

# 2011-2014 Medicine

## Industry Analysis Report

2015.09



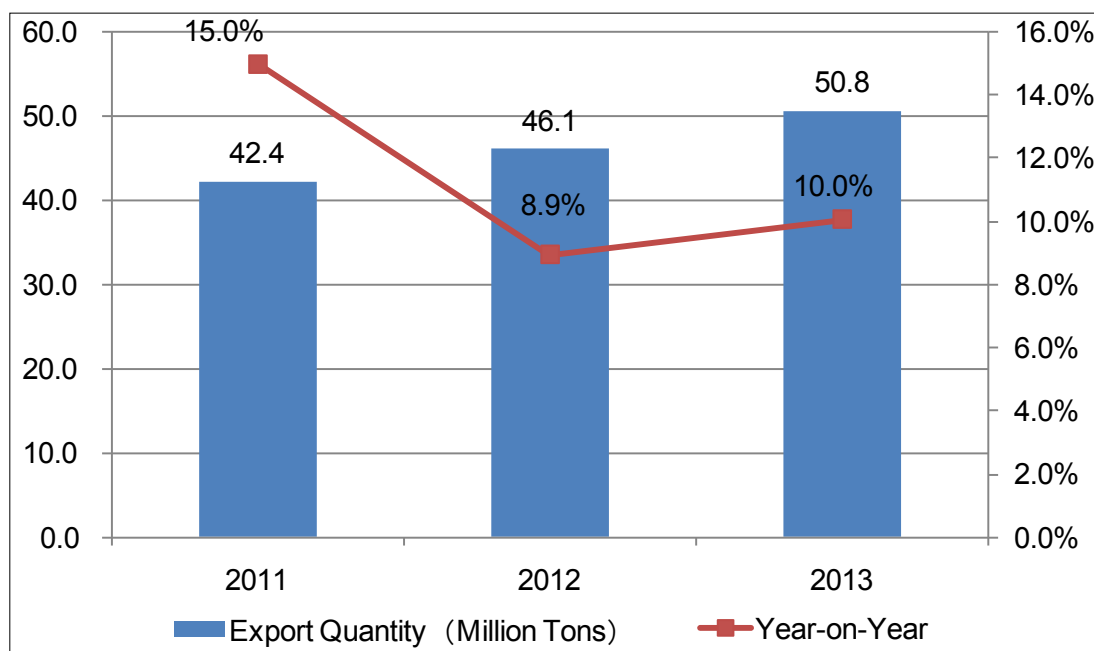
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## 1. 2011-2013 China Medicine (HS:30 ) Export Trend Analysis

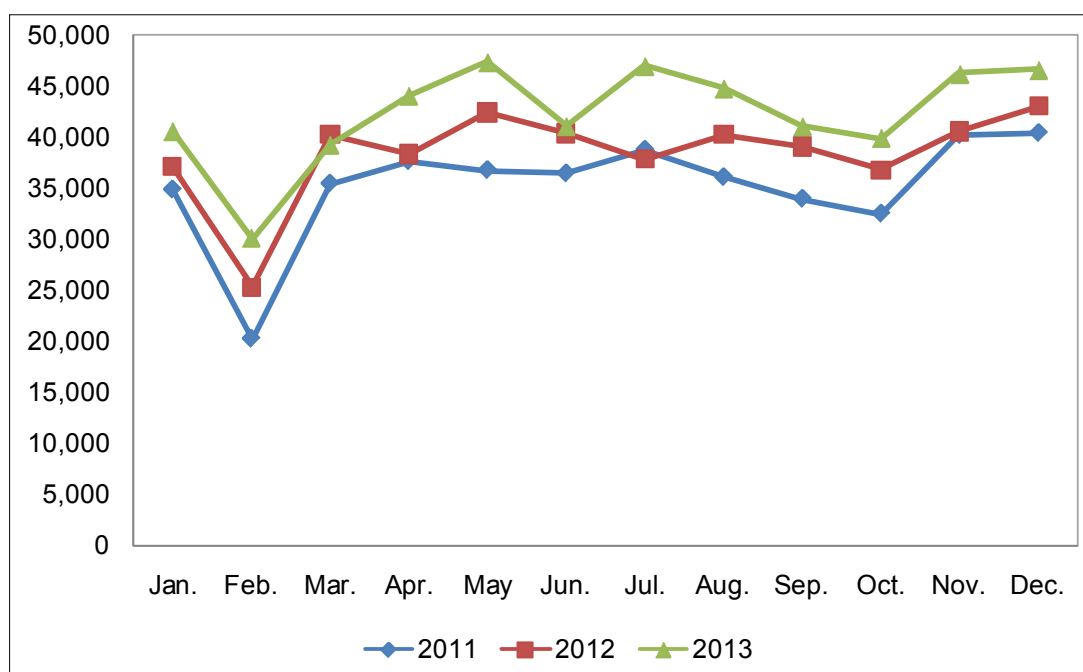
### 1.1. 2011-2013 China Medicine (HS: 30) Export Volume Trend

- 2011-2013 Yearly Export Volume Trend for China Medicine



The export volume of China Medicine from 2011-2013 increased year by year, the volume respectively is 0.424 million tons, 0.461 million tons, and 0.508 million tons, increased 15%, 8.9% and, 10% year-on –year.

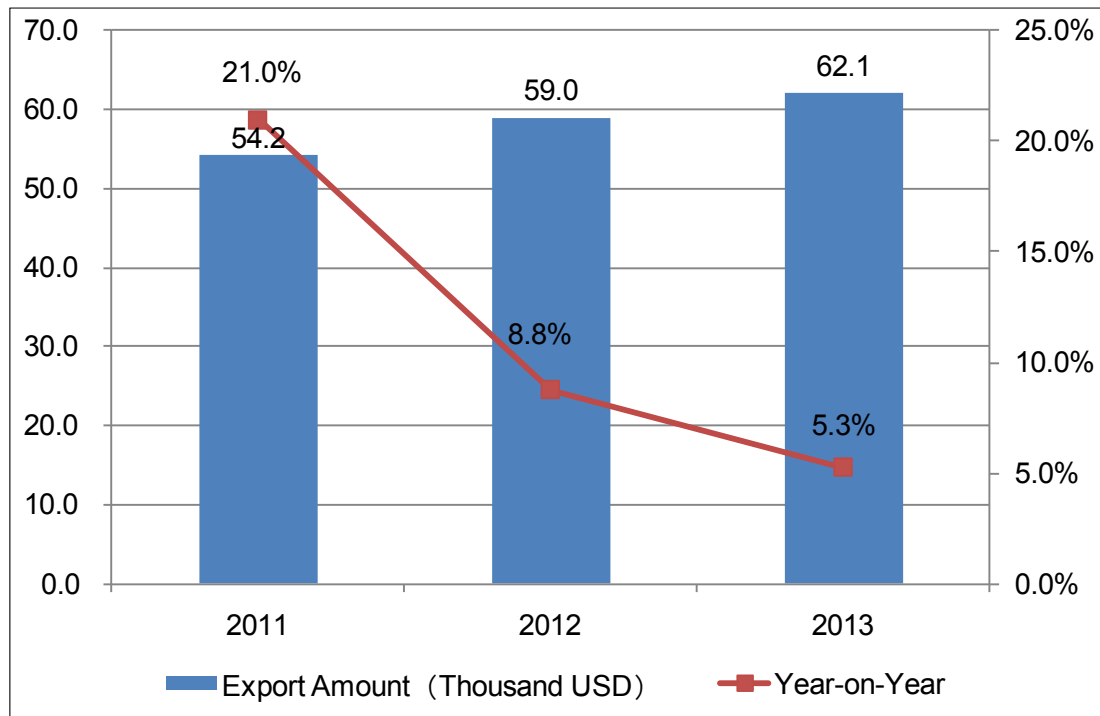
- 2011-2013 Monthly Export Volume Trend for China Medicine (Unit: Ton)



You can see from the chart, the export peak is in February and the export trough is in during November to December.

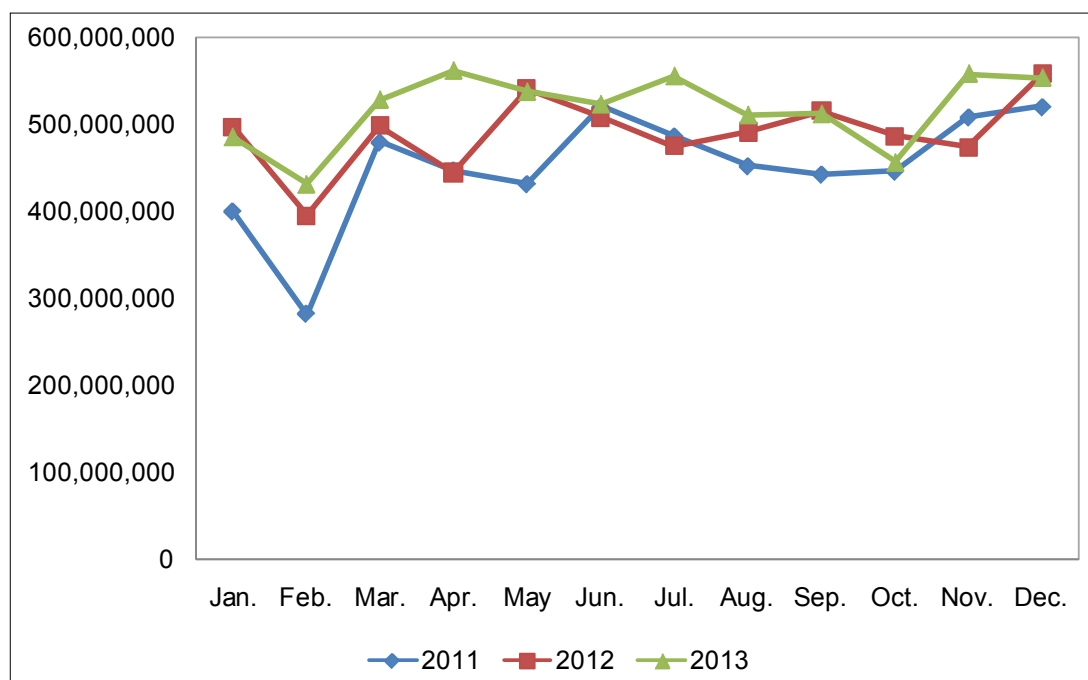
## 1.2. 2011-2013 China Medicine (HS: 30) Export Sales Trend Analysis

- 2011-2013 Yearly Export Sales Trend for China Medicine



The export sales of Medicine from 2011 to 2013 increased year by year, but the growth rate has slowed down year by year, the medicine export sales is respectively 5.42 billion USD, 5.9 billion USD and 6.21 billion USD, increased 21%, 8.8% and 5.3% Year-on-Year.

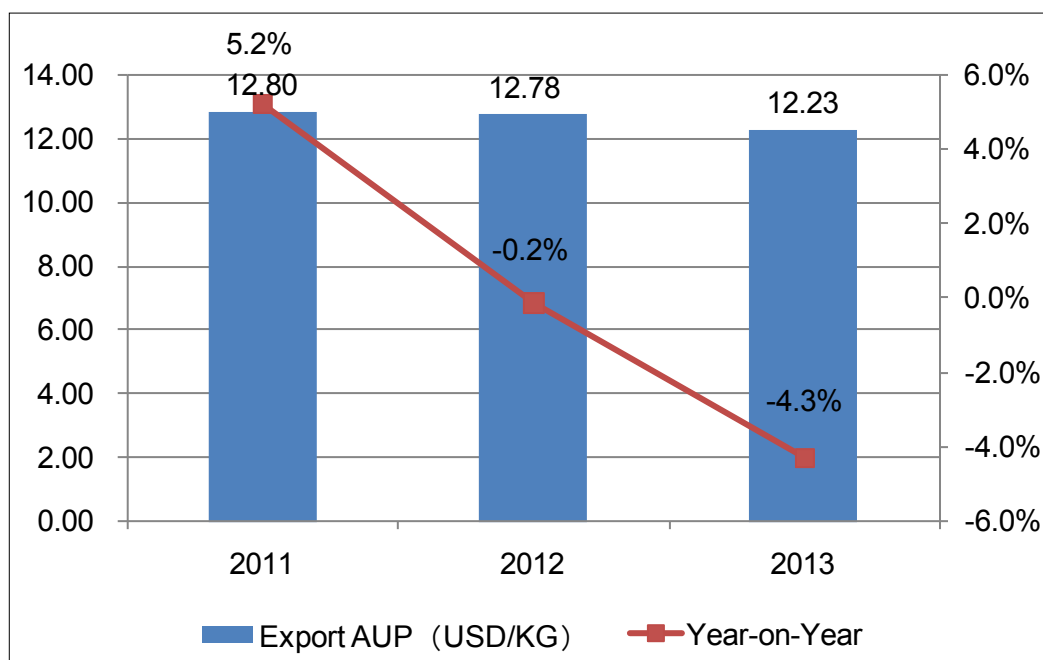
- 2011-2013 Monthly Export Sales Trend for China Medicine (Unit: USD)



The monthly export value and export volume trend of China Medicine from 2011 to 2013 are similar, the export peak is during November and December, and the export trough is in February.

### 1.3. 2011-2013 Medicine Export Average Unit Price Trend Analysis for China

- 2011-2013 Medicine Export Average Unit Price Trend



China export medicine from 2011-2013 shows a decrease trend from 2011 to 2013, the average unite price of 2013 is 12.23 USD/KG, decreased 4.3% compared to the same period of 2012.

### 1.4. 2011-2013 Major Export Countries/Regions Trend Analysis for Chinese Medicine (HS: 30)

- 2011-2013 Medicine Major Export Countries/Regions Trend for China

No.	County/Region	Export Sales (USD )			Sales Growth in 2013 Compared with 2010
		2011	2012	2013	
1	United States	917,379,387	964,955,097	1,042,692,098	13.66%
2	Australia	489,652,946	649,851,734	575,822,417	17.60%
3	Germany	367,478,019	316,070,173	322,969,438	-12.11%
4	Republic of Korea	173,851,368	274,303,477	307,299,924	76.76%
5	France	335,148,306	324,382,672	265,442,010	-20.80%
6	Hong Kong	229,430,606	264,208,533	257,533,192	12.25%
7	Japan	260,525,997	292,765,799	255,471,389	-1.94%
8	India	171,862,272	178,990,930	220,137,223	28.09%
9	United Kingdom	141,308,871	162,712,832	182,942,683	29.46%
10	Nigeria	93,059,072	90,095,512	114,863,760	23.43%

2013 top three markets China export medicine from is the United States, Australia and Germany, the export sales to the three countries accounted for 16.76%, 9.25%, 5.19% of total export sales of China, the United States and Germany are the largest demand markets for medicine products.

- 2011-2013 Export Market Share Trend for Chinese Medicine

No.	County/Region	Export Value Percentage		
		2011	2012	2013
1	United States	16.92%	16.36%	16.76%
2	Australia	9.03%	11.02%	9.25%
3	Germany↓	6.78%	5.36%	5.19%
4	Republic of Korea↑	3.21%	4.65%	4.94%
5	France↓	6.18%	5.50%	4.27%
6	Hong Kong	4.23%	4.48%	4.14%
7	Japan	4.81%	4.96%	4.11%
8	India	3.17%	3.04%	3.54%
9	United Kingdom↑	2.61%	2.76%	2.94%
10	Nigeria	1.72%	1.53%	1.85%

Note: “↑”represents that the data listed continued to increase from 2011 to 2013, “↓”represents that the data listed continued to decrease from 2011 to 2013.

In terms of export sales share, the export sales share from China to Republic of Korea and United Kingdom continued to increase but the export sales share from China to Germany and France continued to decrease from 2011 to 2013.

Source: China Customs

### 2. 2014 China Medicine (HS:30 ) Exports Statistics

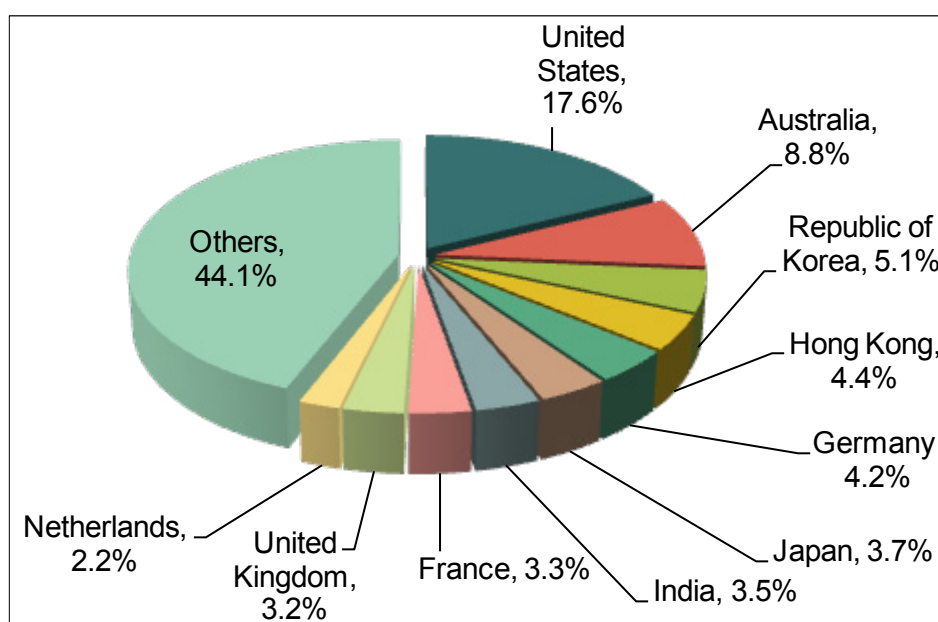
#### 2.1. Medicine (HS: 30) Export Volume and Sales Statistics, from Jan. to Dec. 2014

Month	Volume (KG)	Value (USD)	Compared to The Same Period of Last Year	
			Volume	Value
Jan.	49,470,836	584,069,649	22%	20.5%
Feb.	24,604,492	374,162,067	-18.3%	-13.4%
Mar.	40,946,065	552,835,327	4.4%	4.9%
Apr.	48,558,058	551,991,941	10.3%	-1.7%
May	48,823,661	555,749,619	3.3%	3.8%
Jun.	44,376,031	539,466,794	8.1%	3.4%
Jul.	48,208,068	574,416,042	2.7%	3.6%
Aug.	46,639,143	539,574,280	4.2%	5.6%
Sep.	42,737,564	593,403,647	4.1%	15.9%
Oct.	45,411,700	532,134,239	13.7%	16.4%
Nov.	45,983,434	559,266,607	-0.5%	0.4%
Dec.	49,345,922	635,130,091	5.9%	14.7%
Total	535,111,227	6,592,338,851	5.3%	6%

The export volume of China Medicine from January to December of 2014 is 0.54 million tons, increased 5.3% compared to the same period of 2013, the export sales is 6.59 billion USD, increased 6% compared to the same period of 2013.

### 2.2. Major Export Countries/Regions for Medicine (HS: 30), from Jan. to Dec. 2014

No.	County/Region	Volume (KG)	Value (USD)	Compared to The Same Period of Last Year	
				Volume	Value
1	United States	72,053,819	1,161,859,154	4.5%	11.4%
2	Australia	9,727,119	579,120,527	12.2%	0.6%
3	Republic of Korea	7,404,773	336,842,326	-1.4%	9.6%
4	Hong Kong	16,639,232	288,911,443	6.8%	12.2%
5	Germany	21,530,138	273,939,083	4.2%	-15.2%
6	Japan	14,402,912	243,918,156	1.7%	-4.5%
7	India	9,025,356	228,098,281	5.8%	3.6%
8	France	9,608,113	218,496,472	5.1%	-17.7%
9	United Kingdom	14,135,041	212,757,519	-0.5%	16.3%
10	Netherlands	9,452,086	144,353,016	-0.7%	62.7%
11	Brazil	17,861,871	140,725,832	13.6%	47.5%
12	Thailand	9,764,818	131,570,691	13.7%	95.4%
13	Nigeria	16,834,222	126,189,890	15.3%	9.9%
14	Italy	7,680,633	113,331,138	4.3%	6.1%
15	Malaysia	7,806,425	104,332,147	15.1%	2.5%
16	Canada	6,068,428	95,041,634	5.9%	13.7%
17	Palestine	12,824,686	81,643,782	25.1%	24.1%
18	Ireland	1,088,577	69,816,738	34.8%	55.5%
19	Philippines	11,966,189	69,511,222	9.5%	1.3%
20	Vietnam	12,383,890	66,856,238	-9.1%	17%

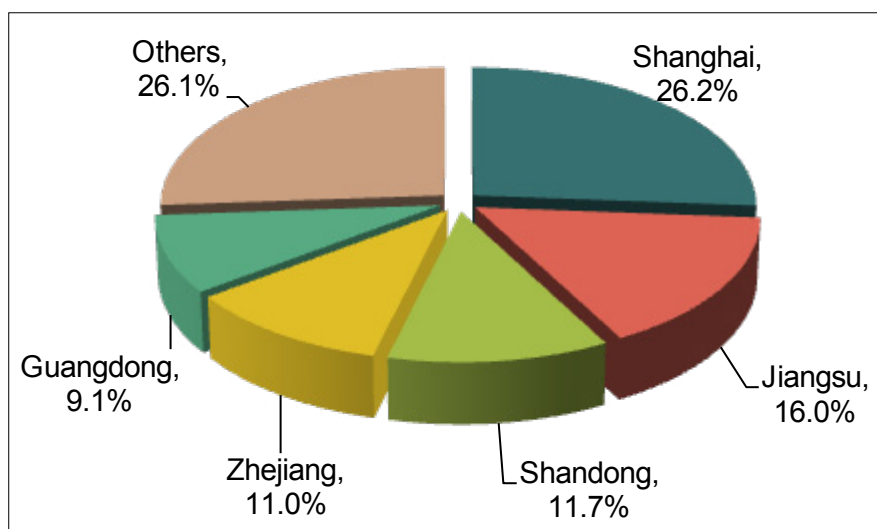


The top Countries China Export to of medicine is the United States, Australia, Republic of Korea, Hong Kong, Germany, Japan, India, France, United Kingdom, Netherlands and etc. The export sales to The United States accounted for 17.6% of total export sales of China.



### 2.3. Regions of Origin for Exported Medicine (HS: 30), from Jan. to Nov. 2014

No.	Region	Volume (KG)	Value (USD)	Compared to The Same Period of Last Year	
				Volume	Value
1	Shanghai	40,560,620	1,725,684,176	-2.7%	4.7%
2	Jiangsu	85,661,212	1,051,720,801	2.8%	3.5%
3	Shandong	59,797,495	772,990,062	9.6%	4.6%
4	Zhejiang	86,148,063	723,099,086	-0.6%	4.2%
5	Guangdong	39,983,692	597,371,332	4.1%	6%
6	Hubei	54,459,779	392,250,711	11.2%	15.3%
7	Hebei	71,781,228	329,500,529	17.3%	9.5%
8	Tianjin	6,784,942	159,195,992	28.3%	0.8%
9	Beijing	3,704,968	143,889,315	-17.5%	40.2%
10	Liaoning	4,189,261	97,007,953	7.1%	3.8%



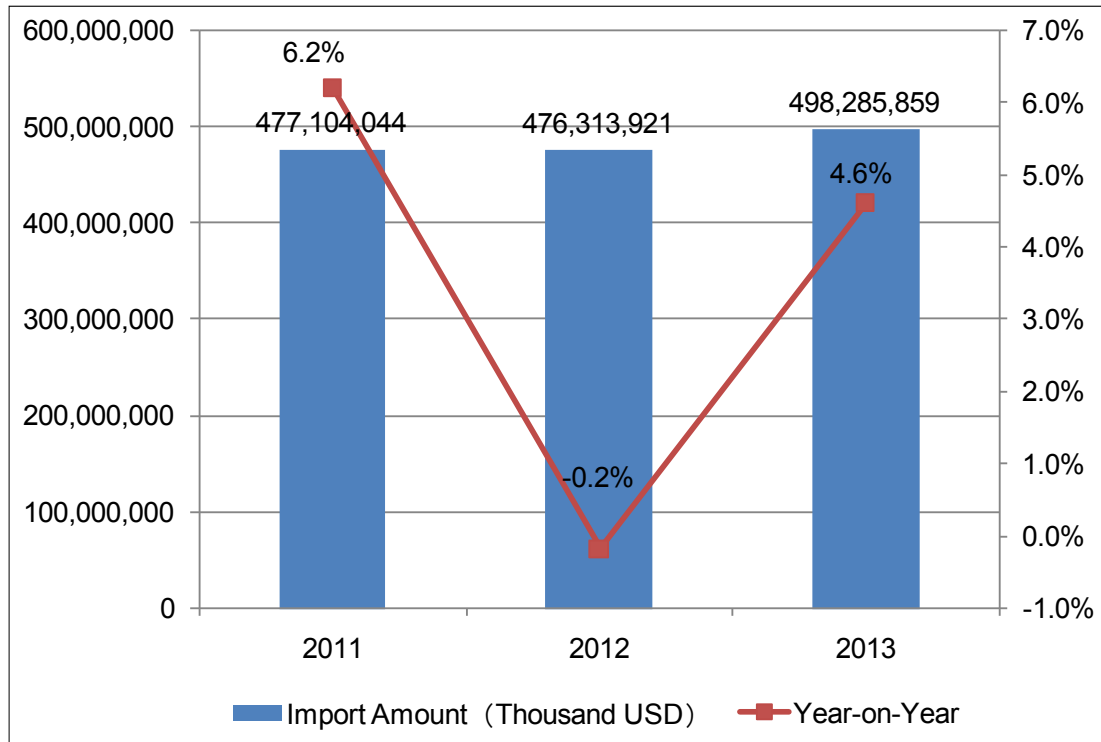
Shanghai, Shandong, Jiangsu, Zhejiang are the main original places of exported medicine from January to December of 2014, the export sales of the four cities accounted for 26.2%, 16.0%, 11.7%, and 11.0% in total.

Source: China Customs

### 3. 2011-2014 Global Import and Export Trend Analysis for Medicine (HS: 30) Industry

#### 3.1. 2011-2013 Global Import Trend Analysis for Medicine (HS: 30) Industry

- 2011-2013 Global Import Sales Trend for Medicine (HS: 30) Industry



The import sales of Medicine from 2011-2013 increased year by year. The import turnover is 477.10 billion USD, 476.31 billion USD and 498.29 billion USD, increased 6.2%, -0.2% and 4.6% year-on-year.

- 2011-2013 Global Import Trend Analysis for Medicine Industry

No.	County/Region	Import Turnover (Thousand USD )			Growth in 2013 Compared with 2011
		2011	2012	2013	
	Total	477,104,044	476,313,921	498,285,859	4.4%
1	United States	66,026,931	64,390,139	63,406,911	-4.0%
2	Germany	48,618,733	43,105,824	45,153,482	-7.1%
3	Belgium	33,981,685	34,782,990	40,962,743	20.5%
4	United Kingdom	26,031,638	26,877,231	27,728,498	6.5%
5	France	26,486,034	26,379,612	26,056,180	-1.6%
6	Switzerland	20,736,595	20,392,674	22,111,071	6.6%
7	Italy	21,718,396	20,578,104	21,048,198	-3.1%
8	Japan	19,973,677	23,028,715	20,864,258	4.5%
9	Netherlands	13,259,373	13,776,302	16,935,884	27.7%
10	China	10,347,763	12,993,175	15,096,015	45.9%
11	Russian Federation	13,185,259	13,393,868	14,552,450	10.4%
12	Spain	15,035,763	14,342,225	14,495,203	-3.6%
13	Canada	12,483,158	12,278,687	12,123,610	-2.9%
14	Australia	10,440,290	10,276,459	9,371,015	-10.2%
15	Brazil	6,499,228	6,840,853	7,420,068	14.2%
16	Poland	6,047,395	5,175,291	5,646,350	-6.6%
17	Austria	5,659,407	5,191,311	5,526,431	-2.3%
18	Saudi Arabia	3,753,668	4,394,253	5,122,546	36.5%
19	Mexico	4,540,085	4,984,939	5,038,340	11.0%
20	Ireland	5,039,666	4,739,747	4,896,018	-2.9%

The United States is the largest medicine import country from 2011 to 2013, import sales of 2013 is 63.41 billion USD; decreased 4% compared to the same period of 2011, Germany and Belgium ranks second and third. China is ranked tenth, accounted for 3% of the market share.

- 2011-2013 Global Import Market Share Trend Analysis of Medicine Industry of Region

No.	County/Region	Import Value Percentage		
		2011	2012	2013
1	United States↓	13.8%	12.9%	12.7%
2	Germany	10.2%	8.7%	9.1%
3	Belgium	7.1%	7.0%	8.2%
4	United Kingdom	5.5%	5.4%	5.6%
5	France↓	5.6%	5.3%	5.2%
6	Switzerland	4.3%	4.1%	4.4%
7	Italy	4.6%	4.1%	4.2%
8	Japan	4.2%	4.6%	4.2%
9	Netherlands	2.8%	2.8%	3.4%
10	China↑	2.2%	2.6%	3.0%
11	Russian Federation	2.8%	2.7%	2.9%
12	Spain	3.2%	2.9%	2.9%
13	Canada↓	2.6%	2.5%	2.4%
14	Australia↓	2.2%	2.1%	1.9%
15	Brazil	1.4%	1.4%	1.5%
16	Poland	1.3%	1.0%	1.1%
17	Austria	1.2%	1.0%	1.1%
18	Saudi Arabia	0.8%	0.9%	1.0%
19	Mexico	1.0%	1.0%	1.0%
20	Ireland	1.1%	1.0%	1.0%

Note: “↑” represents that the data listed continued to increase from 2011 to 2014, “↓” represents that the data listed continued to decrease from 2011 to 2014.

Among top 20 import countries from 2011 to 2013, the market share of China and Saudi Arabia continued to rise, but the market share of the United States, France, Canada and Australia continued to decrease.

### 3.2. 2011-2013 Global Export Trend Analysis of Medicine (HS: 30) Industry

No.	County/Region	Export Sales (Thousand USD)			Growth in 2013 Compared with 2011
		2011	2012	2013	
	Total	458,974,850	458,311,217	485,523,808	5.8%
1	Germany	68,732,157	67,844,612	74,930,427	9.0%
2	Switzerland	53,067,558	54,356,386	57,550,386	8.4%
3	Belgium	47,442,345	44,841,671	50,357,320	6.1%
4	United States	38,776,005	40,061,845	39,742,717	2.5%
5	France	32,911,112	34,745,938	37,004,862	12.4%
6	United Kingdom	33,157,245	33,101,563	32,094,368	-3.2%
7	Ireland	35,336,890	29,422,209	26,125,645	-26.1%
8	Italy	18,913,843	19,988,441	23,569,464	24.6%
9	Netherlands	15,768,714	17,226,750	22,522,179	42.8%
10	Spain	11,523,309	11,999,787	13,030,031	13.1%
11	India	8,259,853	9,602,441	11,731,941	42.0%
12	Denmark	9,878,666	10,716,489	11,730,502	18.7%
13	Austria	8,852,242	8,442,410	8,869,926	0.2%
14	Sweden	8,079,588	7,372,204	7,394,170	-8.5%
15	Singapore	6,136,124	6,809,817	6,797,623	10.8%
16	China	5,421,338	5,890,833	6,207,562	14.5%
17	Israel	7,038,287	6,540,527	6,063,338	-13.9%
18	Canada	5,544,779	5,078,718	5,460,364	-1.5%
19	Hungary	4,683,469	4,729,380	4,921,825	5.1%
20	Australia	3,794,149	4,385,134	3,353,987	-11.6%

Germany is the largest export country from 2011 to 2013, the import sales of Germany in 2013 is 74.93 billion USD, accounted for 15.4% of total export sales. Switzerland and Belgium ranks second and third.

- 2011-2013 Global Import Trend Analysis of Medicine (HS: 30) Industry of Countries

No.	County/Region	Export Value Percentage		
		2011	2012	2013
1	Germany	15.0%	14.8%	15.4%
2	Switzerland	11.6%	11.9%	11.9%
3	Belgium	10.3%	9.8%	10.4%
4	United States	8.4%	8.7%	8.2%
5	France	7.2%	7.6%	7.6%
6	United Kingdom	7.2%	7.2%	6.6%
7	Ireland ↓	7.7%	6.4%	5.4%
8	Italy ↑	4.1%	4.4%	4.9%
9	Netherlands ↑	3.4%	3.8%	4.6%
10	Spain ↑	2.5%	2.6%	2.7%
11	India ↑	1.8%	2.1%	2.4%
12	Denmark ↑	2.2%	2.3%	2.4%
13	Austria	1.9%	1.8%	1.8%
14	Sweden ↓	1.8%	1.6%	1.5%
15	Singapore	1.3%	1.5%	1.4%
16	China	1.2%	1.3%	1.3%
17	Israel ↓	1.5%	1.4%	1.2%
18	Canada	1.2%	1.1%	1.1%
19	Hungary	1.0%	1.0%	1.0%
20	Australia	0.8%	1.0%	0.7%

Note: “↑” represents that the data listed continued to increase from 2011 to 2013, “↓” represents that the data listed continued to decrease from 2011 to 2013.

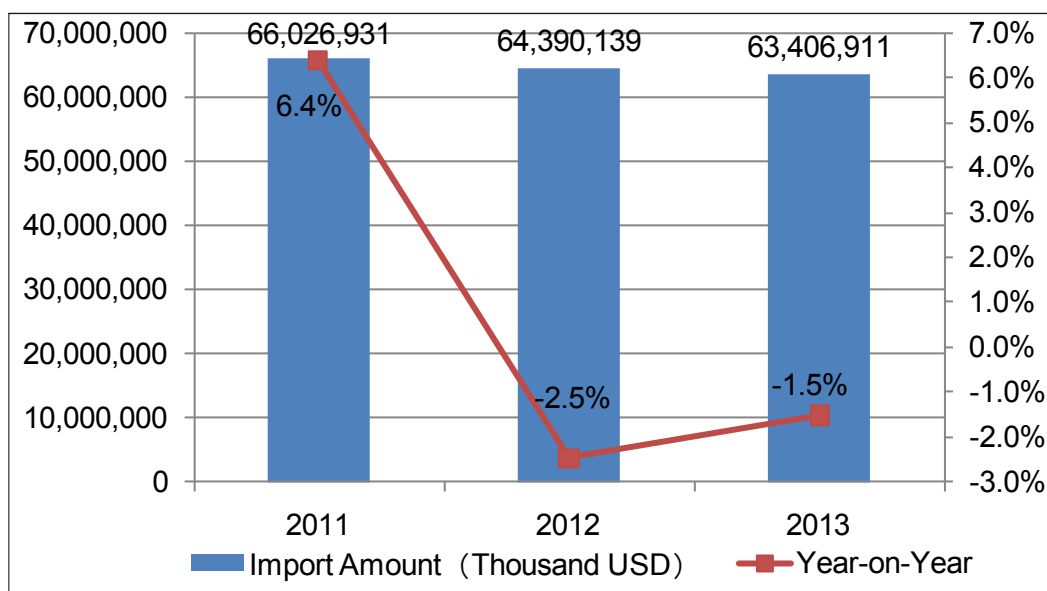
Among the above twenty export Countries, the market share of Italy, Netherlands, Spain, India and Denmark continued to increase from 2011 to 2013, the market share of Ireland, Sweden and Israel continued to decrease from 2011 to 2013.

Source: UN Comtrade

### 4. 2011-2014 United States Import Trend Analysis for Medicine (HS: 30) Industry

#### 4.1. 2011-2013 United States Import Trend Analysis for Medicine (HS: 30) Industry

- 2011-2013 United States Import Sales Trend Analysis for Medicine Industry



The United States medicine import sales continued to decrease from 2011 to 2013, the import sales of the three years is 66.03 billion USD, 64.39 billion USD, and 63.41 billion USD.

- 2011-2013 Top Countries That United States Imports Medicine From

No.	Country/Region	Import Turnover (USD)			Growth in 2013 Compared with 2011
		2011	2012	2013	
	Total	66,026,931	64,390,139	63,406,911	-4.0%
1	Germany	8,509,406	10,185,517	11,174,901	31.3%
2	Ireland	6,711,685	7,426,524	8,353,220	24.5%
3	Switzerland	15,006,984	10,915,859	7,562,215	-49.6%
4	India	5,665,636	5,395,945	5,381,007	-5.0%
5	Israel	3,304,984	4,341,254	4,592,249	38.9%
6	Canada	3,785,575	3,945,672	3,636,192	-3.9%
7	United Kingdom	3,983,287	3,577,958	3,303,585	-17.1%
8	Belgium	3,537,416	3,041,735	2,668,551	-24.6%
9	Denmark	1,987,272	2,519,587	2,629,460	32.3%
10	France	1,977,288	2,075,928	2,605,035	31.7%

Germany is the largest country United State import medicine from in 2013, the import sales from Germany to United State is 11.18 billion USD, increased 31.3% compared to the year 2011, far higher than the same period of import sales -4% growth trend. Ireland and Switzerland ranks second and third, respectively.

- 2011-2013 Top Countries That United States Imports Medicine from Analysis

No.	County/Region	Import Value Percentage		
		2011	2012	2013
1	Germany↑	12.9%	15.8%	17.6%
2	Ireland↑	10.2%	11.5%	13.2%
3	Switzerland↓	22.7%	17.0%	11.9%
4	India	8.6%	8.4%	8.5%
5	Israel↑	5.0%	6.7%	7.2%
6	Canada	5.7%	6.1%	5.7%
7	United Kingdom↓	6.0%	5.6%	5.2%
8	Belgium↓	5.4%	4.7%	4.2%
9	Denmark↑	3.0%	3.9%	4.1%
10	France↑	3.0%	3.2%	4.1%

Note: “↑” represents that the data listed continued to increase from 2011 to 2013, “↓” represents that the data listed continued to decrease from 2011 to 2013.

Among the above ten countries the United State import medicine from, the market share of Germany, Ireland, Israel , Denmark and France continued to increase, but the market share of Switzerland, United Kingdom and Belgium continued to decrease from 2011 to 2013.

### 4.2. 2014 the United States Medicine Imports Statistics

- 2014 Top Countries That the United States Imports Medicine From

County/Region	Import Turnover (Thousand USD )	Year-on-Year	Market Share
Total	73,155,181	15.4%	100%
Germany	14,069,421	25.9%	19.2%
Ireland	10,367,426	37.1%	14.2%
Switzerland	9,609,117	15.0%	13.1%
India	4,953,555	7.9%	6.8%
Israel	4,569,684	-15.1%	6.2%
Canada	4,412,291	21.3%	6.0%
United Kingdom	3,866,658	17.0%	5.3%
Belgium	3,371,299	29.4%	4.6%
Denmark	3,082,528	17.2%	4.2%
France	2,506,975	-6.1%	3.4%

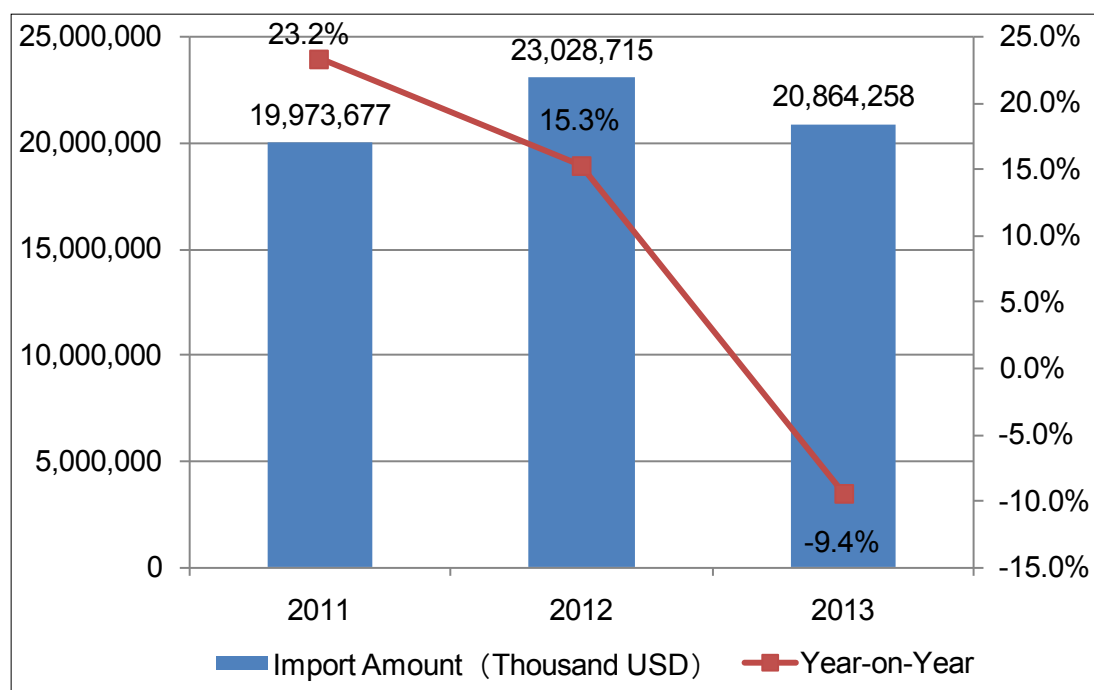
The United States medicine import turnover of 2014 is 73.16 billion USD, increase 15.4% Year-on-Year, Germany is the main medicine country The United States import from, the import sales from German is 14.07 billion USD, accounted for 19.2% of the market share, the market share continued to increase. China is the 15th largest country the United States import from in 2014.



### 5. 2011-2014 Japan Imports Statistics of Medicine (HS: 30)

#### 5.1. 2011-2013 Japan Medicine (HS: 30) Imports Statistics

- 2011-2013 Japan Yearly Import Sales Trend for Medicine Industry



Japan medicine import turnover from 2011-2013 is 19.97 billion USD, 23.03 billion USD, 20.86 billion USD, the import turnover increased 4.5% compared to 2011.

- 2011-2013 Medicine Trend Analysis of Top Countries Japan Imports From

No.	County/Region	Import Turnover (USD)			Growth in 2013 Compared with 2011
		2011	2012	2013	
	Total	19,973,677	23,028,715	20,864,258	4.5%
1	United States	4,356,199	5,173,916	4,354,220	0.0%
2	Germany	3,072,394	3,864,552	3,648,113	18.7%
3	Switzerland	2,486,567	2,865,439	2,179,103	-12.4%
4	France	1,635,219	2,022,564	2,150,145	31.5%
5	Italy	1,694,057	2,122,795	1,971,036	16.4%
6	Singapore	1,004,571	1,287,449	1,161,916	15.7%
7	United Kingdom	1,342,320	1,363,380	1,060,126	-21.0%
8	Belgium	697,194	686,443	631,021	-9.5%
9	Spain	1,116,831	658,856	598,397	-46.4%
10	Denmark	471,802	535,859	464,931	-1.5%

The United States is the largest country Japan import medicine from 2011 to 2013, Germany and Switzerland ranks second and third, respectively.

- 2011-2013 Medicine Market Share Analysis of Top Countries Japan Imports from

No.	County/Region	Import Value Percentage		
		2011	2012	2013
1	United States	21.8%	22.5%	20.9%
2	Germany↑	15.4%	16.8%	17.5%
3	Switzerland	12.4%	12.4%	10.4%
4	France↑	8.2%	8.8%	10.3%
5	Italy↑	8.5%	9.2%	9.4%
6	Singapore	5.0%	5.6%	5.6%
7	United Kingdom↓	6.7%	5.9%	5.1%
8	Belgium	3.5%	3.0%	3.0%
9	Spain	5.6%	2.9%	2.9%
10	Denmark↓	2.4%	2.3%	2.2%

Note: “↑” represents that the data listed continued to increase from 2011 to 2013, “↓” represents that the data listed continued to decrease from 2011 to 2013.

Among the top 10 import markets, the market share of Germany, France and Italy continued to increase, wherever the market share of United Kingdom, Denmark continued to decrease.

### 5.2. 2014 Japan Medicine (HS: 30) Imports Statistics

- Top Countries That Japan Imports Medicine from Jan. to Dec. 2014

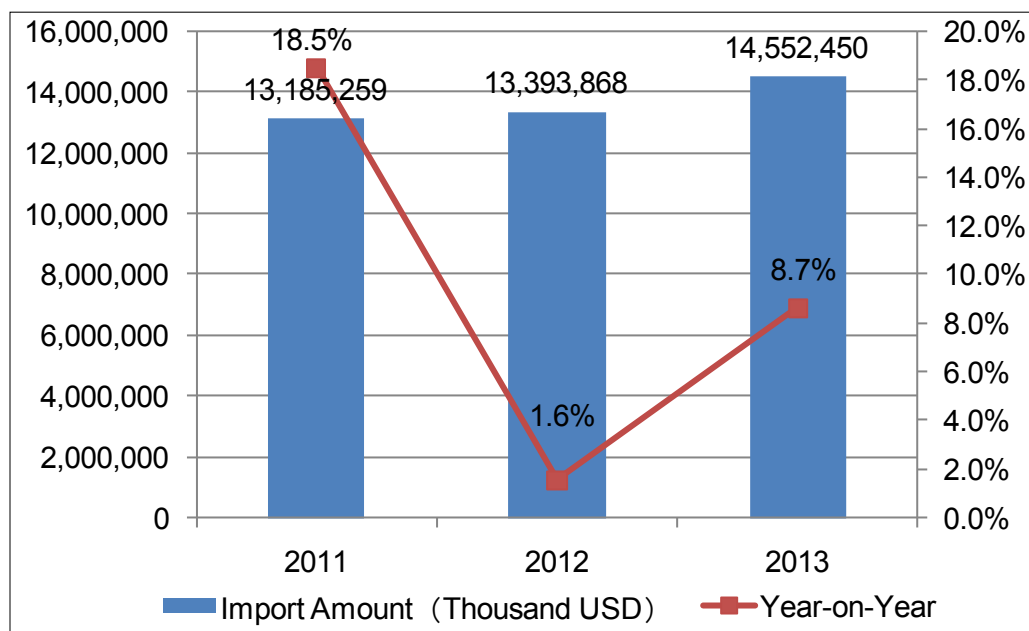
County/Region	Import Turnover (Thousand USD )	Year-on-Year	Market Share
Total	19,981,639	-4.2%	100%
United States	4,720,429	8.4%	23.6%
Germany	3,580,135	-1.9%	17.9%
Switzerland	2,044,730	-6.2%	10.2%
France	1,874,500	-4.9%	9.4%
Italy	1,257,933	-41.5%	6.3%
Singapore	1,082,120	-6.9%	5.4%
United Kingdom	814,723	-23.1%	4.1%
Belgium	735,151	22.9%	3.7%
Spain	549,570	-12.9%	2.8%
Denmark	514,962	10.8%	2.6%

Japan import turnover of 2014 is 19.98 billion USD, decreased 4.2% Year-on-Year, the United States is the original places of exported goods, the import turnover from the United States of 2014 accounted for 23.6%, is 4.72 billion USD. Among all the countries Japan import from, China is ranked 14th.

### 6. 2011-2013 Russian Federation Medicine (HS: 30) Imports Statistics

#### 6.1. 2011-2013 Russian Federation Medicine (HS: 30) Imports Statistics

- 2011-2013 Russian Federation Yearly Import Sales Trend for Medicine Industry



From 2011 to 2013, the import medicine sale of Russian Federation is 13.19 billion USD, 13.4 billion USD and 14.6 billion USD, increased year by year.

- 2011-2013 Medicine Trend Analysis of Top Countries Russian Federation Imports from

No.	County/Region	Import Turnover (USD )			Growth in 2013 Compared with 2011
		2011	2012	2013	
	Total	13,185,259	13,393,868	14,552,450	10.4%
1	Germany	2,517,631	2,740,709	3,057,293	21.4%
2	France	1,338,603	1,361,091	1,410,400	5.4%
3	United States	733,825	695,280	964,270	31.4%
4	Italy	668,025	746,270	822,208	23.1%
5	India	722,229	775,907	819,126	13.4%
6	Netherlands	627,679	608,150	817,516	30.2%
7	Switzerland	639,064	624,129	659,941	3.3%
8	Hungary	663,212	636,692	646,269	-2.6%
9	Slovenia	995,030	679,071	597,628	-39.9%
10	United Kingdom	461,230	501,542	564,391	22.4%

Germany is the largest original places of goods Russian Federation import from of 2013, 21% of medicine Russian Federation import from is from Germany.

- 2011-2013 Medicine Market Share Analysis of Top Countries Russian Federation Imports from

No.	County/Region	Import Value Percentage		
		2011	2012	2013
1	Germany↑	19.1%	20.5%	21.0%
2	France	10.2%	10.2%	9.7%
3	United States	5.6%	5.2%	6.6%
4	Italy	5.1%	5.6%	5.6%
5	India	5.5%	5.8%	5.6%
6	Netherlands	4.8%	4.5%	5.6%
7	Switzerland↓	4.8%	4.7%	4.5%
8	Hungary	5.0%	4.8%	4.4%
9	Slovenia	7.5%	5.1%	4.1%
10	United Kingdom↑	3.5%	3.7%	3.9%

Note: “↑” represents that the data listed continued to increase from 2011 to 2013, “↓” represents that the data listed continued to decrease from 2011 to 2013.

From 2011 to 2013, among the top 10 markets Russian Federation import medicine from, the market share of Germany and United Kingdom continued to increase, wherever the market share of Switzerland, Hungary and Slovenia continued to decrease.

### 2014 Russian Federation Medicine Imports Statistics

- 2014 Top Countries That Russian Federation Imports Medicine From

County/Region	Import Turnover (Thousand USD)	Year-on-Year	Market Share
Total	12,624,597	-13.2%	100%
Germany	2,674,499	-12.5%	21.2%
France	1,242,332	-11.9%	9.8%
United States	857,570	4.3%	6.8%
Italy	726,209	-24.7%	5.8%
India	663,428	-19.0%	5.3%
Netherlands	526,380	-18.6%	4.2%
Switzerland	525,712	-12.0%	4.2%
Hungary	510,819	-22.6%	4.0%
Slovenia	499,427	-11.5%	4.0%
United Kingdom	482,080	-41.0%	3.8%

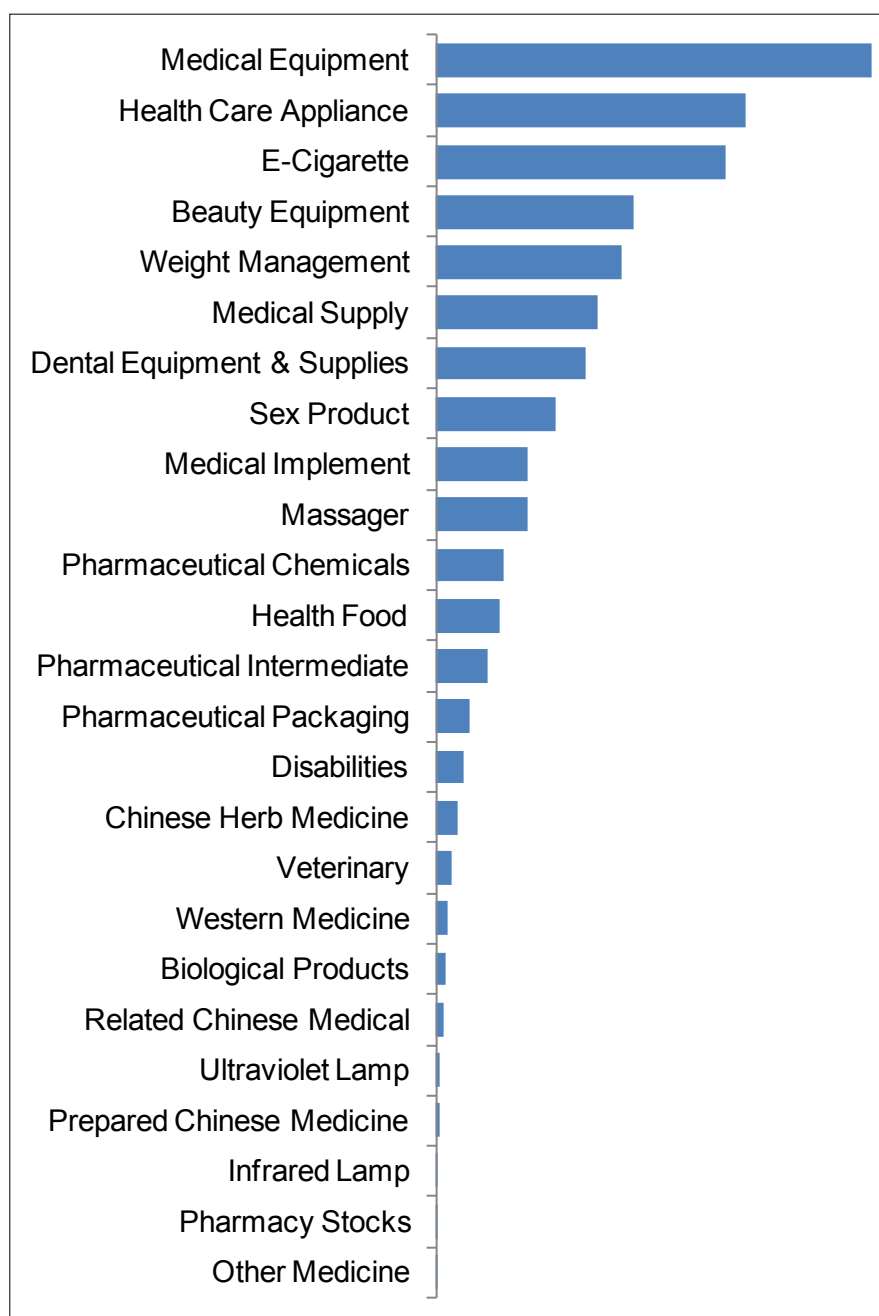
Russian Federation medicine import turnover of 2014 is 12.62 billion USD, decreased 13.2% Year-on-Year. 2014 Russian Federation medicine turnover import from Germany is 2.67 billion USD, accounted for 21.2% of the total import turnover, Germany is the largest original places of goods Russian Federation import from. Among the countries Russian Federation import medicine from, China is ranked 25th.

Source: UN Comtrade

## 7. Medicine Industry Data Analysis of Made-in-China.com

### 7.1. Buyers' Attention Analysis of Medicine Industry at Made-in-China.com

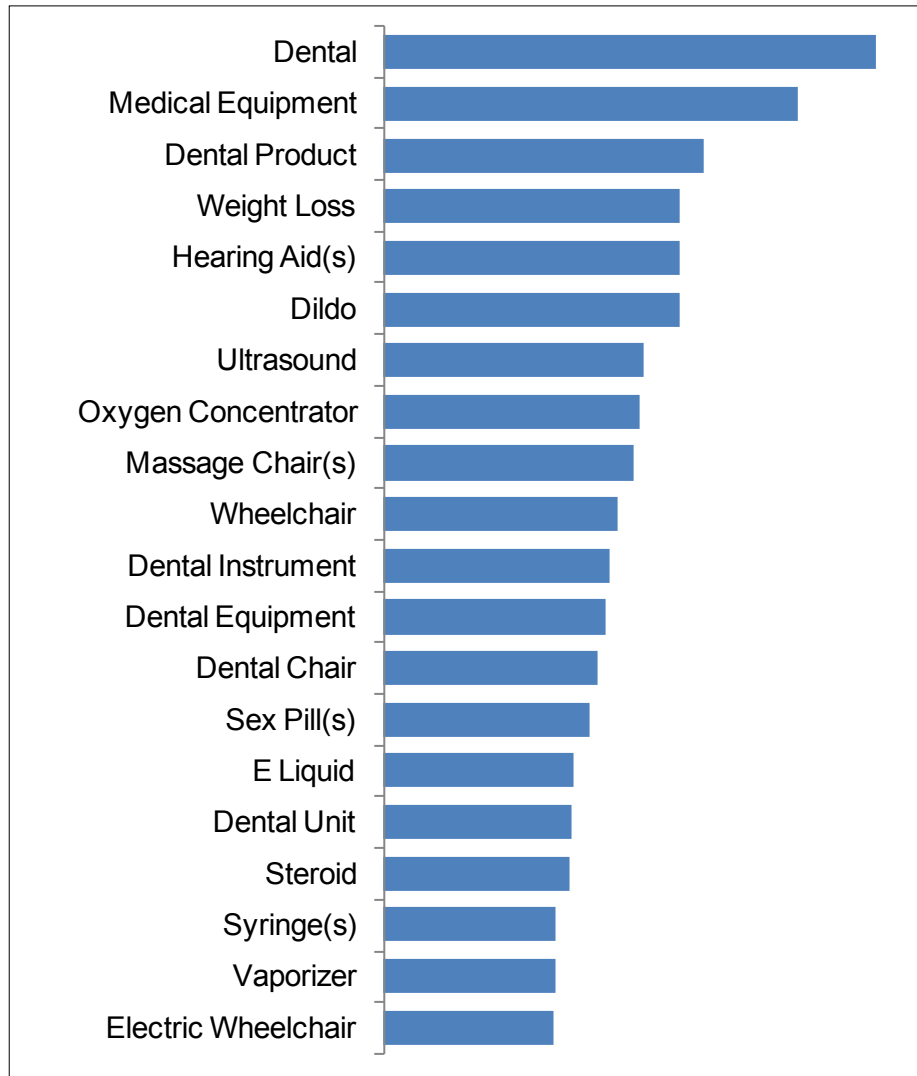
- Buyers' Attention Analysis Rankings of Medicine Industry at Made-in-China.com from Jan. to Dec.2014



The products in the catalog of Medical Equipment the buyer concern most, followed by the product in the catalog of Health Care Appliance and E-Cigarette.

## 7.2. Hot Keywords Used by Medicine Buyers at Made-in-China.com

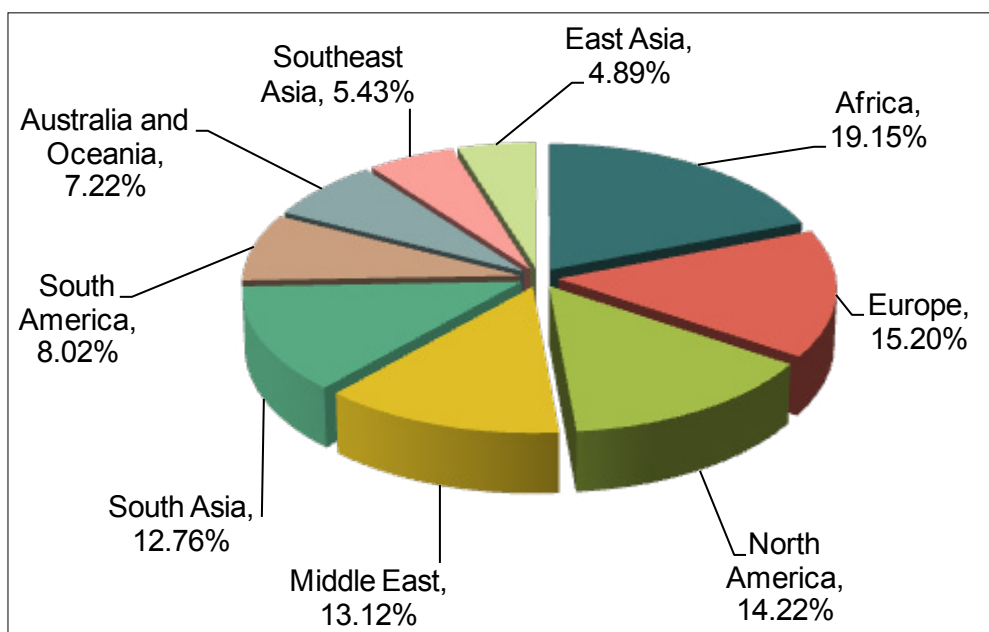
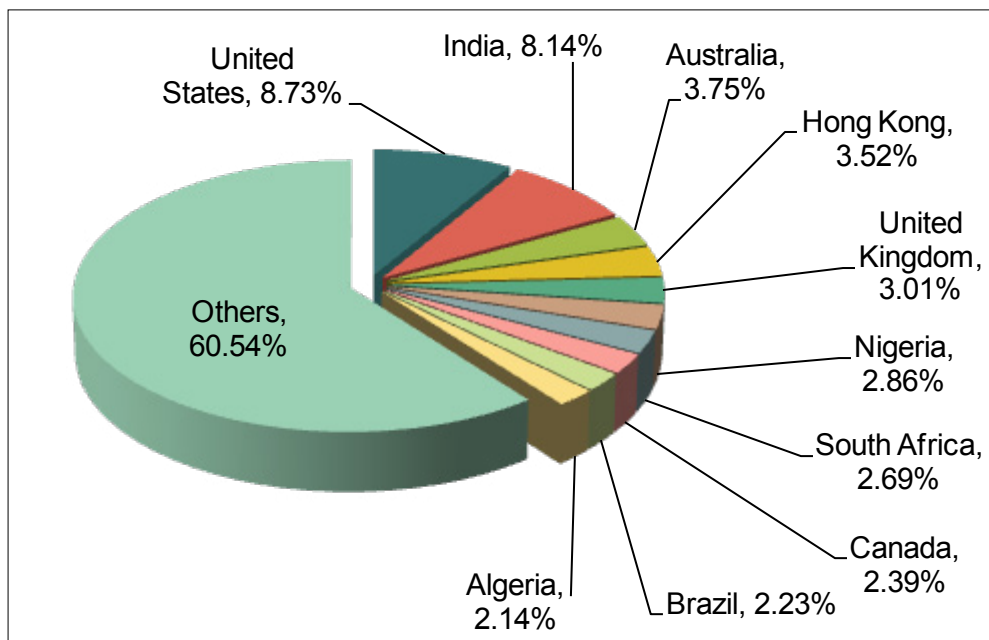
- Hot Keywords Used by Medicine Buyers at Made-in-China.com from Feb. to Apr. of 2015



The hottest keywords of medicine industry at Made-in-China.com is Dental, from Feb. to Apr. Of 2015, followed by Medical Equipment and Dental Product.

## 7.3. Buyers Distribution of Medicine at Made-in-China.com

Statistical time: Jan. to Dec., 2014



The medicine industry buyers at Made-in-China.com are mainly from the United States, India and Australia, the buyers from The United States accounted for 8.73% of the total buyers. The medicine industry buyers at Made-in-China.com are mainly from Africa, Europe and North America.

Source: Made-in-China.com

The IAR Team of Made-in-China.com dedicates to surveying,excavating and collating industry information for supplying the service of timely and exact information analysis, providing necessary information and dates for clients'decision.

Thanks for reading the report, if you have any questions,opinions or advices, please contact us.

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