

2013Q3 Forklift Industry Analysis Report

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1. Domestic Operating Data

- Jan.-Oct. 2013 China Combustion Forklifts Production Data

Region	Combustion Forklifts (Unit)			
	Oct.	Jan. – Oct.	Oct. Year Increase	Jan. – Oct. Cumulative Increase
Nationwide	18,174	194,280	-5.15%	-12.59%
Zhejiang	6,353	65,506	24.01%	11.70%
Anhui	4,803	54,053	10.90%	-15.02%
Shanxi	2,454	25,738	-3.50%	6.23%
Jiangsu	1,003	10,273	0.40%	13.15%
Hunan	735	8,647	34.37%	43.83%
Guangxi	728	7,257	13.75%	17.52%
Shandong	502	7,095	2.45%	7.39%
Fujian	367	3,892	-1.08%	-9.55%
Shanghai	444	3,646	77.60%	11.64%
Liaoning	263	2,909	31.50%	7.42%
Henan	164	2,215	-7.34%	-13.51%
Beijing	170	1,714	68.32%	-15.77%
Hebei	123	1,025	32.26%	75.51%
Hubei	65	310	-98.03%	-99.04%

From January to October in 2013, Chinese total production of combustion forklifts are 194,280 units, with a year on year decrease of 12.59%. In October, the quantities of combustion forklifts are 18,174 units, with a year on year decrease of 5.15%.

Source: China Industry Research Reports

2. China Forklifts Exporters Distribution

HS Code Corresponding Product Description

HS Code	Product Name
8427	forklift; working car fitted with lifting or handling equipment, in the following referred to as "forklift"

- Jan. – Sep. 2013 China Forklifts (HS:8427) Exporters Distribution (Sort by Exports)

Region	Jan. – Sep. Cumulative Exports (USD)	Percentage
Zhejiang	444,262,208	35.69%
Jiangsu	193,930,649	15.58%
Anhui	142,822,206	11.47%
Liaoning	99,857,220	8.02%
Shandong	98,330,414	7.90%

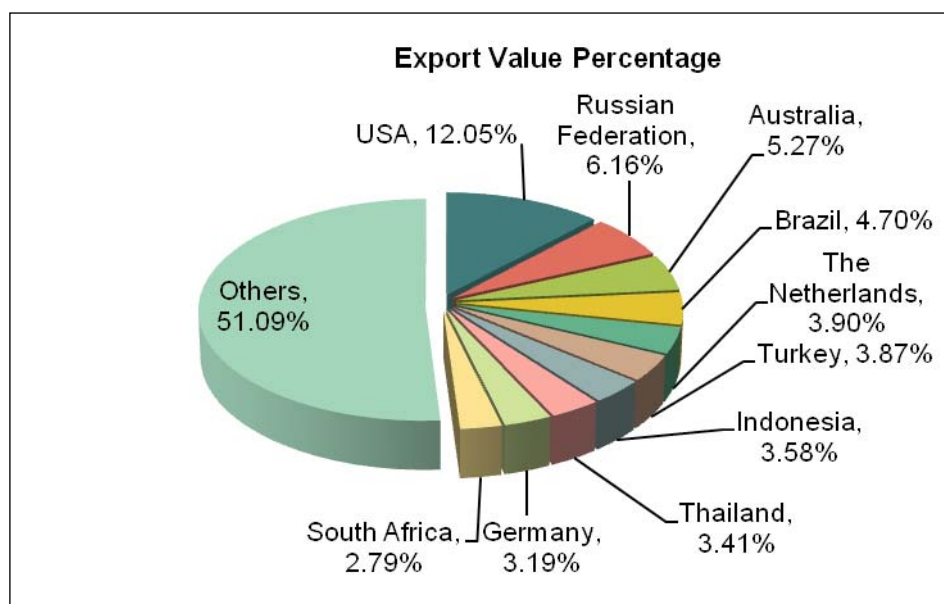
By the export figures from January to September in 2013, we can see that the forklifts exporters mainly located in Zhejiang, Jiangsu and Anhui, among these provinces, the exports in Zhejiang accounted for 35.69% of China's total exports.

Source: Customs Information Network

3. China Forklifts Exports and Major Importing Countries (Sort by Amount)

- Jan.-Sep. 2013 China Forklifts (HS:8427) Exports and Major Importing Countries (Sort by Amount)

Item	Country/Region	Jan. – Sep.Cumulative		Compared with the same period last year	
		Quantity (Units)	Amount (USD)	Quantity	Amount
1	USA	300,639	149,969,900	9.8%	20.4%
2	The Russian Federation	81,320	76,670,138	-9.3%	1%
3	Australia	26,526	65,622,020	6.2%	-10.3%
4	Brazil	34,245	58,456,253	5.2%	-18.7%
5	The Netherlands	26,990	48,541,478	-16.8%	237.4%
6	Turkey	65,660	48,151,982	58.7%	22.6%
7	Indonesia	27,271	44,580,807	15.4%	26.9%
8	Thailand	23,930	42,394,019	-13.8%	3.3%
9	Germany	131,250	39,757,353	-32.4%	-22.5%
10	South Africa	15,530	34,693,861	-3.9%	-6.3%



From Jan. to Sep. in 2013, the total export amounts of Chinese forklifts reached \$ 1.245 billion, with an increase of 5.9%. The major importing countries of Chinese forklifts are USA, Russian Federation, Australia, Brazil, the Netherlands, Turkey, Indonesia, Thailand, Germany, and South Africa. USA is the major importing country of Chinese forklifts, the importing value accounted for 12.05%. Among the first 10 importing countries, the import amounts of the Netherlands reached the fastest growing of 237.4%

Source: Customs Information Network

4. 2013 Global Forklifts Importing Countries Analysis

- Jan. - June. 2013 Forklifts (HS:8427) Major Importing Countries (Sort by Importing Amount)

Importing Country/Region	Imports (Thousand USD)	Year on Year Growth (%)
USA	795,694	2.40%
France	597,376	-0.06%
Canada	524,503	3.63%
The United Kingdom	333,533	-7.05%
Germany	324,911	-9.76%

USA, as the world's biggest forklifts importer, the importing amount reached 796 million dollars from Jan. to June in 2013.

Source: UN Comtrade

5. 2013 Global Forklifts Major Exporting Countries Analysis

- Jan. – June 2013 Forklifts (HS:8427) Major Exporting Country(Sort by Export Amounts)

Exporting Country/Region	Exports (Thousand USD)	Year on Year Growth (%)
Germany	1,340,642	5.92%
USA	1,304,724	12.44%
China	807,148	7.85%
Japan	536,618	-23.51%
Sweden	517,523	7.05%

As the world's biggest forklifts exporter, Germany exported 1341 million dollars from Jan. to June in 2013. China ranked third with the exporting amount of 807 million dollars.

Source: UN Comtrade

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Thanks for reading the report, if you have any questions,opinions or advices, please contact us.

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