was 0.815 billion dollars, declined 1.8% year on year. The major export countries were Saudi Arabia, Algeria, Russian Federation, Kazakhstan, Indonesia, Mongolia, Nigeria, South Africa, Philippines and Angola. Saudi Arabia was the major export market for Chinese special purpose vehicles, and the export value to Saudi Arabia accounted for 9.93% of the total export value of these products from Jan. to Jun. 2014. In 2013 year on year, Brazil was the major export market. While, the export value to Brazil in the first half 2014 declined 85.8%, ranking the 22nd place. Among the top ten export markets, the export value to Nigeria showed the fastest increase, from Jan. to Jun. 2014, with 148.8% growth year on year.

Source: China Customs

### 3. 2013 Global Construction Machinery Industry Major Import Countries Situation

#### 3.1. 2013 Pulley Tackle and Hoists; Winches and Capstans (HS: 8425) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	7,472,447	0.95%
USA	1,168,139	3.92%
China	642,724	2.94%
Germany	363,721	9.86%
Republic of Korea	349,256	-16.92%
Canada	327,006	-4.33%

In 2013, the import value of USA pulley tackle and hoists; winches and capstans was 1.168 billion dollars, which accounted for 15.63% of the global total import value of these products. USA was the largest import country of pulley tackle and hoists; winches and capstans globally. China ranked the 2nd place, with 0.643 billion dollars import value in 2013, accounting for 8.6% of the global total import value of these products.

#### 3.2. 2013 Cranes (HS: 8426) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	15,119,309	3.59%
Singapore	1,016,701	21.43%
USA	966,326	14.66%
Russian Federation	695,868	-11.93%
Republic of Korea	638,238	39.35%
Canada	637,687	12.46%

In 2013, the import value of Singapore cranes was 1.017 billion dollars, increased 21.43% year on year. Singapore was the largest import country of cranes globally, whose import value accounted for 6.72% of the global total import value of these products in 2013. The global import markets of cranes were decentralized.

#### 3.3. 2013 Forklift Trucks (HS: 8427) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	15,430,068	1.45%
USA	1,507,371	4.50%
France	1,246,323	7.75%
Canada	956,878	0.45%
Germany	720,264	-1.19%
United Kingdom	716,379	2.45%

In 2013, the import value of USA forklift trucks was 1.507 billion dollars, which accounted for 9.77% of the global total import value of these products. USA was the largest import country of forklift

trucks globally.

### 3.4. 2013 Lifts, Handling and Unloading Machinery (HS: 8428) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	26,874,060	6.65%
USA	3,075,310	8.39%
China	2,546,026	-1.21%
Russian Federation	1,572,225	-1.29%
Germany	1,011,748	13.08%
Canada	850,068	8.06%

In 2013, the import value of USA lifts, handling and unloading machinery was 3.075 billion dollars, which accounted for 11.44% of the global total import value of these products; Followed by China, whose import value was 2.546 billion dollars in 2013.

### 3.5. 2013 Bulldozer, Graders (HS: 8429) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	45,264,765	-20.34%
USA	5,148,941	-23.65%
Canada	3,119,053	-23.82%
Russian Federation	3,072,741	-17.37%
Australia	1,687,811	-53.24%
Germany	1,492,956	-10.80%

In 2013, the global import value of bulldozer, graders was 45.265 billion dollars, with an obvious decline of 20.34% year on year. The import value of USA bulldozer, graders was 5.149 billion dollar in 2013, declined 23.65% year on year. The import value of all the top five import countries dropped in a varying degree, with 10% above decline.

### 3.6. 2013 Moving, Grading Machinery for Earth, Minerals (HS: 8430) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	14,490,310	-13.68%
Russian Federation	1,182,649	-22.82%
USA	886,792	-4.55%
China	673,903	4.39%
Canada	610,815	-7.82%
Venezuela	593,822	-18.27%

In 2013, the import value of Russian Federation moving, grading machinery for earth, minerals was 1.183 billion dollars, which accounted for 8.16% of the global total import value of these products; China ranked the 3rd place, with 0.674 billion dollars import value in 2013. While, the import value of Australia moving, grading machinery for earth, minerals declined 74.57% year on year, slipped

from the 1st place in 2012 to the 6th place in 2013.

### 3.7. 2013 Parts Suitable for Use Solely or Principally with the Machinery of Headings No.84.25 to 84.30 (HS: 8431) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	65,705,389	-4.39%
USA	7,975,177	-10.09%
Singapore	4,930,646	-10.38%
Germany	3,966,652	-7.37%
France	2,741,321	-7.22%
Canada	2,563,816	-9.28%

In 2013, the import value of parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30 for all the major import countries declined year on year. USA was the largest import country of parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30 globally, with 7.975 billion dollars import value in 2013.

### 3.8. 2013 Machinery for Screening and Mixing Earth, Mineral Substances (HS: 8474) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	20,101,563	-2.54%
Russian Federation	1,978,606	4.65%
USA	1,314,586	2.72%
China	927,765	-2.27%
Canada	725,446	-18.20%
Australia	631,118	-21.62%

In 2013, the import value of global machinery for screening and mixing earth, mineral substances was 20.102 billion dollars, declined 2.54% compared to the year of 2012. Among them, Russian Federation was the largest import country globally, with 1.979 billion dollars import value, which increased 4.65% year on year.

### 3.9. 2013 Special Purpose Vehicles (HS: 8705) Major Import Countries (by Import Value)

Import Countries/Regions	Import Value (Thousand Dollars)	Year on Year
Total	12,664,620	5.34%
Canada	1,256,732	26.33%
USA	850,395	13.62%
Saudi Arabia	767,613	69.03%
Russian Federation	518,874	-13.71%
Germany	465,754	11.73%

Note: The yellow font for mirror data

In 2013, the total import value of global special purpose vehicles was 12.335 billion dollars, increased 5.34% compared to the year of 2012. Among them, Canada was the largest import country globally, with 1.257 billion dollars import value, which increased 26.33% year on year.

Source: UN COMTRADE

### 4. 2013 Global Construction Machinery Industry Major Export Countries Situation

#### 4.1. 2013 Pulley Tackle and Hoists; Winches and Capstans (HS: 8425) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	7,681,877	7.12%
China	1,737,671	4.92%
Germany	1,022,007	8.95%
USA	852,783	7.67%
Italy	539,934	5.80%
France	499,514	2.32%

In 2013, the export value of China pulley tackle and hoists; winches and capstans was 1.738 billion dollars, and China was the largest export country for these products, whose export value accounted for 22.62% of the total export value .

#### 4.2. 2013 Cranes (HS: 8426) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	15,423,926	5.44%
China	3,773,531	24.01%
Germany	2,003,813	-1.54%
Japan	1,342,420	18.42%
Italy	1,326,759	17.10%
USA	1,276,066	-17.99%

In 2013, the export value of China cranes was 3.774 billion dollars, which accounted for 24.47% of the total export value, and China was the largest export country for these products.

#### 4.3. 2013 Forklift Trucks (HS: 8427) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	15,375,325	0.53%
Germany	2,819,239	6.38%
USA	2,510,882	8.74%
China	1,684,453	7.36%
Japan	1,088,143	-23.22%
Italy	1,036,155	10.42%

In 2013, the export value of Germany forklift trucks was 2.819 billion dollars, which accounted for 18.34% of the total export value, and Germany was the largest export country for these products. China ranked the 3rd place in 2013, with 1.684 billion dollars import value, which accounted for 10.96% of the global total export value.



### 4.4. 2013 Lifts, Handling and Unloading Machinery (HS: 8428) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	26,176,874	5.72%
Germany	4,340,738	-0.49%
China	3,985,232	13.70%
USA	1,955,525	5.32%
Italy	1,799,443	11.50%
Netherlands	1,226,277	9.85%

In 2013, Germany was the major export country for lifts, handling and unloading machinery, whose export value was 4.341 billion dollars; Followed by China, with 3.985 billion dollars export value. The export value of Germany and China accounted for 16.58% and 15.22% of the global total export value respectively.

### 4.5. 2013 Bulldozer, Graders (HS: 8429) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	43,001,691	-17.39%
Japan	8,572,622	-24.94%
USA	6,235,734	-24.54%
China	4,287,605	-12.25%
Republic of Korea	3,812,901	-19.21%
Germany	3,223,577	-9.99%

In 2013, the export value of Japan bulldozer, graders was 8.573 billion dollars, which accounted for 19.94% of the total global export value. Japan was the largest export country in 2013, and China ranked the 3rd place, whose export value was 4.288 billion dollars.

### 4.6. 2013 Moving, Grading Machinery for Earth, Minerals (HS: 8430) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	14,205,064	-3.60%
China	3,082,645	-9.96%
USA	2,954,273	12.41%
Germany	1,426,536	-9.87%
Italy	737,002	10.92%
Sweden	690,734	-25.83%

In 2013, China was the largest export country globally for moving, grading machinery for earth, minerals, whose export value was 3.083 billion dollars, accounting for 21.70% of the global total export value. The export value of USA moving, grading machinery for earth, minerals was 2.954 billion dollars in 2013, increased 12.41% year on year (with the highest growth rate among the top five export markets). And, USA was the 2nd largest export country for globally for moving, grading machinery for earth, minerals in 2013, whose export value accounted for 20.80% of the global total

export value.

### 4.7. 2013 Parts Suitable for Use Solely or Principally with the Machinery of Headings No.84.25 to 84.30 (HS: 8431) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	70,222,467	-4.16%
USA	12,081,454	-11.03%
China	7,219,553	4.39%
Germany	5,950,696	-4.13%
Singapore	5,823,052	2.70%
Italy	3,061,052	1.29%

USA was the major export country of parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30. In 2013, the export value of USA parts suitable for use solely or principally with the machinery of headings No.84.25 to 84.30 was 12.081 billion dollars, which accounted for 17.20% of the global total export value of these products. Followed by China, whose export value was 7.22 billion dollars in 2013, accounting for 10.28% of the global total export value.

### 4.8. 2013 Machinery for Screening and Mixing Earth, Mineral Substances (HS: 8474) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	19,846,094	1.04%
China	3,235,691	13.18%
Germany	2,928,208	-2.80%
USA	1,847,188	-9.56%
Italy	1,713,297	4.73%
United Kingdom	1,399,655	-5.04%

As the major export country of machinery for screening and mixing earth, mineral substances, China's export value was 3.236 billion dollars in 2013, increased 13.18% year on year (much higher than the total increase rate), accounting for 16.30% of the global total export value of these products.

### 4.9. 2013 Special Purpose Vehicles (HS: 8705) Major Export Countries (by Export Value)

Export Countries/Regions	Export Value (Thousand Dollars)	Year on Year
Total	14,162,924	0.89%
Germany	3,958,926	-2.63%
USA	2,451,607	4.62%
China	1,719,394	-0.50%
Italy	1,081,004	5.91%
Austria	519,541	17.81%

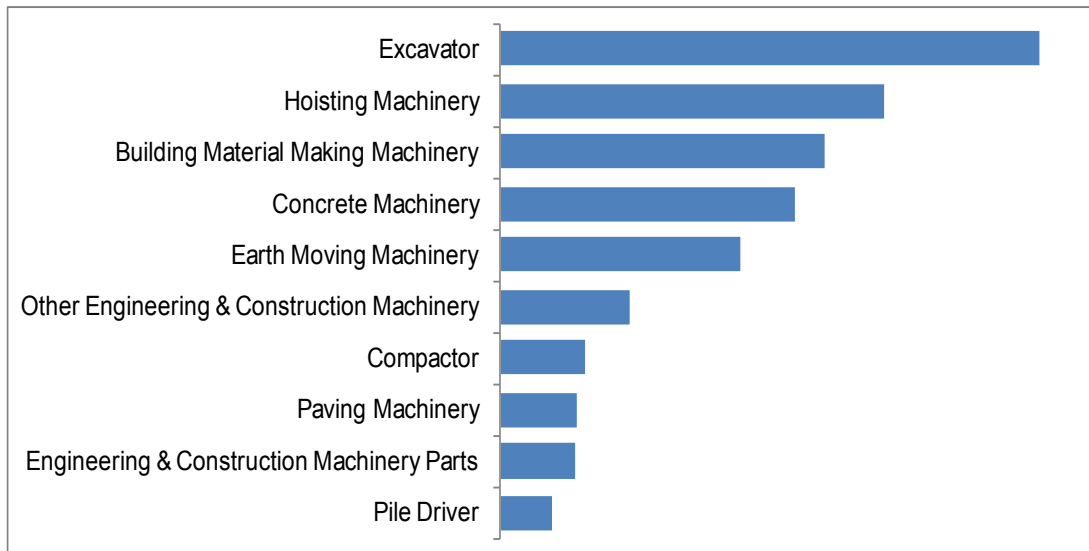
Among the major export countries of special purpose vehicles in 2013, Germany's export value

was the highest of 3.959 billion dollars. China ranked the 3rd place, with 1.719 billion dollars export value in 2013. The export value of special purpose vehicles for Germany and China accounted for 27.95% and 12.14% of the total export value of these products in 2013.

## 5. Construction Machinery Industry Professional Buyers Interest Ranking on Made-in-China.com

### 5.1. Construction Machinery Industry Products Interest Ranking

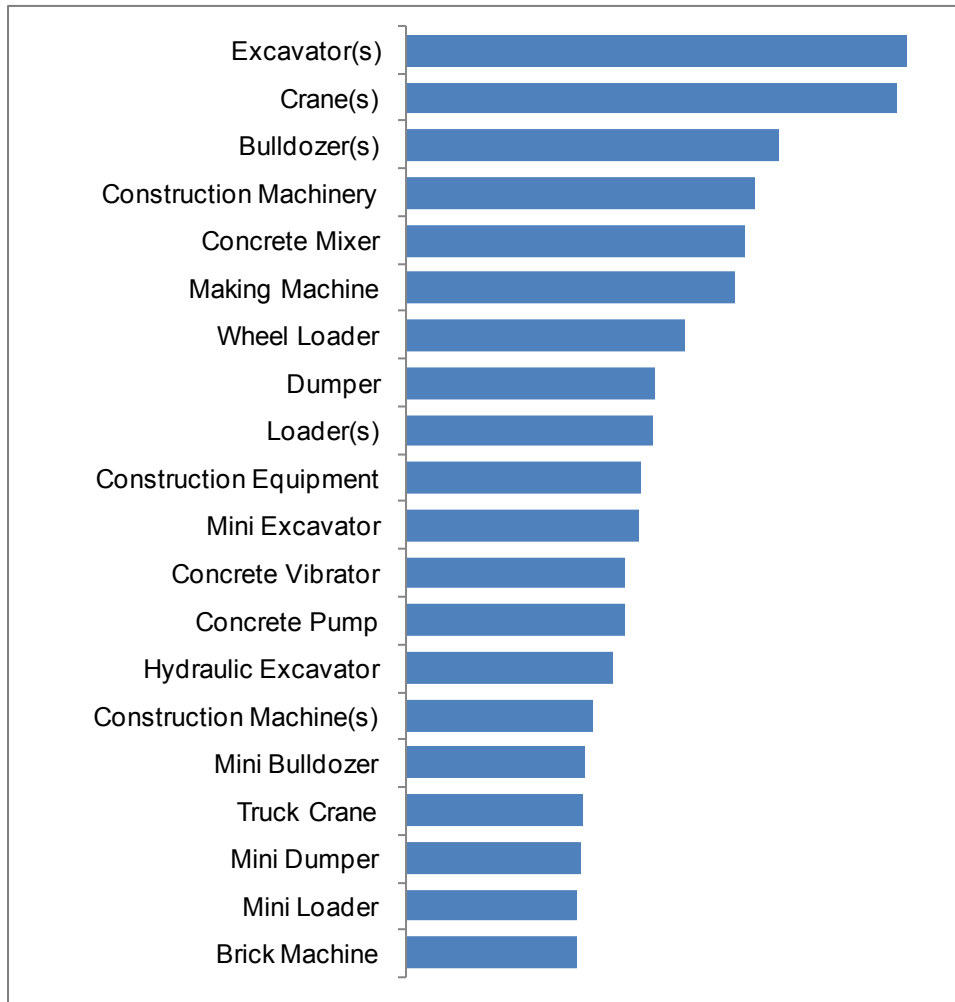
Construction Machinery Industry Products Interest Ranking on Made-in-China.com, from Aug. 2013 to Jul. 2014



According to the statistical data of Made-in-China.com from Aug. 2013 to Jul. 2014, among the sub-sectors of construction machinery, buyers pay the most attention to Excavator, followed by Hoisting Machinery and Building Material Making Machinery.

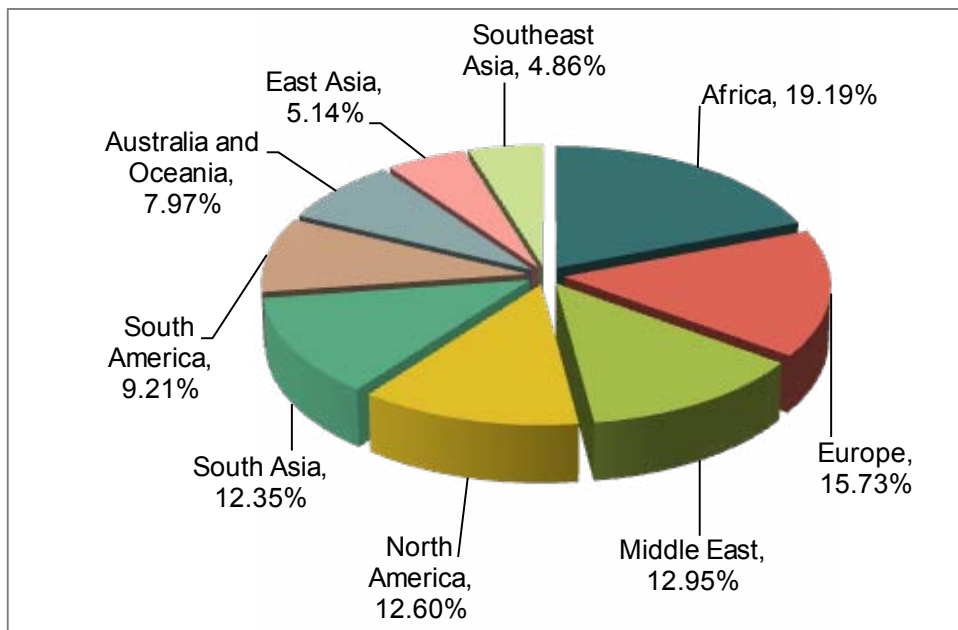
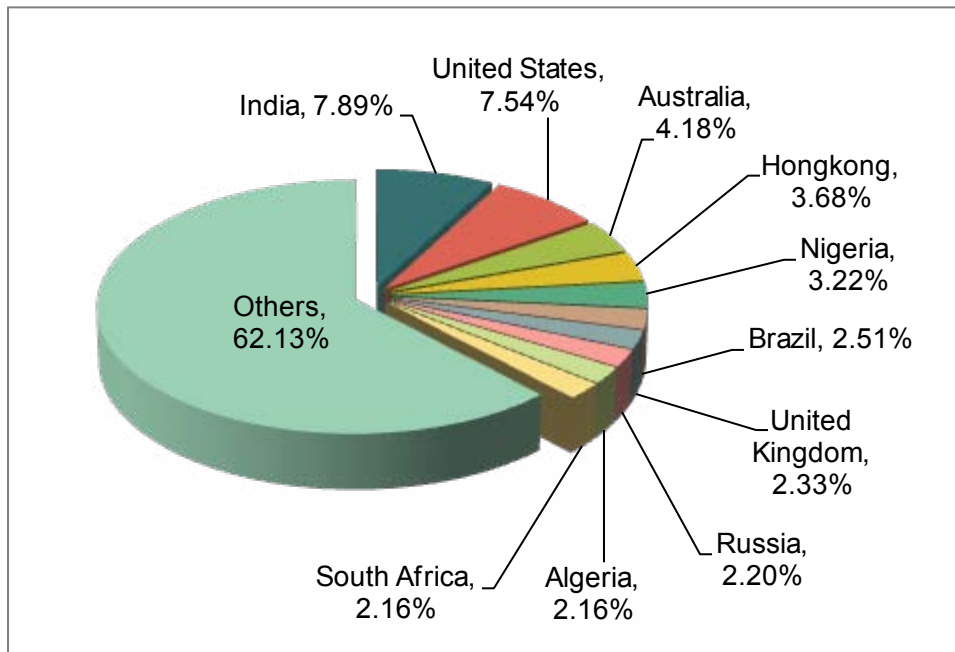
## 5.2. Construction Machinery Industry Hot Search Keywords and Buyers Distribution

2014 May. to Jul. Construction Machinery Industry Hot Search Keywords of Made-in-China.com



From May to Jul. 2014, the most popular search keyword in construction machinery is Excavator(s) on Made-in-China.com, followed by Crane(s) and Bulldozer(s).

## 5.3. Construction Machinery Industry Professional Buyers Distribution



From Aug. 2013 to Jul. 2014, buyers of construction machinery industry on Made-in-China.com were mainly from India, USA and Australia. And, buyers from India and USA accounted for 7.89% and 7.54% of the total number of buyers respectively.

By continent, buyers of construction machinery industry on Made-in-China.com were mainly from Africa, Europe, Middle East and North America, from Aug. 2013 to Jul. 2014.

Source: Made-in-China.com

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Thanks for reading the report, if you have any questions,opinions or advices, please contact us.

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