2014 Arts & Crafts

Industry Analysis Report

2015.06













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1. China Arts & Crafts Export Enterprises Distribution Product Name Description Corresponding to HS Code

| HS Code | Product Name |
|---------|--|
| 3604 | Fireworks, signalling flares, rain rockets, fog signals and other pyro technic articles, hereinafter referred to as "fireworks" |
| 392640 | Statuettes and other ornamental articles, hereinafter referred to as "Plastic Crafts" |
| 4420 | Wood marquetry and inlaid wood; caskets and cases for jewellery or cutlery, and similar articles, of wood; statuettes and other ornaments, of wood; wooden articles or furniture not falling in Chapter 94, hereinafter referred to as "Wooden Crafts" |
| 4602 | Basketwork, wickerwork and other articles, made directly to shape from plaiting materials or made up from goods of heading No.46.01; articles of loofah, hereinafter referred to as "Weaving Crafts" |
| 5810 | Embroidery in the piece, in strips or in motifs, hereinafter referred to as "Embroidery" |
| 6704 | Wigs, false beards, eyebrows and eyelashes, switches and the like, of human or animal hair or of textile materials; articles of human hair not elsewhere specified or included, hereinafter referred to as "Wigs" |
| 6913 | Statuettes and other ornamental ceramic articles, hereinafter referred to as "Ceramics" |
| 7018 | Glass beads, imitation pearls, imitation precious or semiprecious stones and similar glass smallwares, and articles thereof other than imitation jewellery; glass eyes other than prosthetic articles; statuettes and other ornaments of lampworked glass, other than imitation jewellery; glass microspheres not exceeding 1mm in diameter, hereinafter referred to as "Glass Crafts" |
| 71 | Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad with precious metal, and articles thereof; imitation jewellery; coin, hereinafter referred to as " Jewelry" |
| 8306 | Bells, gongs and the like, nonelectric, of base metal; statuettes and other ornaments, of base metal, photo graph, picture or similar frames, of base metal; mirrors of base metal, hereinafter referred to as "Base Metal Crafts" |
| 950510 | Articles for Christmas festivities |
| 97 | Works of art |



1.1. China Fireworks (HS: 3604) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Region | Volume (Kg) | Value (USD) | YOY | | |
|------------|-------------|-------------|-------------|--------|--------|
| | | | Volume | Value | |
| 1 | Hunan | 224,660,866 | 555,074,904 | -9.7% | 2.2% |
| 2 | Jiangxi | 50,575,460 | 138,494,000 | -12.3% | -18.1% |
| 3 | Guangxi | 16,492,382 | 48,487,070 | -11.1% | -16% |
| 4 | Jiangsu | 102,968 | 1,819,526 | 31.1% | 59.5% |
| 5 | Zhejiang | 142,214 | 1,168,743 | 10% | 4.2% |

Hunan is the main original places of fireworks. From Jan. to Dec. 2014, Hunan's export volume of fireworks accounted for 58.27% of the total export volume of our country's fireworks, while the export value accounted for 56.42%.

From Jan. to Dec. 2014, among the top five original places of fireworks, Jiangsu's export value of fireworks increased by 59.5% compared with the same period of 2013, which is the largest increase.

1.2. China Plastic Crafts (HS: 392640) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Dogion | \/ala ///a\ | Value (UCD) | YOY | | |
|------------|-------------|-------------|---------------|--------|--------|
| NO. | No. Region | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | Guangdong | 187,505,684 | 1,723,063,510 | -32.6% | -51.5% |
| 2 | Zhejiang | 289,722,457 | 1,045,960,125 | -12.1% | -9.9% |
| 3 | Fujian | 98,065,791 | 554,818,214 | -15.1% | -7.5% |
| 4 | Jiangxi | 7,634,793 | 54,325,584 | -50.4% | -62.7% |
| 5 | Xinjiang | 10,063,071 | 50,969,865 | -30.7% | -18.3% |

Guangdong is the main original places of plastic crafts. From Jan. to Dec. 2014, Guangdong's export volume of plastic crafts accounted for 37.1% of the total export volume of our country's plastic crafts, while the export value accounted for 54.35%.

From Jan. to Dec. 2014, among the top five original places of plastic crafts, the export value and volume decreased in varies degree compared with the same period of 2013.



1.3. China Wooden Crafts (HS: 4420) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Region | Dogion | Volume (Ka) | Value (UCD) | YOY | |
|------------|-------------|-------------|-------------|-------|-------|
| | Volume (Kg) | Value (USD) | Volume | Value | |
| 1 | Zhejiang | 60,601,167 | 307,245,486 | 4.6% | 5.3% |
| 2 | Guangdong | 22,858,377 | 112,694,117 | -0.6% | 0.8% |
| 3 | Fujian | 23,582,437 | 94,998,572 | -8.7% | -3.9% |
| 4 | Anhui | 6,099,413 | 55,551,798 | 33.1% | 16.3% |
| 5 | Shandong | 10,077,581 | 51,560,928 | -1.1% | 2.1% |

Zhejiang is the main original places of wooden crafts. From Jan. to Dec. 2014, Zhejiang's export volume of wooden crafts accounted for 42.99% of the total export volume of our country's wooden crafts, while the export value accounted for 42.24%.

From Jan. to Dec. 2014, among the top five original places of wooden crafts, Anhui's export value of wooden crafts increased by 16.3% compared with the same period of 2013, which is the largest increase.

1.4. China Weaving Crafts (HS: 4602) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Bogion | \/ala (/a) | \/alva (HCD) | YOY | | |
|------------|--------------|--------------|-------------|--------|--------|
| INO. | No. Region | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | Shandong | 87,241,260 | 560,898,383 | -4.5% | -0.4% |
| 2 | Guangdong | 22,577,351 | 177,568,003 | -14.3% | -15.5% |
| 3 | Anhui | 6,525,910 | 127,362,759 | -37.5% | -36.8% |
| 4 | Guangxi | 12,729,796 | 67,041,104 | -14% | -12.8% |
| 5 | Zhejiang | 6,726,408 | 38,017,811 | -18.9% | -18.6% |

Shandong is the main original places of weaving crafts. From Jan. to Dec. 2014, Shandong's export volume of weaving crafts accounted for 64.14% of the total export volume of our country's weaving crafts, while the export value accounted for 58.21%.

From Jan. to Dec. 2014, among the top five original places of weaving crafts, the export value and volume decreased in varies degree compared with the same period of 2013.



1.5. China Embroidery (HS: 5810) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Region | Volume (Kg) | Value (USD) | YOY | | |
|------------|-------------|-------------|-------------|--------|--------|
| | | | Volume | Value | |
| 1 | Zhejiang | 60,115,652 | 806,564,292 | -15.6% | -13.2% |
| 2 | Guangdong | 2,125,312 | 94,012,049 | 14.6% | 42.8% |
| 3 | Jiangsu | 2,644,560 | 37,824,382 | 37.7% | 10.1% |
| 4 | Liaoning | 2,386,650 | 26,688,001 | 15.7% | 8.6% |
| 5 | Shanghai | 913,513 | 19,169,610 | 11.2% | -8.6% |

Zhejiang is the main original places of embroidery. From Jan. to Dec. 2014, Zhejiang's export volume of embroidery accounted for 55.99% of the total export volume of our country's embroidery, while the export value accounted for 52.26%.

From Jan. to Dec. 2014, among the top five original places of embroidery, Guangdong's export value of embroidery increased by 42.8% compared with the same period of 2013, which is the largest increase.

1.6. China Wigs (HS: 6704) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Region | Davien | \/alma | Value (LICD) | YOY | |
|------------|-------------|-------------|---------------|-------|-------|
| | Volume (Kg) | Value (USD) | Volume | Value | |
| 1 | Henan | 16,328,291 | 1,869,349,378 | 7.6% | 17.2% |
| 2 | Shandong | 10,630,670 | 744,294,731 | -2.2% | 3.8% |
| 3 | Anhui | 1,006,694 | 192,761,821 | 62.8% | 81.3% |
| 4 | Hunan | 816,944 | 126,253,554 | 11.6% | 1.7% |
| 5 | Guangdong | 4,307,330 | 101,188,954 | -14% | -0.3% |

Henan and Shandong are the main original places of wigs. From Jan. to Dec. 2014, Henan's export volume of wigs amounted to 16,300 tons, increasing by 7.6% YOY, while the export value amounted to 1.869 billion US dollars, increasing by 17.2% YOY.

From Jan. to Dec. 2014, among the top five original places of wigs, Anhui's export value of wigs increased by 81.3% compared with the same period of 2013, which is the largest increase.



1.7. China Ceramics (HS: 6913) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Bogion | \/ala (/a) | \/ala (HCD) | YOY | | |
|------------|------------------------|-------------|---------------|--------|--------|
| INO. | No. Region Volume (Kg) | volume (Kg) | Value (USD) | Volume | Value |
| 1 | Guangdong | 217,110,312 | 1,195,273,851 | -29.7% | -40.3% |
| 2 | Fujian | 83,354,016 | 252,294,507 | -14.6% | -9.1% |
| 3 | Zhejiang | 32,774,659 | 142,163,922 | -23.2% | -21% |
| 4 | Jiangxi | 8,635,296 | 31,618,502 | -46.2% | -64% |
| 5 | Jiangsu | 7,182,418 | 11,571,676 | -44% | -75.9% |

Guangdong is the main original places of ceramics. From Jan. to Dec. 2014, Guangdong's export volume of ceramics amounted to 217,100 tons, decreasing by 29.7% YOY, while the export value amounted to 1.195 billion US dollars, decreasing by 40.3% YOY.

From Jan. to Dec. 2014, among the top five original places of ceramics, the export value and volume decreased in varies degree compared with the same period of 2013.

1.8. China Glass Crafts (HS: 7018) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No. Region | Volume (Kg) | Value (USD) | YOY | | |
|------------|-------------|-------------|-------------|--------|-------|
| | | | Volume | Value | |
| 1 | Zhejiang | 91,132,961 | 371,525,963 | -11% | 0.3% |
| 2 | Guangdong | 13,369,914 | 216,436,364 | -21.4% | -3.6% |
| 3 | Jiangsu | 25,040,439 | 94,055,466 | -16% | -1.9% |
| 4 | Hebei | 112,967,869 | 49,446,668 | 8.2% | -4.7% |
| 5 | Jiangxi | 2,368,776 | 44,238,243 | 34.9% | 55.7% |

Zhejiang and Guangdong are the main original places of glass crafts. From Jan. to Dec. 2014, Zhejiang's export volume of glass crafts amounted to 91,100 tons, decreasing by 11% YOY, while the export value amounted to 372 million US dollars, increasing slightly by 0.3% YOY.

From Jan. to Dec. 2014, among the top five original places of glass crafts, Jiangxi's export value of glass crafts increased by 55.7% compared with the same period of 2013, which is the largest increase.



1.9. China Jewelry (HS: 71) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No Dogion | Dogion | Volume (Ka) | \/ala (HCD) | YOY | |
|-----------|-----------|---------------|----------------|--------|--------|
| No. | Region | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | Guangdong | 4,053,212,038 | 38,281,725,634 | 33.3% | -4% |
| 2 | Chongqing | 78,590,719 | 9,619,709,456 | 76.8% | 396.9% |
| 3 | Fujian | 617,007,365 | 1,202,485,387 | -18.5% | -22.4% |
| 4 | Yunnan | 81,230,724 | 1,198,347,237 | -29.9% | 98.4% |
| 5 | Hunan | 1,027,949,679 | 1,096,927,191 | -6.5% | -37.7% |

Guangdong and Chongqing are the main original places of jewelry. From Jan. to Dec. 2014, Guangdong's export volume of jewelry amounted to 4.0532 million tons, increasing by 33.3% YOY, while the export value amounted to 38.282 billion US dollars, decreasing by 4% YOY.

From Jan. to Dec. 2014, among the top five original places of jewelry, Chongqing's export value of jewelry increased by 396.9% compared with the same period of 2013, which is the largest increase.

1.10. China Base Metal Crafts (HS: 8306) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No | Dogion W | Volumo (Ka) | Value (USD) | YOY | |
|-----|-----------|-------------|-------------|--------|-------|
| No. | Region | Volume (Kg) | | Volume | Value |
| 1 | Guangdong | 67,191,791 | 807,301,245 | 11.4% | 23.7% |
| 2 | Fujian | 55,696,808 | 328,791,140 | -8.8% | -4.3% |
| 3 | Zhejiang | 40,166,369 | 220,474,437 | -20% | -12% |
| 4 | Shandong | 5,590,440 | 30,095,581 | 6.8% | 49.2% |
| 5 | Hebei | 16,230,386 | 28,269,618 | -0.2% | -2.1% |

As seen from the export data from Jan. to Dec. 2014, Guangdong, Fujian and Zhejiang are the main original places of base metal crafts.

From Jan. to Dec. 2014, among the top five original places of base metal crafts, Shandong's export value of base metal crafts increased by 49.2% compared with the same period of 2013, which is the largest increase.



1.11. China Articles for Christmas Festivities (HS: 950510) Export Enterprises Distribution from Jan. - Dec. 2014 (by Export Value)

| No | Dagion | \/a a (/a | Value (USD) | YOY | |
|-----|-----------|-------------|---------------|--------|--------|
| No. | Region | Volume (Kg) | | Volume | Value |
| 1 | Guangdong | 232,835,017 | 1,940,992,714 | 0.6% | 2.8% |
| 2 | Zhejiang | 102,048,607 | 673,844,819 | -8.5% | 2.7% |
| 3 | Fujian | 17,891,175 | 124,770,487 | 12.7% | 15.8% |
| 4 | Henan | 4,923,762 | 69,187,826 | 30.2% | 33.8% |
| 5 | Jiangsu | 8,279,504 | 64,837,592 | -0.8% | -22.6% |

As seen from the export data from Jan. to Dec. 2014, Guangdong and Zhejiang are the main original places of articles for Christmas Festivities.

From Jan. to Dec. 2014, among the top five original places of articles for Christmas Festivities, Henan's export value of articles for Christmas Festivities increased by 33.8% compared with the same period of 2013, which is the largest increase.

1.12. China Works of Art (HS: 97) Export Enterprises Distribution from Jan. -Dec. 2014 (by Export Value)

| No | Dogion | n Volume (-) Value (USD) | \/alica (HCD) | YOY | |
|-----|-----------|--------------------------|---------------|--------|--------|
| No. | Region | | Volume | Value | |
| 1 | Liaoning | 73,286 | 194,528,929 | -60.3% | -62.6% |
| 2 | Guangdong | 4,547,485 | 100,758,311 | -24.9% | -31.4% |
| 3 | Shanghai | 50,047 | 99,115,421 | -17.7% | 7.7% |
| 4 | Hunan | 58,192 | 59,789,847 | 25.4% | 188.5% |
| 5 | Beijing | 30,931 | 33,562,223 | -48.1% | -77.9% |

As seen from the export data from Jan. to Dec. 2014, Liaoning, Guangdong and Shanghai are the main original places of works of art.

From Jan. to Dec. 2014, among the top five original places of works of art, Hunan's export value of works of art increased by 188.5% compared with the same period of 2013, which is the largest increase.

Source: Customs Information Network



2. China Arts & Crafts Exports from Jan.-Dec. 2014

2.1. China Fireworks (HS: 3604) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No | No. Country | Values (Ke) | \/alva (110D) | YOY | |
|-----|--------------------|-------------|---------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 98,775,253 | 272,947,117 | 19% | 36.7% |
| 2 | Germany | 43,004,697 | 106,180,421 | 6.8% | 4.1% |
| 3 | Indonesia | 20,883,973 | 50,677,516 | -16.1% | -9.7% |
| 4 | United Kingdom | 9,579,744 | 28,533,079 | 14.3% | 12.4% |
| 5 | Russian Federation | 14,310,593 | 28,004,867 | -20.9% | -15.1% |
| 6 | Netherlands | 11,675,002 | 27,953,670 | 0.1% | -0.5% |
| 7 | Poland | 13,147,423 | 26,978,178 | 16.8% | 18% |
| 8 | Thailand | 13,057,450 | 26,783,316 | -36% | -36.1% |
| 9 | Italy | 9,592,358 | 26,105,323 | 42.3% | 49.9% |
| 10 | Taiwan | 12,702,080 | 23,476,753 | -10% | -5.7% |

As seen from the export data from Jan. to Dec. 2014, China firework major export markets are the United States, Germany, Indonesia, the United Kingdom, the Russian Federation, the Netherlands, Poland, Thailand, Italy and Taiwan and etc. Among them, the United States, Germany and Indonesia are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China fireworks, the export value to Italy increased the fastest, an increase of 49.9% compared to the same period of 2013.

2.2. China Plastic Crafts (HS: 392640) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. | No Country | Volume (Ka) | Value (USD) | YOY | |
|-----|-------------------------|-------------|-------------|--------|--------|
| NO. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 154,158,232 | 797,891,324 | -21.7% | -41.4% |
| 2 | Hong Kong | 39,029,105 | 194,927,205 | -22% | -62.4% |
| 3 | Iran | 14,925,919 | 153,586,178 | -3.8% | 44.5% |
| 4 | India | 28,324,716 | 143,030,954 | -26.1% | -46.2% |
| 5 | United Kingdom | 25,146,810 | 127,766,335 | -21.6% | -48.9% |
| 6 | Germany | 20,134,573 | 116,633,989 | -24% | -47.8% |
| 7 | Russian Federation | 16,336,876 | 114,474,044 | 4.7% | 44.9% |
| 8 | Netherlands | 18,693,510 | 104,791,417 | -20.5% | -42.7% |
| 9 | Malaysia | 12,572,435 | 86,800,982 | -45.4% | -63.3% |
| 10 | United Arab Emirates | 10,833,162 | 74,301,334 | -36.5% | -56.2% |





As seen from the export data from Jan. to Dec. 2014, China plastic crafts major export markets are the United States, Hong Kong, Iran, India, the United Kingdom, Germany, the Russian Federation, the Netherlands, Malaysia and the United Arab Emirates and etc. Among them, the United States, Hong Kong and Iran are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China plastic crafts, except Iran and the Russian Federation, the export value to the other eight regions decreased in varies degrees compared to the same period of 2013. The export value to Malaysia decreased the fastest, a decrease of 63.3% YOY.

2.3. China Wooden Crafts (HS: 4420) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. Country | Country | Valuma (Ka) | \/al (LICD) | YOY | |
|-------------|----------------|-------------|-------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 54,623,096 | 243,428,020 | -1.8% | -0.9% |
| 2 | Germany | 12,001,783 | 74,272,525 | 18.1% | 22.4% |
| 3 | Japan | 7,123,143 | 58,024,251 | -15.7% | -9.6% |
| 4 | United Kingdom | 10,983,528 | 53,636,146 | 13.3% | 18.3% |
| 5 | Netherlands | 11,013,759 | 49,616,600 | 41.8% | 36% |
| 6 | Panama | 2,206,924 | 17,252,766 | 216.1% | 262.7% |
| 7 | France | 3,179,057 | 16,841,396 | 17.4% | 20.4% |
| 8 | Taiwan | 3,517,568 | 15,248,946 | 0.3% | 26.5% |
| 9 | Spain | 2,473,408 | 14,696,160 | 34.9% | 32.2% |
| 10 | Singapore | 2,131,273 | 14,128,421 | 98.9% | 88.1% |

As seen from the export data from Jan. to Dec. 2014, China wooden crafts major export markets are the United States, Germany, Japan, the United Kingdom, the Netherlands, Panama, France, Taiwan, Spain and Singapore and etc. Among them, the United States, Germany and Japan are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China wooden crafts, the export value to Panama increased the fastest, an increase of 262.7% compared to the same period of 2013.



2.4. China Weaving Crafts (HS: 4602) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. Country | Valuma (Ka) | \/al /LICD\ | YOY | | |
|-------------|-------------------|-------------|-------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 29,471,660 | 238,841,034 | -21.9% | -22.8% |
| 2 | Japan | 13,839,392 | 90,141,102 | -24.4% | -21.8% |
| 3 | Germany | 12,379,318 | 78,795,452 | -15.3% | -11.8% |
| 4 | United Kingdom | 12,030,881 | 69,387,658 | -16.7% | -14.4% |
| 5 | Netherlands | 10,226,990 | 65,858,159 | -11.1% | -7.8% |
| 6 | Italy | 5,424,277 | 32,286,223 | 4.5% | 6.2% |
| 7 | France | 4,508,951 | 27,966,846 | -14.9% | -19% |
| 8 | Canada | 3,423,327 | 27,632,585 | -37.1% | -43.1% |
| 9 | Spain | 4,090,934 | 26,034,572 | -0.7% | -4.8% |
| 10 | Republic of Korea | 2,775,629 | 24,298,445 | -23% | -5.7% |

As seen from the export data from Jan. to Dec. 2014, China weaving crafts major export markets are the United States, Japan, Germany, the United Kingdom, the Netherlands, Italy, France, Canada, Spain, and South Korea and etc. Among them, the United States, Germany and Japan are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China weaving crafts, only the export value to Italy increased, an increase of 6.2% compared to the same period of 2013.

2.5. China Embroidery (HS: 5810) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. | Country | Volumo (Ka) | Value (USD) | YOY | |
|-----|----------------------|-------------|-------------|--------|--------|
| NO. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | Nigeria | 11,199,762 | 147,655,341 | -8.7% | -5.8% |
| 2 | United Arab Emirates | 10,401,254 | 138,946,805 | -8.4% | -9.8% |
| 3 | Brazil | 3,541,054 | 62,390,794 | -29.5% | -12.4% |
| 4 | USA | 2,761,055 | 54,338,210 | -11.1% | -9.1% |
| 5 | Turkey | 3,286,369 | 48,286,706 | 53.7% | 41.1% |
| 6 | Indonesia | 2,746,055 | 45,529,250 | 25.4% | 33.5% |
| 7 | Benin | 3,048,457 | 30,916,447 | -40.9% | -44.9% |
| 8 | Hong Kong | 555,801 | 24,017,168 | -23.5% | -11.5% |
| 9 | Russian Federation | 1,227,401 | 22,755,222 | -36.3% | -28.9% |
| 10 | Viet Nam | 947,923 | 21,654,985 | -28.7% | -13.1% |

As seen from the export data from Jan. to Dec. 2014, China embroidery major export markets are Nigeria, the United Arab Emirates, Brazil, the United States, Turkey, Indonesia, Benin, Hong Kong, the Russian Federation and Viet Nam and etc. Among them, Nigeria, the United Arab Emirates and Brazil are the top three large export markets.

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From Jan. to Dec. 2014, among the top ten large export markets of China embroidery, only the export value to Turkey and Indonesia increased, with an increase of 41.1% and 33.5% separately compared to the same period of 2013.

2.6. China Wigs (HS: 6704) Major Export Markets from Jan. - Dec. 2014 (by **Export Value**)

| No. | Country Volume (Kg) | Value (LISD) | YOY | | |
|------|----------------------------------|--------------|---------------|--------|--------|
| INU. | Country | volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 14,806,411 | 1,106,206,239 | -4.6% | -3.6% |
| 2 | Benin | 3,227,185 | 372,267,232 | 14.4% | 38.6% |
| 3 | South Africa | 4,131,088 | 316,759,990 | 0.9% | 49.3% |
| 4 | Nigeria | 3,393,200 | 293,177,256 | -18.1% | -1.6% |
| 5 | United Arab Emirates | 1,100,692 | 160,058,810 | 41.8% | 119.1% |
| 6 | Hong Kong | 1,007,294 | 101,367,644 | -42.2% | -34.4% |
| 7 | United Kingdom | 1,090,384 | 90,736,780 | -20.4% | -17.9% |
| 8 | Democratic Republic of the Congo | 672,354 | 90,736,721 | 63.5% | 245.4% |
| 9 | Ghana | 998,689 | 83,870,645 | -22.6% | -15% |
| 10 | Japan | 653,548 | 80,435,211 | -52.3% | -29.2% |

As seen from the export data from Jan. to Dec. 2014, China wigs major export markets are the United States, Benin, South Africa, Nigeria, the United Arab Emirates, Hong Kong, the United Kingdom, the Democratic Republic of the Congo, Ghana, Japan and etc. Among them, the United States, Benin and South Africa are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China wigs, the export value to the Democratic Republic of the Congo increased the fastest, an increase of 245.4% compared to the same period of 2013.

2.7. China Ceramics (HS: 6913) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. Country | \/aluma /\/a\ | \/alva (HCD) | YOY | | |
|-------------|----------------------|--------------|-------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 61,618,344 | 269,946,152 | -37.2% | -51.1% |
| 2 | Iran | 12,990,907 | 101,402,395 | 31.4% | 21.9% |
| 3 | Republic of Korea | 25,483,594 | 91,901,737 | 17.8% | 13.5% |
| 4 | Netherlands | 20,857,933 | 86,436,152 | -26.2% | -42.6% |
| 5 | Germany | 16,924,049 | 85,440,955 | -32.6% | -44.9% |
| 6 | Singapore | 12,972,923 | 78,031,328 | -52.5% | -59.5% |
| 7 | United Arab Emirates | 8,032,823 | 55,705,020 | -40.3% | -44.4% |
| 8 | Russian Federation | 8,553,851 | 54,664,412 | -16.7% | 25.2% |
| 9 | United Kingdom | 10,331,172 | 51,077,777 | -40.2% | -52.8% |
| 10 | Hong Kong | 13,387,928 | 44,672,747 | -20.9% | -28.6% |





As seen from the export data from Jan. to Dec. 2014, China ceramics major export markets are the United States, Iran, South Korea, the Netherlands, Germany, Singapore, the United Arab Emirates, the Russian Federation, the United Kingdom and Hongkong and etc. Among them, the United States, Iran and South Korea are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China ceramics, the export value to the Russian Federation increased the fastest, an increase of 25.2% compared to the same period of 2013.

2.8. China Glass Crafts (HS: 7018) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. Country | Country | Volumo (Ka) | \/ala /LICD\ | YOY | |
|-------------|----------------------|-------------|--------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | India | 27,221,853 | 150,026,849 | -11.6% | 24.1% |
| 2 | USA | 46,631,735 | 136,085,242 | 11% | -23.1% |
| 3 | Hong Kong | 960,496 | 127,466,782 | -65.5% | 526.4% |
| 4 | Pakistan | 7,486,353 | 71,054,251 | 9.4% | 150.1% |
| 5 | Iran | 5,967,711 | 44,795,481 | -17% | 35.2% |
| 6 | United Arab Emirates | 5,917,566 | 38,447,562 | 8.8% | 72.4% |
| 7 | Germany | 7,369,697 | 29,399,043 | -25.7% | -31.3% |
| 8 | Saudi Arabia | 6,010,956 | 24,167,697 | 42% | -6.1% |
| 9 | Turkey | 9,426,925 | 23,777,837 | 6.9% | 17.2% |
| 10 | Netherlands | 4,672,344 | 22,652,881 | -6.3% | -14.7% |

As seen from the export data from Jan. to Dec. 2014, China glass crafts major export markets are India, the United States, Hong Kong, Pakistan, Iran, the United Arab Emirates, Germany, Saudi Arabia, Turkey and the Netherlands and etc. Among them, India, the United States and Hong Kong are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China glass crafts, the export value to Hong Kong increased the fastest, an increase of 526.4% compared to the same period of 2013.



2.9. China Jewelry (HS: 71) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. Country | Volume (Ka) | \/-\ (110D) | YOY | | |
|-------------|----------------------|---------------|----------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | Hong Kong | 5,607,622,575 | 48,562,045,736 | 36.6% | 13.8% |
| 2 | USA | 1,642,598,431 | 3,881,776,978 | -3.4% | 0.8% |
| 3 | Myanmar | 4,459,814 | 1,140,636,586 | -29.3% | 124.7% |
| 4 | Belgium | 317,518,101 | 593,196,281 | 48.3% | -20.5% |
| 5 | Japan | 559,745,106 | 234,028,290 | 31% | 6.7% |
| 6 | Israel | 22,940,527 | 188,953,576 | -11.1% | -21.8% |
| 7 | Germany | 154,802,047 | 183,509,468 | -17.6% | 46.8% |
| 8 | United Arab Emirates | 10,964,625 | 158,116,538 | 6.2% | 38.8% |
| 9 | United Kingdom | 65,849,698 | 139,140,875 | -15.3% | 1.7% |
| 10 | Taiwan | 221,722,543 | 138,573,482 | -28.5% | -14.7% |

As seen from the export data from Jan. to Dec. 2014, China jewelry major export markets are Hong Kong, the United States, Myanmar, Belgium, Japan, Israel, Germany, the United Arab Emirates, the United Kingdom and Taiwan and etc. Among them, Hong Kong, the United States and Myanmar are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China jewelry, the export value to Myanmar increased the fastest, an increase of 124.7% compared to the same period of 2013.

2.10. China Base Metal Crafts (HS: 8306) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No. | Country | Volumo (Ka) | Value (UCD) | YOY | |
|-----|--------------------|-------------|-------------|--------|--------|
| NO. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 66,267,680 | 481,279,364 | -15.6% | -8.4% |
| 2 | Nigeria | 891,288 | 87,703,607 | -3.1% | 201.4% |
| 3 | United Kingdom | 9,217,091 | 70,176,348 | -3.5% | 8.5% |
| 4 | Germany | 11,784,676 | 70,080,104 | -16.4% | -9.4% |
| 5 | Iran | 5,147,702 | 65,470,009 | 94.8% | 143.4% |
| 6 | Netherlands | 8,288,026 | 55,188,623 | -3.2% | 7.2% |
| 7 | Hong Kong | 11,088,250 | 52,974,961 | -5.6% | -10.3% |
| 8 | Russian Federation | 3,984,384 | 50,544,119 | 56.7% | 262.2% |
| 9 | Singapore | 3,510,520 | 39,772,135 | 53.2% | 35.2% |
| 10 | France | 4,541,610 | 37,521,726 | -2% | 33.1% |

As seen from the export data from Jan. to Dec. 2014, China base metal crafts major export markets are the United States, Nigeria, the United Kingdom, Germany, Iran, the Netherlands, Hong Kong, the Russian Federation, Singapore and France and etc. Among them, the United States, Nigeria and the United Kingdom are the top three large export markets.





From Jan. to Dec. 2014, among the top ten large export markets of China base metal crafts, the export value to the Russian Federation increased the fastest, an increase of 262.2% compared to the same period of 2013.

2.11. China Articles for Christmas Festivities (HS: 950510) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No | Country Volume (Va) Volume (USD) | YOY | | | |
|-----|----------------------------------|-------------|---------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | USA | 180,813,770 | 1,311,671,550 | 4.5% | 4.7% |
| 2 | United Kingdom | 28,123,701 | 246,661,078 | 9.2% | 6.2% |
| 3 | Iran | 8,987,686 | 195,181,626 | 109.3% | 174% |
| 4 | Netherlands | 16,601,652 | 180,775,471 | 15.3% | 28.2% |
| 5 | Russian Federation | 14,252,779 | 132,542,309 | 12% | 83.3% |
| 6 | Germany | 13,002,179 | 125,527,358 | 2% | -4.7% |
| 7 | Canada | 16,358,974 | 119,574,559 | -7.5% | -24.2% |
| 8 | Singapore | 7,919,720 | 83,127,980 | 39.6% | -7.7% |
| 9 | Italy | 9,554,331 | 68,228,318 | -9.4% | -13.9% |
| 10 | Brazil | 9,230,041 | 68,212,844 | -12.8% | -17.2% |

As seen from the export data from Jan. to Dec. 2014, China articles for Christmas Festivities major export markets are the United States, the United Kingdom, Iran, the Netherlands, the Russian Federation, Germany, Canada, Singapore, Italy and Brazil and etc. Among them, the United States, the United Kingdom and Iran are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China articles for Christmas Festivities, the export value to Iran increased the fastest, an increase of 174% compared to the same period of 2013.



2.12. China Works of Art (HS: 97) Major Export Markets from Jan. - Dec. 2014 (by Export Value)

| No | No. Country Volume (Ka) Volume (LISD) | YOY | | | |
|-----|---------------------------------------|-------------|-------------|--------|--------|
| No. | Country | Volume (Kg) | Value (USD) | Volume | Value |
| 1 | Japan | 54,187 | 200,103,117 | -28.7% | -61.2% |
| 2 | Hong Kong | 302,840 | 196,995,934 | -74.6% | 3% |
| 3 | USA | 1,704,665 | 64,568,283 | -43% | -44.7% |
| 4 | United Kingdom | 228,002 | 25,784,805 | -57.4% | 27.8% |
| 5 | Iran | 541,414 | 14,301,540 | 166.4% | 153.7% |
| 6 | Canada | 287,148 | 10,105,116 | -53% | -49.4% |
| 7 | Singapore | 288,914 | 9,925,387 | 64.2% | 81.2% |
| 8 | Netherlands | 478,862 | 9,833,731 | -9.1% | -33% |
| 9 | Germany | 375,781 | 8,620,044 | -9.8% | -33.2% |
| 10 | France | 314,674 | 7,709,413 | -49.9% | -26.9% |

As seen from the export data from Jan. to Dec. 2014, China works of art major export markets are Japan, Hong Kong, the United States, the United Kingdom, Iran, Canada, Singapore, the Netherlands, Germany and France and etc. Among them, Japan, Hong Kong and the United States are the top three large export markets.

From Jan. to Dec. 2014, among the top ten large export markets of China works of art, the export value to Iran increased the fastest, an increase of 153.7% compared to the same period of 2013.

Source: Customs Information Network



3. 2014 Global Arts & Crafts Major Import Countries

3.1. China Fireworks (HS: 3604) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|--------|
| USA | 269,653 | 21.68% |
| Germany | 76,111 | 30.67% |
| Netherlands | 31,390 | 60.57% |
| Japan | 28,543 | 3.80% |
| United Kingdom | 24,677 | 41.90% |

The United States is the main demanding country of global fireworks. The United States' import value of fireworks from Jan. to Sep. 2014 amounted to 270 million US dollars, increasing by 21.68% YOY.

3.2. China Plastic Crafts (HS: 392640) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|---------|
| USA | 271,615 | 1.85% |
| Germany | 127,567 | 9.43% |
| Japan | 108,933 | -21.88% |
| France | 66,164 | 4.42% |
| Netherlands | 61,935 | -3.24% |

The United States, Germany and Japan are the main demanding countries of plastic crafts. Germany's import value of plastic crafts from Jan. to Sep. 2014 amounted to 128 million US dollars, increasing by 9.43% YOY.

3.3. China Wooden Crafts (HS: 4420) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|--------|
| USA | 438,408 | 0.53% |
| Germany | 114,373 | 17.88% |
| Japan | 82,967 | 10.28% |
| United Kingdom | 64,487 | 21.40% |
| Switzerland | 62,713 | 12.72% |

The United States and Germany are the main demanding countries of wooden crafts. The United States and Germany's import value of wooden crafts from Jan. to Sep. 2014 amounted to 438 million US dollars and 114 million US dollars, increasing by 0.53% and 17.88% YOY separately.



3.4. China Weaving Crafts (HS: 4602) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|--------|
| USA | 386,834 | 3.12% |
| Japan | 91,785 | -0.77% |
| Germany | 88,412 | 5.30% |
| United Kingdom | 54,767 | 0.27% |
| Netherlands | 50,481 | 8.79% |

The United States is the main demanding country of global weaving crafts. The United States' import value of weaving crafts from Jan. to Sep. 2014 amounted to 387 million US dollars, increasing by 3.12% YOY.

3.5. China Embroidery (HS: 5810) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|---------|
| USA | 97,320 | 0.89% |
| Italy | 59,627 | 16.13% |
| Brazil | 56,276 | -17.83% |
| Turkey | 54,590 | 36.03% |
| France | 40,768 | -2.91% |

The United States is the main demanding country of global embroidery. The United States' import value of embroidery from Jan. to Sep. 2014 amounted to 97.32 million US dollars, increasing by 0.89% YOY.

3.6. China Wigs (HS: 6704) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|--------|
| USA | 888,865 | -5.61% |
| Japan | 121,565 | -6.64% |
| United Kingdom | 66,831 | 2.35% |
| France | 40,159 | 3.04% |
| South Africa | 38,293 | -1.20% |

The United States and Japan are the main demanding countries of wigs. The United States and Japan's import value of wigs from Jan. to Sep. 2014 amounted to 889 million US dollars and 122 million US dollars, decreasing by 5.61% and 6.64% YOY separately.



3.7. China Ceramics (HS: 6913) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|--------|
| USA | 324,733 | 0.78% |
| Germany | 94,600 | -2.21% |
| Netherlands | 58,939 | 13.83% |
| Italy | 48,250 | 10.01% |
| France | 47,108 | -0.51% |

The United States is the main demanding country of global ceramics. The United States' import value of ceramics from Jan. to Sep. 2014 amounted to 325 million US dollars, increasing by 0.78% YOY.

3.8. China Glass Crafts (HS: 7018) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|---------|
| USA | 142,497 | -8.71% |
| China | 132,922 | 0.56% |
| Italy | 66,614 | 10.39% |
| India | 57,970 | -16.48% |
| Republic of Korea | 44,924 | 14.81% |

The United States and China are the main demanding countries of glass crafts. The United States and China's import value of glass crafts from Jan. to Sep. 2014 amounted to 142 million US dollars and 133 million US dollars.

3.9. China Jewelry (HS: 71) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|---------|
| USA | 49,175,241 | -2.01% |
| India | 41,843,575 | -30.31% |
| China | 30,648,886 | 149.34% |
| United Kingdom | 27,951,327 | 0.41% |
| Belgium | 16,804,041 | 1.86% |

The United States and India are the main demanding countries of jewelry. The United States and India's import value of jewelry from Jan. to Sep. 2014 amounted to 49.175 billion US dollars and 41.844 billion US dollars, decreasing by 2.01% and 30.31% YOY separately.



3.10. China Base Metal Crafts (HS: 8306) Major Import Countries from Jan. -Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|--------|
| USA | 570,718 | -1.45% |
| Germany | 140,579 | 9.68% |
| United Kingdom | 76,610 | -1.98% |
| France | 64,212 | 12.77% |
| Netherlands | 62,232 | 12.94% |

The United States and Germany are the main demanding countries of global base metal crafts. The United States and Germany's import value of base metal crafts from Jan. to Sep. 2014 amounted to 571 million US dollars and 141 million US dollars.

3.11. China Articles for Christmas Festivities (HS: 950510) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|--------|
| USA | 1,506,291 | 3.58% |
| Canada | 167,916 | 0.61% |
| United Kingdom | 129,082 | 4.69% |
| Germany | 96,537 | -1.01% |
| Netherlands | 91,013 | 12.06% |

The United States is the main demanding country of global articles for Christmas Festivities. The United States' import value of articles for Christmas Festivities from Jan. to Sep. 2014 amounted to 1.506 billion US dollars, increasing by 3.58% YOY.

3.12. China Works of Art (HS: 97) Major Import Countries from Jan. - Sep. 2014 (by Import Value)

| Import Country/Region | Import Value (Thousand USD) | YOY |
|-----------------------|-----------------------------|---------|
| USA | 6,459,500 | 8.49% |
| United Kingdom | 2,166,990 | 11.52% |
| Switzerland | 1,333,473 | -8.69% |
| France | 1,022,892 | 111.38% |
| China | 557,519 | 59.04% |

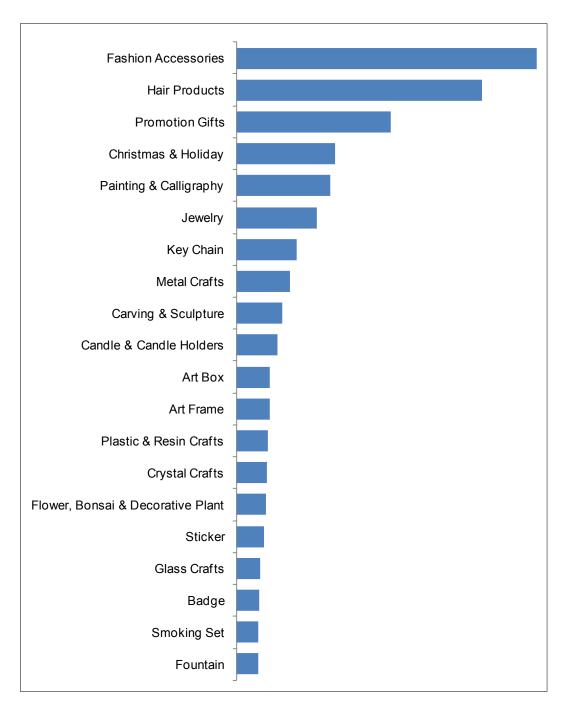
The United States is the main demanding country of global works of art. The United States' import value of works of art from Jan. to Sep. 2014 amounted to 6.46 billion US dollars, increasing by 8.49% YOY.

Source: UN COMTRADE



4. Arts & Crafts Industry Data Analysis on Made-in-China.com

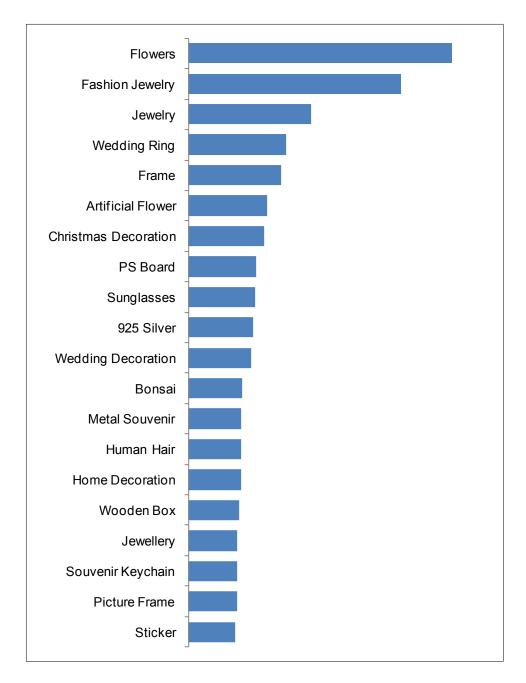
4.1. Arts & Crafts Industry Attention Ranking on Made-in-China.com from Jan. to Dec. 2014



According to the statistical data of Made-in-China.com, from Jan. to Dec. 2014, among the subsectors of arts and crafts, buyers pay the most attention to Fashion Accessories, followed by Hair Products, and Promotion Gifts ranked the third.



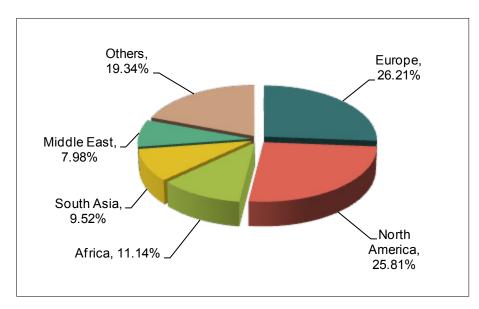
4.2. Arts & Crafts Industry Buyers' Hot Search Keywords on Made-in-China. com from Nov. 2014 to Jan. 2015

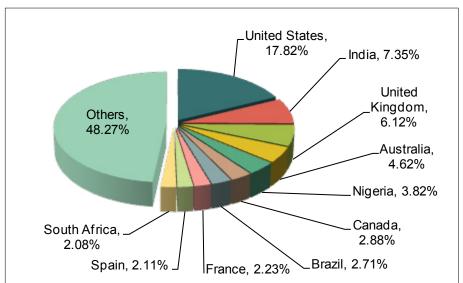


From Nov. 2014 to Jan. 2015, the hottest search keyword of arts and crafts on Made-in-China.com is Flowers, followed by Fashion Jewelry.



4.3. Arts & Crafts Industry Buyers Distribution on Made-in-China.com from Jan. to Dec. 2014





Divided by continent, arts & crafts industry buyers on Made-in-China.com from Jan. to Dec. 2014 are mainly distributed in Europe, North America, Africa, South Asia and the Middle East. Divided by country, arts & crafts industry buyers on Made-in-China.com from Jan. to Dec. 2014 are mainly from the United States, India and the United Kingdom and etc.

Source: Made-in-China.com

The IAR Team of Made-in-China.com dedicates to surveying, excavating

and collating industry information for supplying the service of timely and

exact information analysis, providing necessary information and dates for

clients'decision.

Thanks for reading the report, if you have any questions, opinions or advices,

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